



Establishment of new premium members

Notice of Changes to Terms and Conditions after 9:00 a.m. on November 4, 2020

What is a premium membership?

As a loyal customer, you can purchase Young Living products at the same discount as a Sharing Member.

<Features>

- You can purchase products at about 37% off the MSRP!
- Your first order at registration must be at least 50 PV!
- You can join the YL Deals with lots of benefits!
- You can upgrade to a sharing membership by fulfilling certain requirements!

<How to register>

Online only

<Conditions for registration>

Purchase more than 50PV

Over 20 years old (no students)

Changes to Sharing Membership

In line with the change, sharing members (formerly wholesale members) will no longer be required to purchase a starter kit at the time of registration.

You can now register with your first order of 50PV or more.

Also, at the end of October, we will no longer be selling the Basic Starter Kit (BSK).

Bonus	Until Nov. 4, 2020	From 9:00 on November 4, 2020
Start Living Bonus	If your new referring wholesale member's first order includes a Premium Starter Kit (includes registration), you will receive \$25.00.	If a "premium kit" is included in the first order of a new sharing member or a new premium member that you refer, the referrer will be paid \$25.
YL Otokubin Bonus	When you sign up as a new member, you will receive a Start Living Bonus plus a \$15 Essential Rewards Bonus when you refer someone who signs up for a YL otokubin package of 100PV or more, including a Premium Starter Kit, on their first order.	When you refer a new Sharing Member and a new Premium Member who signs up for 100PV or more of YL otokubin, including Premium Kits, on their first order, you will receive a Start Living Bonus plus a \$15 Essential Rewards Bonus for your referral.
Fast Start Bonus	<p>New Wholesale members get 25% of the PV of a new wholesale member's purchase for 3 months, including the month of registration, and then 10% of the PV of the new wholesale member's purchase for the next 3 months for their referrals (their referrals).</p> <p>The maximum amount of money you can earn with the Fast Start Bonus is \$200 per new member per month for a referral, and \$80 for a referral above that.</p>	<p>Referrals earn 25% of the PV of a new sharing member's purchase for 3 months including the month of registration, and then 10% of the PV of the new sharing member's purchase for 3 months on top of that for their referrals (their referrals).</p> <p>The maximum amount of money you can earn with the Fast Start Bonus is \$200 per new sharing member per month for a referral, and \$80 for a referral above that.</p>

Member Type	Sharing member (former wholesale member)	Premium member	Shopping member (Former Retail Member)
Delivery of Summary Document	Writing (from the Sponsor)	Not required	Not required
Delivery of Contract Document (Required for all member types)	Writing (from the Company)	Mail (from the Company)	Mail (from the Company)
Registration Fees (Specified Burden)	over 50 PV	over 50 PV	over 1PV
Purchase price of products	Shared Member Price	Shared Member Price	Shopping Member Price
Purchasing Premium Kits	Available for purchase	Available for purchase	No purchase
YL Otoku-bin	Available (from 50PV or more)	Available (from 50PV or more)	Not available
YL Otoku-bin Points	With reduction	With reduction	No reduction (YL Otoku-bin is Not Available)
YL Otoku-bin Present oil	Gifts available	Gifts available	No gifts (YL Otoku-bin is Not Available)
Rights to share	With the right	No right	No right
Bonus Acquisition Rights	With the right	With the right	No right
Cooling-off period	20 days	20 days	20 days
Return Policy	Within 30 days (90% refund)	Within 30 days (90% refund)	Within 30 days (90% refund)

Changing Membership Type from Premium to Sharing Membership

If you are a loyal customer and have signed up for a premium membership and are interested in sharing, you can change your membership status to Sharing without changing your ID or YL Otoku-bin benefits.

If you have ordered 50PV or more of YL Otoku-bin before applying for upgrade (in the current month)
→ 2,500 yen will be charge as a handling fee

If you have orders for YL deals with 100PV or more before applying for an upgrade (in the current month)
→ No handling fee

*YL Otoku-bin benefits will be carried over

*The PV of the premium membership is combined with the PV of the upgraded sharing membership.

*There is no upgrade from a shopping membership to a premium membership or sharing membership.

Please re-register after canceling your membership.

<How to proceed>

*Before registering, you must receive a written summary from the referrer and an explanation of the important information required by law.

Go to the Virtual Office (VO) upgrade page and submit the form.

You will receive a registration confirmation email in about 3 business days. You will then receive a contract document along with the products you ordered.

Until now (until October 2020)	From November 2020 onward
Retail member	Shopping member Premium member
Wholesale member	Sharing member
Retail price	Shopping Member Price Premium membership price
Wholesale price	Shared Member Price
Enroller	Enroller
Sponsor	Placement
Leg	Line
Downline	Group members
Premium starter kit	Premium kit
Essential Reward YL Otoku-bin	YL Otoku-bin
Essential Reward Day	YL Otoku-bin order date
Essential Reward Point	YL Otoku-bin Point
Retail Customer Earnings	Retail profit bonus
Restarting bonus	Restarting bonus
Essential reward bonus	YL Otoku-bin Referral Bonus
Fast start bonus	Fast start bonus

Other changes

The "For New Young Living Members" and "Roadmap" included in the Premium Kit (formerly the Premium Starter Kit) will be discontinued.