

# 2023 NovaVita

## Promotion Rules



No purchase necessary.

### Promotion details:

Participants agree and understand that this promotion is sponsored by the legal entity in their country of residence as detailed in the attached Appendix A. The legal entity sponsoring the promotion for each Participant is determined by the primary billing address as listed on the Participant's Young Living distributor account as of the start date of the Promotion Period. For the purposes of these rules, the sponsors are collectively referred to hereinafter as "Young Living."

The 2023 NovaVita Promotion is intended to incentivize, motivate, and reward high-performing Brand Partners. It does not replace other qualifications or compensation under the Young Living Compensation Plan.

Offer is valid in the U.S. and all the countries where the sponsoring entities conduct business, except where prohibited or where restrictions prevent promotional product(s) from entering the country.

The 2023 NovaVita Promotion launched on Saturday, July 1, 2023, at 12 a.m., MT, and will continue through Saturday, September 30, 2023, at 11:59 p.m., MT (the "Promotion Period").

### Eligibility:

The 2023 NovaVita Promotion is open to all eligible Young Living Brand Partners (also referred to herein as "Participants") who (i) are at least 18 years of age in the U.S. and those that have reached the age of majority in their country of residence as of July 1, 2023; and (ii) are in good standing with Young Living. Eligible Brand Partners are those who meet the active requirements outlined in the Young Living Policies and Procedures for their respective country of residence and meet the eligibility requirements set forth in these rules.

### How to earn points:

You can earn points by achieving specific milestones during the Promotion Period.

Sell to new Customers and Brand Partners:

- Earn 1 point when you sell 100+ PV of products on a new Customer's or Brand Partner's first order. Their order must be a loyalty order to qualify.

Build Customer and Brand Partner loyalty:

- Earn 1 point when your new Customer or Brand Partner places their second consecutive loyalty order of 100+ PV.
- Earn 3 points when your new Customer or Brand Partner places their third consecutive loyalty order of 100+ PV.

Grow in rank:

- Earn 5 points for each new rank you achieve based on your organizational product sales from your Customers and Brand Partners.

**The prize:**

The following number of Brand Partners earning the highest number of points in each market will be awarded the Prize (defined below):

- United States and Canada – 30
- APAC – 10
- EMEA – 6
- LATAM – 2

Winners will receive a four-night all-expenses (i.e., roundtrip economy airfare, food, and lodging) retreat at Young Living's newly renovated NovaVita Spa facilities located next to the Finca Botanica Farm in Guayaquil, Ecuador. The retreat will be from December 10-14, 2023.

Young Living will book the flights to and from Ecuador. Additional information about flight bookings and rules will be provided at a later date.

All expenses not stated herein as part of the Prize are the Prize winner's sole responsibility. A Prize will be forfeited if (i) the winner is not available to travel on the dates specified or (ii) the winner does not have the required travel documents for the trip. Winners are solely responsible for obtaining any travel insurance (and all other forms of insurance) that they may wish to obtain at their own expense and hereby acknowledge that Young Living has not and will not obtain or provide travel insurance or any other form of insurance. Prize winners are bound by the terms and conditions of all airlines and other third-party service providers used in connection with the Prize. Young Living is not responsible if tickets, etc., are lost, stolen, or misplaced by a Prize winner, and such items will not be replaced or re-booked if transportation is missed for any reason. Exact dates and locations are subject to change and are at the sole discretion of Young Living. Prize winners must possess all required travel documents. Airline tickets are non-refundable/non-transferable and are not valid for upgrades or frequent flyer miles. Prize winners will not receive cash or any other form of compensation if actual travel costs are less than the ARVs stated in these rules. Young Living shall not be responsible for any cancellations, delays, diversions, substitution, or any act or omissions whatsoever by the air carriers or other transportation companies or any other persons providing any of these services and accommodations necessitated by same. No refund or compensation will be made in the event of the cancellation or delay of any flight except at the sole discretion of Young Living.

If a winner is unable to claim the Prize for any reason, the Prize will be forfeited. There will be no rescheduling, substitution, or transfer of the Prize or cash equivalent awarded. Young Living may, however, in its sole discretion, replace the winner who is unable to claim the Prize with the next qualifying Brand Partner.

**Notification/prize acceptance:**

On or about October 13, 2023, an email will be sent to the 2023 NovaVita Promotion Prize winners. Emails will be sent to the email address on file for the Prize winners. This email will contain an acceptance link where Prize winners must accept or decline the reward and complete a registration form by October 20, 2023. Failure to respond to the acceptance email through the acceptance link by this time will be deemed a declination of the trip. This declination is non-reversible, and, similarly, acceptance of the Prize will be final. If a Prize winner declines the trip, they will no longer qualify for the Prize and Young Living reserves the right to determine how that Prize is used.



A list of Prize winners will be available on the Virtual Office once the winners have been selected and points have been totaled and verified following the conclusion of the Promotion Period.

**Cancellation and refunds; force majeure:**

A Brand Partner who qualifies for the Prize and then attempts to cancel or return their order(s) will not receive a refund for such order(s). Young Living will not be held responsible if fulfillment of the Prize is prevented or delayed due to any of the following: strikes including transportation or workers' strikes, picket lines, boycott efforts, fires, floods, accidents, war (whether or not declared), revolution, riots, insurrections, acts of God, acts of government (including, without limitation, any agency or department of the United States of America and local authorities in the markets on this promotion), acts of the public enemy, scarcity or rationing of gasoline or other fuel or vital products, inability to obtain materials or labor, epidemic or pandemic, or other causes that are reasonably beyond the control of Young Living.

**License:**

By participating in the 2023 NovaVita Promotion and accepting points or the Prize, a Brand Partner consents to the use of their name, address (city and state/province of residence/country), voice, and statements relating to the 2023 NovaVita Promotion and Young Living, and photographs or other likeness, without further compensation, notification, or permission, in any publicity or advertising carried out by Young Living or any related entities in any media without territorial or time limitation, except where prohibited by law.

**Limitations of liability:**

Young Living and its affiliates, subsidiaries, and parent companies are not responsible for any inaccuracies in information that may be used in the 2023 NovaVita Promotion, for any technical or human error that may occur in the processing of orders, including data entered by Brand Partner, any miscommunications such as technical failures related to computer, telephone, cable, and unavailable network or server connections, related technical failures, or other failures related to hardware, software, or virus, or incomplete, late, or misdirected orders. Any compromise to the fair and proper conduct of the 2023 NovaVita Promotion related to a computer virus or similar type of technical impairment that may affect the proper fairness, security, and administration of the 2023 NovaVita Promotion may result in the termination, amendment, or modification of the entire 2023 NovaVita Promotion or a portion thereof at the sole discretion of Young Living. Young Living reserves the right, in its sole discretion, to void any order of any Brand Partner whom Young Living believes has attempted to tamper with or impair the administration, security, or fairness of the 2023 NovaVita Promotion or to disqualify any Brand Partner who acts in a non-sportsmanlike manner or with the intent to threaten or harass any other person.

By participating in the 2023 NovaVita Promotion each Brand Partner waives all rights to claim punitive, incidental, and consequential damages, attorneys' fees, or any damages other than actual out-of-pocket costs or losses that may arise in connection with participation in the 2023 NovaVita Promotion, acceptance, possession, and/or use of the Prize.

All causes of action arising out of or in connection with the 2023 NovaVita Promotion or the Prize awarded shall be resolved individually, without resorting to any form of class action.



**Other rules and regulations:**

Each Prize recipient will be responsible for all applicable taxes on their Prize, whether or not the Prize is used unless they refuse to accept the Prize at the time it is presented. Where applicable, the Prize recipient will have the fair market value of the accepted Prize reported on an applicable tax form (e.g., a Form 1099-MISC in the USA or Form T4A in Canada). If aspects of the Prize change outside the control of Young Living, or if, for any reason, all or any portion of the Prize is or becomes unavailable, Young Living will not be liable or responsible for any such changes and reserves the right to substitute the Prize of equivalent or greater value at Young Living's sole and absolute discretion. No transfer of the Prize to a third party is permitted. No cash substitutions will be offered. By accepting the Prize, the recipient agrees that Young Living shall not be liable for any injuries, damages, or losses of any kind resulting from or in connection with the awarding, acceptance, possession, or use of the Prize or any aspects or parts thereof.

Young Living will be the final arbiter of all rule interpretations and qualification determinations and such decisions will be final. Where applicable, any qualification subsidy will be reported as income on the recipients' annual 1099 form (or other applicable tax form in the recipient's market). If applicable, Prize recipients will be responsible for paying all taxes on subsidy or subsidies granted by Young Living. The 2023 NovaVita Promotion is void where prohibited by law. All Brand Partners who participate and qualify will be subject to auditing or verification of their point totals.

By participating in the 2023 NovaVita Promotion, you (i) acknowledge compliance with these 2023 NovaVita Promotion rules, including all eligibility requirements; (ii) warrant that any information you provide in connection with the 2023 NovaVita Promotion is true and accurate; and (iii) agree to be bound by the decisions of Young Living, which shall be final and binding in all matters relating to the 2023 NovaVita Promotion. Brand Partners who do not comply with these Program rules and Young Living's Policies and Procedures are subject to disqualification.

Young Living reserves the right in its sole discretion to cancel, modify, or suspend the 2023 NovaVita Promotion at any time, with or without notice, for any reason or no reason.

The 2023 NovaVita Promotion is subject to all applicable federal, state, provincial, municipal, and local laws of each country. All issues and questions concerning the construction, validity, interpretation, and enforceability of these 2023 NovaVita Promotion rules or the rights and obligations of participants and Young Living in connection with the 2023 NovaVita Promotion shall be governed by and construed in accordance with the substantive laws of the State of Utah for Brand Partners in the United States, without regard to conflicts of law principles. All participants in the United States consent to the jurisdiction and venue of the federal, state, and local courts of Utah. For Brand Partners residing in the participating countries listed above, the applicable substantive laws and courts will be those registered under the Brand Partner Agreements in their jurisdiction.

In the event of any conflict with any 2023 NovaVita Promotion details contained in these the 2023 Nova Vita Promotion rules and 2023 NovaVita Promotion details contained in other materials (including, without limitation, any point of sale, online, or print advertising), the details of the 2023 NovaVita Promotion as set forth in these 2023 NovaVita Promotion rules shall prevail.



The invalidity or unenforceability of any provision of these 2023 NovaVita Promotion rules shall not affect the validity or enforceability of any other provision. In the event that any provision is determined to be invalid or otherwise unenforceable or illegal, these 2023 NovaVita Promotion rules shall otherwise remain in effect and be construed in accordance with their terms as if the invalid or illegal provision were not contained herein.

## Appendix A

Participants agree and understand that this promotion is sponsored by the legal entity in their country of residence as detailed below. The legal entity sponsoring the promotion for each Participant is determined by the primary billing address as listed on the Participant's Young Living distributor account as of the start date of the Promotion Period.

Participant's Country of Primary Residence as of the Start Date of the Promotion Period	Sponsor	Sponsor's Address
United States	Young Living Essential Oils, LC	1538 W. Sandalwood Dr., Lehi, UT 84043
Canada	Young Living Canada ULC	Calgary 701 64 AVE SE, Unit 142 Calgary, Alberta T2H2C3  Brampton Suite 201, 7700 Hurontario St. Brampton, Ontario L6Y 4M3
Mexico	Young Living Mexico SRL	Av. Paseo de la Reforma No. 243, Piso 9 Colonia Cuauhtémoc, Delegación Cuauhtémoc, C.P. 06500, Ciudad de Mexico
Ecuador	Young Living Ecuador, CIA, LTDA	Avenida Las Monjas No. 115 Entre Circunvalación y Costanera Sur Urdesa Central Guayaquil, Ecuador
Europe	Young Living Europe B.V. Ltd.	3rd Floor Building 11, Chiswick Park London W4 5YS UK Phone: +44-0-1480-710032 Fax + 44 (0) 2038573431
Hong Kong and Macau	Young Living Hong Kong Limited	20/F, Soundwill Plaza II Midtown, 1 Tang Lung Street, Causeway Bay, Hong Kong
Australia and New Zealand	Young Living Essential Oils, Australasia Pty. Ltd.	Level 3 Building B, 3 Columbia Court Baulkham Hills 2153, Sydney, Australia
Singapore	Young Living Singapore Pte. Ltd.	111 Somerset Road, #05-18, TripleOne Somerset, Singapore 238164



Participant's Country of Primary Residence as of the Start Date of the Promotion Period	Sponsor	Sponsor's Address
Malaysia	Young Living Malaysia Sdn Bhd	Ground Floor, Tower 7, Avenue 3, Bangsar South, No. 8 Jalan Kerinchi, 59200 Kuala Lumpur, Malaysia
Japan	Young Living Japan Inc.	Omotesando LH Bldg., 4-13-9 Jingumae, Shibuya-ku, Tokyo, Japan 150-0001
Taiwan	Young Living Taiwan Inc, Taiwan Branch	8/F, Nos. 89, 89-1, 89-2, and 89-3 SongRen Road, Xinyi District, Taipei City (TEL: 02-7747-4888; Fax: 0277474889)
Indonesia	PT Young Living Indonesia	Menara BCA Grand Indonesia, 45 Floor, Jalan M.H. Thamrin No. 1, Jakarta Pusat, 10310, Indonesia
Colombia	Young Living Colombia SAS	Avenida 19 105 – 53 Bogotá, Colombia
Philippines	Young Living Philippines LLC, Philippine Branch.	12th Floor, Twenty-Five Seven McKinley 25th Street corner 7th Avenue Bonifacio Global City
South Korea	Young Living Korea Limited Company	Taehaeranro 419 Gangnam Finance Plaza 9F, Gangnam Gu, Seoul, Korea
Africa	Young Living Africa (PTY) Ltd.	Clearwater Office Park, Building 6 Cnr of Christian de Wet and Mellenium Road Strubensvalley, Roodepoort Gauteng 1724
Costa Rica	Young Living Costa Rica, S R L	Calle 62A, Avenida 12 Sabana Sur, Edificio Abdin segunda planta. San Jose, Costa Rica

### Income Disclosure Statement

The Brand Partner sales earnings disclosed are potential gross earnings and not net of other business expenses and not necessarily representative of the actual income, if any, that a Brand Partner can or will earn through the Young Living Sales Compensation Plan. A Brand Partner's earnings will depend on individual diligence, work effort, sales skill, and market conditions. Young Living does not guarantee any income or rank success. See the Income Disclosure Statement for detailed earnings information per rank.

