



RISE TO RANK

Full Program Mechanics

PROGRAM

Rise to Rank is program by Young Living Philippines (“Young Living”). Qualification Period begins January 1, 2024, at 12:01 p.m. and will be ongoing until September 30, 2024 at 11:59pm, Young Living’s method of timekeeping is the official time clock for the program and is final and undisputable. The program aims to help brand partners in achieving their target rank for the first time through mentorship by active upline leaders and reward mechanism from Young Living Philippines.

Qualifiers must:

1. Must have a monthly 100 PV On-the-Ground Essential Rewards (OTG ER) personal order for the challenge period (month of joining plus balance months of the challenge).
2. Must have minimum of 10 personal enrollments within the challenge period.
3. Must attend 6 required trainings within the challenge period.
4. Must register and complete the intent to join form: <https://bit.ly/RiseToRankITJ>.

QUALIFICATION PERIOD




Qualification period begins January 1, 2024 at 12:01 a.m. and will be on going until September 30, 2024, following the time table below.

REGISTRATION

Eligible PH brand partners would need to opt in at <https://bit.ly/RiseToRankITJ> which will be open every 1st of the month, at 12:01 p.m. until the 15th of the same month, at 11:59 a.m. Registrātion will begin on January 5, 2024 and will be on going until June 15, 2024.

RISE to RANK

WHO CAN JOIN and HOW TO WIN?

	JOIN TO BECOME A PAID EXECUTIVE	JOIN TO BECOME A PAID SILVER++++	
Qualified Rank	♦ Paid Senior Stars and below	♦ Paid Executive++++	
When to Register	REGISTER ANYTIME (JotForm opens every 1 st to 15 th each month)		
Requirements	<ul style="list-style-type: none"> ✓ Hit EXECUTIVE rank and maintain for at least 2 consecutive months • Baseline rank month: November 2023 or Paid Rank upon registration whichever is HIGHER. 	<ul style="list-style-type: none"> ✓ Must have at least 2 new Executives to graduate from Rise to Rank ✓ RANK UP (+1) and maintain for at least 1 consecutive month • Goal Rank is based on baseline month: November 2023 or Paid Rank upon registration whichever is HIGHER. 	
	♦ Enroll at least 10 new PH-members within challenge period	♦ Monthly personal Essential Rewards purchase of at least 100 PV from month of joining until end of challenge	♦ Attend 6 Required Trainings
REWARDS	 3 days 2 nights in Coron, Palawan  Select meals (See FAQs)	 Accommodations  Exclusive Training	 Roundtrip Airfare (Manila-Coron-Manila)

FAQs:

Q. Can new members in 2024 join this program?

Yes, a new member can join the program by filling out the intent to join form that opens every 1st to the 15th of the month.

Q. Can reactivating members who have been dropped from the system for more than 24 months join this program?

Yes, reactivating members who have been dropped from the system for more than 24 months can join the program by filling out the intent to join form that opens every 1st to the 15th of the month. He/She will target to become Executive at the end of the qualification period.

A reactivating member who have been dropped from the system for less than 24 months can join the program and will target to rank up +1 from their highest achieved rank.

Q. Should the 2 NEW Executives who graduate from Rise to Rank be personally enrolled?

There is no need for the 2 NEW Executives to be personal enrollments in order to count. They are counted based on nearest silver+++ upline registered in Rise to Ranks.



Q. How can I know what my baseline rank and target will be?

We will have an email after signing up (17th each month) that will contain your baseline rank and target rank for easy reference.

Q. Do the 10 enrollees have a required PV?

All enrollments with minimum of 50 PV (both QO and ER) will be counted for this program.

Q. Can reactivating members who have been dropped from the system for more than 24 months join this program count as a new enrollment?

Yes, reactivating members with 100 PV purchase will count as a new enrollment for this program.

TOOLS:

- Young Living will provide the following to all joiners:
 - Young Living Pitch Deck
 - Rank forecast calculator
 - Strategic Organization Sampling

TRAINING SCHEDULES and REQUIREMENTS:

- Attend any 6 required trainings, anytime during the challenge period, with a minimum of 30 mins.
- Attendees must write their names on zoom meeting on this format: Member ID#, Complete Name (ex. 12345 Meds Baraquel)
- Trainings available:

	TRAINING TOPIC	Required	Online Schedule
Product	Women’s Health and Daily Nutrition	Required	Tuesdays/Thursdays 7-8pm
Product	Parenting and Oils, Healthy Home	Required	Tuesdays/Thursdays 7-8pm
Product	Holistic Beauty; Mind & Body Connection	Required	Tuesdays/Thursdays 7-8pm
Business Basics	VO/ ER and Ways to Earn	Required	Tuesdays/Thursdays 7-8pm
Business Basics	YL Pitch & Follow Up	Required	Tuesdays/Thursdays 7-8pm
Business Basics	Comp Plan 101	Required	Tuesdays/Thursdays 7-8pm

	TRAINING TOPIC	Required	Online Schedule
Business Basics	YL Pitch & Follow Up	Required	Tuesdays/Thursdays 7-8pm
Business Basics	Goals and Goal Setting	Required	Tuesdays/Thursdays 7-8pm



Business Basics	Comp Plan 201 (Generation Bonus, Leadership Bonus)	Required	Tuesdays/Thursdays 7-8pm
Business Basics	How to Conduct a Class	Required	Tuesdays/Thursdays 7-8pm
Business Basics	Team Incentives	Required	Tuesdays/Thursdays 7-8pm

REWARDS:

Rise to Executive Graduates:

- o 3D 2N trip in Coron Palawan (Travel Dates: week 1 December)
- o Team Building Activities
- o Roundtrip Airfare (Place of origin in PH – Coron and back)
- o Hotel Accommodations at Coron (Twin sharing room will be shared with your co-qualifier)
- o Select meals

DAY 1	Arrival at resort and Check-In by lunchtime
	Lunch c/o YLPH
	Dinner c/o YLPH
Day 2	Breakfast at Hotel c/o YLPH
	Training Activity
	Lunch c/o YLPH
	Dinner c/o YLPH
Day 3	Breakfast at Hotel c/o YLPH
	Lunch/ Dinner (on your Own)
	Check-Out & Departures

- o Exclusive Training

Add On: 1st month to achieve Executive: Premium Experience Set

2nd month to achieve Executive (Maintenance): Ningxia Red 2Pk (1 Box) and Bloom Collagen 10Pk (3 boxes) 1-month Supply

Rise to Silver/Gold/Platinum Graduates:

- o 3D 2N trip in Coron Palawan (Travel Dates: week 1 December)
- o Team Building Activities
- o Roundtrip Airfare (Place of origin in PH – Coron and back)
- o Hotel Accommodations at Coron (Twin sharing room will be shared with your co-qualifier)
- o Select meals



DAY 1	Arrival at resort and Check-In by lunchtime
	Lunch c/o YLPH
	Dinner c/o YLPH
Day 2	Breakfast at Hotel c/o YLPH
	Training Activity
	Lunch c/o YLPH
	Dinner c/o YLPH
Day 3	Breakfast at Hotel c/o YLPH
	Lunch/ Dinner (on your Own)
	Check-Out & Departures

Add On: 1st month to achieve Silver/Gold/Platinum: Premium Experience Set

Diamond buy-in will be allowed for the Coron trip, calculations to be shared as we get closer to event date.

**Winners will be determined by Oct 2024, once September 2024 commission has been made official.

TERMS & CONDITIONS

General Prize Conditions



RISE to RANK

Young Living is not responsible, and the Winner will not receive the difference, if any, between the current value of a Prize at the time of the prize and the ARV indicated in these Official Rules or in any correspondence or materials related to the Program. All federal, state and local taxes (including income tax (income) and withholding tax), if any, as well as any other costs and expenses related to the acceptance and use of the Prize not specified herein, will be the winner's responsibility, regardless of whether the Prize is used in whole or in part. In no event will Young Living be responsible for awarding more Prizes than what is listed here. The "paid trip" for this Program, if applicable, will be limited to airfare, lodging and some meals provided to the winner by Young Living at its discretion. In the absence of sufficient Eligible Participants to award all winners, Young Living reserves the right to award only the number of Rewards according to eligible Participants. Any Prize not awarded after the Program Period may be left unawarded. The prize restrictions/conditions set forth herein are not inclusive. Prizes are non-transferable, except that Young Living reserves the right, at its discretion, to substitute a prize (or a portion thereof) for a prize of equal or greater value. The Prizes are awarded "AS IS" and WITHOUT WARRANTY OF ANY KIND, express or implied, including, but not limited to, any implied warranties of merchantability and for any other particular purpose.

All expenses not indicated herein as part of a Prize are at the sole responsibility of the Prize winner. A Prize will be confiscated if: 1) the winner is not available to travel on the dates specified for the trip; or 2) if the Winner, if any, does not have the required travel documents for the scheduled date for the trip. Travel insurance is mandatory for each Winner. Each Winner is fully responsible for obtaining any travel insurance (and any other form of insurance) hereby acknowledge that Young Living does not obtain and will not obtain or provide travel insurance or any other type of insurance. Winners are willing to accept the terms and conditions of all airlines and other third-party service providers used in connection with the Awards. Young Living is not responsible if tickets, etc., are stolen, lost or transferred by a Prize winner and will not be replaced or rescheduled if they lose transportation for any reason. Exact dates and locations are subject to change at Young Living's discretion.

All prize winners and their travel companions must set off together on the same itinerary and have all required travel documents. Airfare is non-refundable and non-transferable and is not valid for upgrades and/or frequent flyer miles. Prize winners will not receive cash or any other form of compensation if the current travel costs are less than the ARVs indicated in these Official Rules. Young Living shall not be liable for any cancellation, delay, diversion or substitutions or any other fact or omission in any way by airlines or other carriers or any other person providing any of these required services and accommodation. No refunds, no compensation will be made in the event of cancellation or delay of any flight except young Living's discretion.

During the Program Period, participants may be regularly audited to monitor their compliance with the Young Living Policies and Procedures applicable to the Participant's jurisdiction ("Young Living Policies and Procedures"), especially, but not limited to, those sections belonging to advertising and Programs. Any violation of Young Living's Policies and Procedures will disqualify the Program participant in its entirety. Young Living reserves all rights to adjust the mechanics or criteria of the challenge within the Program period and decide on winners after auditing results.

Notification/Prize Acceptance

The Prize winner will be selected after the end of the Program Period or before October 2024. The Prize Winner's name will be available in Young Living website of your market once the winner has been



selected and all qualification goals have been completed and verified after the end of the Program Period.

On or near October 2024, an email will be sent to the Participant who has been eligible for the Prize. The acceptance email will be sent to the email indicated in the Participant's file. This email will contain the acceptance link where the Participant must accept or decline the prize and complete a registration form by October 31, 2024 at 11:59 p.m. Failure to respond to the acceptance email via the link within this period will be considered as a travel rejection. This rejection cannot be reversed and in a similar way, acceptance of the Prize will be final. If a Participant rejects the trip, he/she will no longer be eligible for any Prize.

Travel

Travel arrangements will be made for the winners through Young Living's preferred travel agent. If a winner purchases their own airline tickets, without prior approval from Young Living's preferred travel agent, they will be ineligible for reimbursement.

All travel arrangements must be finalized and booked at least four weeks prior to the start of the trip. A Participant's failure to respond to emails and phone calls from Young Living or Young Living's preferred travel agent within 24-hours could result in a forfeiture of the airfare portion of the Prize. All flight arrangements associated with the Prizes, once ticketed, are final and winners are responsible for any and all fees associated with changing travel in any way. Travel costs incurred between a winner's home and the departure airport are at the Participant's expense. Excess luggage fees and other expenses are also solely the responsibility of the winner.

All personal expenses incurred on the Young Living Incentive Trip are the responsibility of the winners. Winners will be required to provide their own personal credit card or debit card to cover their own incidental expenses. Incidentals are not included with in the Prizes for the Program.

Cancellations and Refunds; Force Majeure

Prize winners who cancel their participation in the Young Living Incentive Trip will not receive a refund for the value of the Prizes. Young Living may request Participants who have canceled their participation, at the company's discretion, to reimburse Young Living for costs related to the cancellation of their trip. Young Living will not compensate, in cash or in kind, qualifiers who are unable to participate in the trip after their acceptance. Traveler insurance must be purchased by the Winning Participant on their own. Young Living will not be liable in the event of cancellation due to any of the following: extreme weather, natural disasters, strikes, demonstrations, attempted boycotts, fires, floods, accidents, wars (declared or not revolutions, riots, insurrections, acts of the Natural, governmental provisions, acts of public enemy, shortage or rationing of gasoline or other vital fuels or products, inability to obtain materials or the hand of or other causes that are not reasonably beyond Young Living's control. In the event of such events, Young Living may provide cash prizes of equivalent value at its discretion.

Authorization



By accepting the Prize, the respective winner approves the use of his/her name/address (city and state/province), voice and statements relating to the Program and Young Living, as well as photographs or similar, without receiving additional compensation, notice or permits for any advertising conducted by Young Living or any related entity in any media without time or territorial limitation, except where prohibited by law.

Limitations of Liability

Young Living and its affiliates, subsidiaries, parent companies, advertising and Program agencies, printers and judges involved in this Program are not responsible for any inaccuracies in the information that may be used in the Program, for any error technical or human errors that may occur in the input process, including data entered by Participants, any communication failures such as technical errors related to computers, telephones, cables and unavailable networks or connections of servers, related technical failures, or other failures related to the computer, software, or viruses or incomplete, late, or misdirected entries. Any compromise with the fair and appropriate conduct of this Program related to a computer virus or similar type of technical impairment that may affect the appropriate impartiality, security and administration of the Program could result in the modification or modification of the Program or any part of the Program at Young Living's discretion. Young Living reserves the right, at its discretion, to void any entry by Participants whom Young Living deems to have breached or harm the administration, security, impartiality, or proper development of this Program or that does not act in an honorable manner or that acts with the intent to threaten or harass any other person.

By participating in the program, Entrants waive all rights to sue for punitive, incidental, and consequential damages, attorneys' fees, or any damages other than current costs or losses that may arise in participation in the Program or acceptance, possession, and use of any prize.

All causes of demand arising out of or relating to this program, or any Prize awarded shall be resolved individually, without recourse to any form of group action. Some jurisdictions may not allow certain limitations of damages or liability to seek damages through group actions, so some of these restrictions may not apply to certain cases.

Conduct Violations

All eligible winners of Young Living Incentive Trips must pass the audit conducted by the Conduct department. Participants are required to qualify for the incentive trip while strictly adhering to our comprehensive Policies and Procedures, encompassing Section 3.11.5 regarding Bonus Buying and Stacking. Conduct decision will be deemed final.

Other Rules and Regulations

If certain aspects of the Awards change and are not under the control of Young Living, Young Living, or any other Program partner providing the Awards will be responsible for any such changes and Young Living reserves the right to substitute a prize equivalent or greater value, at Young Living's absolute discretion, if for any reason, the Prize is wholly or partially unavailable, as described herein. The prize is not allowed to be transferred to a third party. By accepting the Prize, the Prize winners agree that Young Living shall not be liable for any injury, damage or loss of any kind resulting from or in connection with the award, acceptance, possession or use of the Prize or any part or aspect thereof.



Young Living shall be the final arbitrator of the interpretation of the rules and of the qualification determinations and such decisions shall be final. If it is necessary to clarify doubts about the rules or interpretations of the document, Young Living may amend these rules by publishing a new version of these rules. Where necessary, the Prizes will be reported as income in the winner's annual tax format. Prize winners will be responsible for the payment of all taxes for any Prize and/or the grant or subsidies awarded by Young Living. Young Living reserves the right to suspend or terminate this Program without notice, for any reason or any reason, at its discretion. Young Living employees and their associated entities and their spouses and immediate family members are not eligible to participate in this Program. This Program is void where prohibited by law. All Qualifying Participants will be subject to auditing.

By participating in the program, you (i) acknowledge compliance with these Program Rules including all eligibility requirements, (ii) warrant that any information you provide in connection with this Program is true and reliable and (iii) agrees to abide by Young Living's decisions, which will be unappealable and binding on all matters relating to this Program. Entrants who have not complied with the Program Rules are subject to disqualification.

This Program is subject to all applicable laws of the Philippines. For Participants, all matters and questions relating to the structure, validity, interpretation and enforcement of these Program Rules, or the rights and obligations of the participant and Young Living in connection with the Program, shall be governed and interpreted in accordance with the substantive legislation of the courts in the Philippines regard to conflicts of law principles, for international markets the current substantive legislation shall be the one that corresponds to the Jurisdiction of the Participant . All Participants agree to the jurisdiction and jurisdiction courts of the country where they are participating.

In the event of any conflict with any details of the Program contained in these Official Rules and Program details contained in other Program Materials (including, but not limited to, any point of sale, online or printed advertising), the details of the Program as set forth in these Official Rules shall prevail.

Failure by Young Living or the decision not to enforce any provision of these Official Rules shall not constitute a waiver of that or any other clause. In the event that any provision is found to be invalid or unenforceable or otherwise unlawful, these Official Rules shall remain in effect and shall be construed in accordance with its terms as if the invalid or illegal clause is not contained herein.