



## 2024 Young Living Hong Kong and Macau – Take A Leap Incentive Contest

Note: Please read and understand the terms below before joining the Contest

### **Contest Rules:**

#### **Program Details**

2024 Young Living Hong Kong and Macau – Take A Leap 2024 Incentive Contest (“Contest”) is organized by Young Living Hong Kong Ltd. located at 20/F, Soundwill Plaza II Midtown, 1 Tang Lung Street, Causeway Bay, Hong Kong (“Young Living”). The Contest begins on September 1, 2024, at 12:01 a.m. HKT and ends on December 31, 2024, at 11:59 p.m. HKT (“Contest Period”). Young Living’s method of timekeeping is the official time clock for the Contest and is final and undisputable. Qualifiers will be selected after the Contest Period, based on the pre-determined criteria listed below and the membership rank of each eligible Young Living brand partner. By participating in the Program, each participant agrees to abide by and be bound by these terms and conditions. Participants further agree to abide by and be bound by all decisions of Young Living which shall be final and binding, without right of appeal, in all matters relating to the Program and the award(s), including without limitation, eligibility and/or disqualification of entries.

#### **Eligibility**

All Young Living Hong Kong and Macau active brand partners with good standing are eligible to participate in the contest. Those who achieve Brand Partner to Royal Crown Diamond during the Contest Period must: (i) be 18 years old or above as of August 31, 2024; (ii) hold a valid Hong Kong or Macau Permanent Identity Card or resident certificate; and (iii) have their main billing address (listed under brand partner account) in Hong Kong or Macau Special Administrative Region. The Contest does not include all brand partners of other countries and is not valid in countries that are prohibited. Active brand partners generally refer to brand partners who have purchased products of at least 50PV in the past 12 months and signed Young Living Membership Agreement. Rank is based on the ranking system outlined in the Young Living Compensation Plan.

#### **How to earn Product Reward**

1. All participants must maintain a minimum monthly 100PV (Essential Rewards) order between September 2024 to December 2024; AND
2. According to Brand Partners rank on August 31<sup>st</sup>, they will be grouped into 1 out of 3 groups as below and complete the designated qualification in each group.

Participant who completes the above 2 qualifications can earn the one (1) set of Raindrop Technique Privilege Kit and one (1) piece of Young Living Raindrop Rack.

**Group 1: Brand Partner highest achieved rank is Senior Star or below on or before August 31<sup>st</sup>**

<b>Personal Enrollment</b> With 1 <sup>st</sup> order of 100PV+ (ER or QO)	<b>Accumulate PV* from new members</b> (during the contest period)	<b>New Rank advancement</b> (during the contest period)	<b>Maintain New Rank advancement month</b> (any month during the contest period)
6	1,500PV	Executive	1 month

**Group 2: Brand Partner highest achieved rank is Executive or above on or before August 31<sup>st</sup>.**

<b>Personal Enrollment</b> With 1 <sup>st</sup> order of 100PV+ (ER or QO)	<b>Accumulate PV* from new members</b> (during the contest period)	<b>New Rank advancement ^</b> (during the contest period)
6	1,500PV	Silver or above

**^New Rank advancement** must be Silver or above. E.g. If brand partner highest achieved rank is Gold on or before August 31, he/she must be new rank up to Platinum during qualification period.

**Group 3: Brand Partner highest achieved rank is Silver or above and paid rank is Executive or below on or before August 31<sup>st</sup>**

<b>Personal Enrollment</b> With 1 <sup>st</sup> order of 100PV+ (ER or QO)	<b>Accumulate PV* from new members</b> (during the contest period)	<b>Re-rank to highest achieved rank#</b> (1 month during the contest period)
6	1,500PV	Silver or above

**#Brand partner must re-rank** to their highest achieved rank and min. is Silver. E.g. If brand partner highest achieved rank is Gold on or before August 31, he/she must re-rank to Gold to qualify in any 1 month during qualification period.

**\*Accumulate PV** will be only counted personal enrolled new join Hong Kong and Macau new members' local PV during contest period. Any new join member who are not joined as Hong Kong and Macau member will not be counted. Any new member order PV which is not under Hong Kong and Macau order will not be counted as well. PV order type can be Essential Rewards Order or Standard Order.

**How to win Grand Prizes**

Brand Partner who achieved Product Rewards can join the Grand Prize contest. They must achieve the minimum requirement as below:

1. At least 10 new personal enrollments with 1<sup>st</sup> order of 100PV+ (ER or QO)
2. Minimum accumulate 2,000 PV from new personal enrollment during contest period
3. Achieve the Top 10 highest total number of enrollments in each of the above group during the contest period.



Each group of the top 10 Winners will be rewarded the Grand Price rewards and 30 winners will be entitled:

- One (1) person enjoy exclusive Young Living Spa treatment
- Young Living Celebration Party

In the event of a tie between one or more participants with the same number of enrollments, the participant would be identified as Top 10 of each group according to the following sequence: 1) Personally enrolled number 2) Personal enrollee accumulated PV during contest period. Young Living reserves the right to award additional prizes to any participant for any reason, at its sole discretion, and regardless of the number of enrollments or PV.

### Prizes

Grand Prize rewards are given to Top 10 of each group qualifiers' primary billing addresses must be Hong Kong or Macau addresses throughout the Contest Period. Other parties are not allowed to enjoy the Young Living Spa as companions, except for owners of each membership. Each qualifying account will be entitled to one reward (Grand Prize and Product Rewards) only.

The date of Grand prize rewards is solely decided by Young Living Hong Kong Limited. The tentative rewards is going to be organized in February 2025.

Product rewards prize will be issued with Essential Rewards order in February 2025.

### General Prize Conditions

Young Living is not responsible for, and the qualifiers will not receive the difference, if any, between the current value of a prize at the time of the award and the approximate retail value ("ARV") indicated in these Contest Rules or in any promotion-related correspondence or materials. The "Grand prize" for this Contest, if applicable, will be limited to Spa treatment and food provided to the qualifier by Young Living at its sole and absolute discretion. In the absence of sufficient eligible participants to award all qualifiers, Young Living reserves the right to award only the number of rewards according to eligible participants. Any rewards not awarded after the Contest Period may be left unawarded. The prize restrictions/conditions set forth herein are not inclusive. Rewards are non-transferable and cannot be redeemed for cash, except that Young Living reserves the right, at its discretion, to substitute a prize (or a portion thereof) for a prize of equal or greater value. The rewards are awarded "AS IS" and WITHOUT WARRANTY OF ANY KIND, express or implied, including, but not limited to, any implied warranties of merchantability and for any other particular purpose. All taxes (including income and withholding taxes), if any, as well as any other costs and expenses associated with award acceptance and use not specified herein as being provided are the participant's responsibility, regardless of whether the award is used in whole or in part.

All expenses not indicated herein as part of a prize are at the sole responsibility of the qualifiers. A prize will be forfeited if the qualifier is not available to attend on the dates specified for enjoying the rewards. Exact dates and locations are subject to change at Young Living's discretion.

All qualifiers will not receive cash or any other form of compensation if the current rewards costs are less than the ARVs indicated in these Contest Rules. Young Living shall not be liable for any cancellation, delay, diversion or substitutions or any other fact or omission in any way by other carriers or any other person providing any of these required services.



During the Contest Period, participants may be regularly audited to monitor their compliance with the Young Living Policies and Procedures applicable to the participant's jurisdiction ("**Young Living Policies and Procedures**"), including but not limited to, those sections belonging to advertising and promotions. Any violation of Young Living's Policies and Procedures will disqualify the participants in its entirety. Young Living reserves all rights to adjust the mechanics or criteria of the rewards within the Contest Period and decide on qualifiers after auditing results.

#### **Notification/Reward Acceptance**

The qualifiers will be selected after the end of the Contest Period or before January 31, 2025. The qualifiers' names will be available on Young Living website of your market once the qualifier has been selected and all qualification goals have been completed and verified.

On or before January 31, 2025, emails will be sent to the qualifiers who are eligible for the rewards containing the acceptance links where the qualifiers must accept or decline the prizes and complete a registration form by February 7, 2025 at 11:59 p.m., HKT. Failure to respond to the acceptance email via the link within this period will be considered as a reward rejection. This rejection cannot be reversed and in a similar way, acceptance of the prizes will be final. If a qualifier rejects the rewards, he/she will no longer be eligible for any prize. The product rewards prize will be delivered along with the prize winners' February 2025 ER order.

#### **Cancellation and Refunds; Force Majeure**

Qualifiers who qualify for the prizes and cancel their participation in the trip will not receive a refund for the value of the rewards. Young Living may request qualifiers who have canceled their participation, at the company's discretion, to reimburse Young Living for costs related to the cancellation of their trip. Young Living will not compensate, in cash or in kind, qualifiers who are unable to participate after their acceptance.

Young Living will not be liable or held responsible in the event of cancellation of the Contest or if delivery of a prize is prevented or delayed due to any of the following: strikes, picket lines, boycott efforts, fires, floods, accidents, pandemics, global health warnings, outbreak, war (whether or not declared), revolution, riots, insurrections, acts of God, acts of government, acts of the public enemy, scarcity or rationing of gasoline or other fuel or vital products, inability to obtain materials or labor, or other causes that are beyond the reasonable control of Young Living. Young Living may, at its sole and absolute discretion, substitute the rewards with cash prizes, product prizes or any other prizes as determined by Young Living from time to time.

#### **Authorization**

By participating in the Contest and accepting the rewards, the qualifiers approve the use of his or her name, address (city and state/province), voice and statements relating to the Contest and Young Living, as well as photographs or other likeness without receiving additional compensation, notice or permission, in any publicity or advertising conducted by Young Living or any related entity in any media without time or territorial limitation, except where prohibited by law.

#### **Limitations of Liability**

20/F, Soundwill Plaza Midtown, 1 Tang Lung Street, Causeway Bay, Hong Kong  
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Young Living and its affiliates, subsidiaries or parent company are not responsible for any inaccuracies in the information that may be used in the Contest, for any error technical or human errors that may occur in the processing of entries, including data entered by participants, any communication failures such as technical errors related to computers, telephones, cables and unavailable networks or connections of servers, related technical failures, or other failures related to the computer, software, or viruses or incomplete, late, or misdirected entries. Any compromise with the fair and appropriate conduct of the Contest related to a computer virus or similar type of technical impairment that may affect the appropriate impartiality, security and administration of the Contest may result in the termination or modification of the Contest or any part thereof at Young Living's sole discretion. Young Living reserves the right, at its sole discretion, to void any entry by participants whom Young Living deems to have breached or harmed the administration, security, impartiality or proper development of the Contest or that does not act in an honorable manner or that acts with the intent to threaten or harass any other person.

By participating in the Contest, participants waive all rights to claim punitive, incidental and consequential damages, attorneys' fees or any damages other than actual costs or losses that may arise as a result of participation in the Contest, acceptance, possession and/or use of any prize.

Participants shall defend, indemnify and hold harmless Young Living from any action, suit, damages, costs or expenses (including reasonable attorney fees) arising from or in connection with any claim that the information or material provided to Young Living hereinunder which infringes any copyright, trademark, industrial designs, patent or any other intellectual property rights of any third party.

All causes of action arising out of or relating to the Contest or any prize awarded shall be resolved individually, without recourse to any form of class actions. Some jurisdictions may not allow certain limitations of damages or liability to seek damages through class actions, therefore some of these restrictions may not apply.

#### **Other Rules and Regulations**

Each prize qualifier will be responsible for all applicable taxes on his or her prize, whether or not the prize is used, unless he or she refuses to accept a prize at the time it is presented. Where applicable, the qualifier will have the fair market value of the accepted prize reported on an applicable tax form. If certain aspects of the prize change and are not under the control of Young Living, or if for any reason, all or any part of the prize is or becomes unavailable, Young Living will not be liable or responsible for any such changes and Young Living reserves the right to substitute a prize equivalent or greater value, at Young Living's sole and absolute discretion. No transfer of prize to a third party is allowed. By accepting the prize, the prize qualifiers agree that Young Living shall not be liable for any injury, damage or loss of any kind resulting from or in connection with the award, acceptance, possession or use of the prize or any part or aspect thereof.

Young Living shall be the final arbiter of the interpretation of the rules and of the qualification determinations and such decisions shall be final. Where applicable, the prizes will be reported as income in the qualifier's annual tax form. Prize qualifiers will be responsible for the payment of all taxes for any prize and/or the grant or subsidies awarded by Young Living. Young Living reserves the right to suspend or terminate the Contest without notice, for any reason if it deems necessary, at its sole and absolute discretion. Young Living employees and their associated entities and their spouses and immediate family brand partners are not eligible to participate in the Contest. The Contest is void where prohibited by law.



By participating in the Contest, the participants: (i) acknowledge compliance with these Contest Rules including all eligibility requirements, (ii) warrant that any information the participants provide in connection with the Contest is true and accurate, (iii) agrees to abide and be bound by Young Living's decisions, which will be final and binding on all matters relating to the Contest, and (iv) agree and consent to the collection, use and processing of their personal data pursuant to the applicable laws prescribed in accordance with the terms under the Contest Rules. Participants who do not comply with the Contest Rules and Young Living's Policies and Procedures are subject to disqualification.

The Contest is subject to all applicable laws of Hong Kong. All matters and questions relating to the construction, validity, interpretation and enforceability of these Contest Rules, or the rights and obligations of the participants and Young Living in connection with the Contest shall be governed by and interpreted in accordance with the substantive legislation of the courts in Hong Kong without regard to conflicts of law principles. All participants agree to submit to the jurisdiction of the courts of Hong Kong.

In the event of any conflict with any details of the Contest details contained in these Contest Rules and contest details contained in other promotional materials (including, but not limited to, any point of sale, online or printed advertising), the details of the Contest as set forth in these Contest Rules shall prevail.

Failure by Young Living or the decision not to enforce any provision of these Contest Rules shall not constitute a waiver of that or any other clause. In the event that any provision is found to be invalid or unenforceable or otherwise unlawful, these Contest Rules shall remain in effect and shall be construed in accordance with its terms as if the invalid or illegal clause is not contained herein. In the event of any conflict, discrepancy, or inconsistency between the English and Chinese language versions of these Contest Rules, the English language version shall prevail.