

1991 Porsche 911 Carrera 2

2dr Cabriolet · 6-cyl. 3601cc/247hp FI

#1 Concours condition

\$89,000

↗ +134.2%

#2 Excellent condition

\$76,000

↗ +158.5%

#3 Good condition

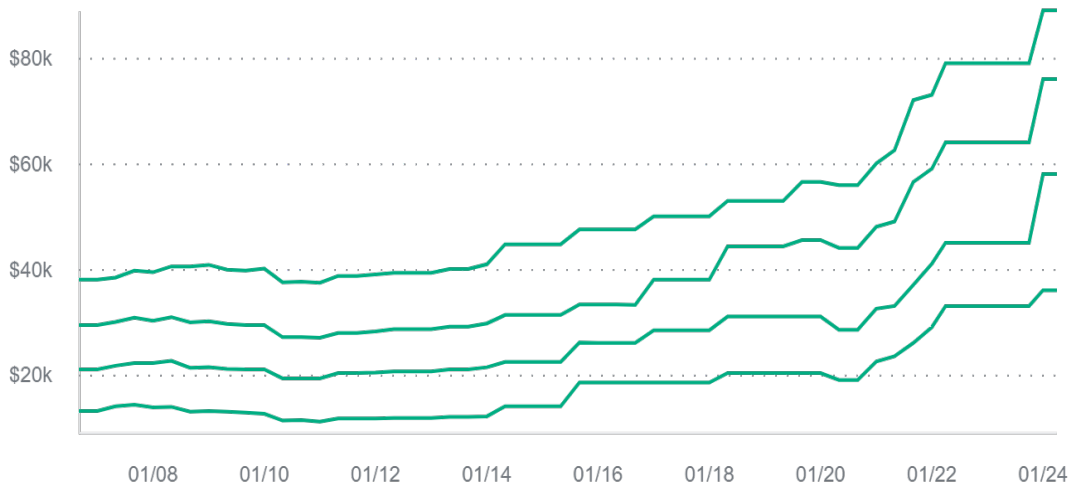
\$58,000*

↗ +176.2%

#4 Fair condition

\$36,000

↗ +174.8%



Value adjustments

-10%
for Tiptronic.

Model description

The new 964 version of the Porsche 911 that was launched in 1989 was seen as rather futuristic in its day due to the smooth integration of its body-color bumpers and front bodywork with the body itself; but looking back, the 964 cars now fit neatly in Porsche history, leading up to the 993 models that bid farewell to a long legacy of air-cooled 911s.

While the car looked suspiciously like it might be a mere reskin of the 930, 87 percent of the components were new or redesigned, according to Porsche. The flat-six engine was pushed out to 3.6 liters and 250 hp—with strong and steady torque delivery—and this generation was known by enthusiasts as far more dynamically predictable than the 930.

The four-wheel-drive Carrera 4 was the form in which the 964 made its debut in 1989, and it is now mainly selected by connoisseurs in snowy states due to its all-weather tractability. The two-wheel-drive Carrera 2 is often cited as the more engaging version of the 964 cars from a driver's standpoint, as the cars are about 220 pounds lighter and have a bit more front trunk space. Targa and Cabriolet versions followed.

Initially, 911 Turbo models inherited a refined version of the 3.3-liter engine from the 930, making 320 horsepower. But for 1993 and 1994, the Turbo 3.6 was introduced; with a stronger 360-hp engine, these models are the most sought-after of the 964s, with less than 1,600 made in all.

*Please note: All prices shown here are based on various data sources, as detailed in [About Our Prices](#). For all Hagerty clients: The values shown do not imply coverage in this amount. In the event of a claim, the Guaranteed Value(s)® on your policy declarations page is the amount your vehicle(s) is covered for, even if the value displayed here is different. If you would like to discuss your policy, please call us at 877-922-3391.

Vehicle's condition classification

#1. Concours

#1 vehicles are the best in the world. Imagine the best vehicle, in the right colors, driving onto the lawn at the finest concours. Perfectly clean, the vehicle has been groomed down to the tire treads. Painted and chromed surfaces are mirror-like. Dust and dirt are banned, and materials used are correct and superbly fitted.

#3. Good

#3 vehicles drive and run well but are not used for daily transportation. The casual passerby will not find any visual flaws, but these vehicles might have some incorrect parts. #3 vehicles could possess some, but not all, of the issues of a #4 vehicle, but they will be balanced by other factors such as fresh paint or a new, correct interior.

#2. Excellent

#2 vehicles could win a local or regional show. They might even be former #1 vehicles that have been driven or have aged. Seasoned observers will have to look closely for flaws but will be able to find some. The paint, chrome, glass and finishes will all appear as excellent. The vehicle drives as a new vehicle of its era would.

#4. Fair

#4 vehicles are daily drivers, with flaws visible to the naked eye. The chrome might have pitting, the windshield might be chipped and perhaps the body has a minor dent. Imperfect paintwork, split seams or a cracked dash might be present. No major parts are missing, but there might be non-stock additions. A #4 vehicle can also be a deteriorated restoration.