

1971 Volkswagen Karmann Ghia

2dr Coupe . 4-cyl. 1585cc/60hp 1bb1

#1 Concours condition

\$43,700

▾ -12.4%

#2 Excellent condition

\$28,600

▾ -12.5%

#3 Good condition

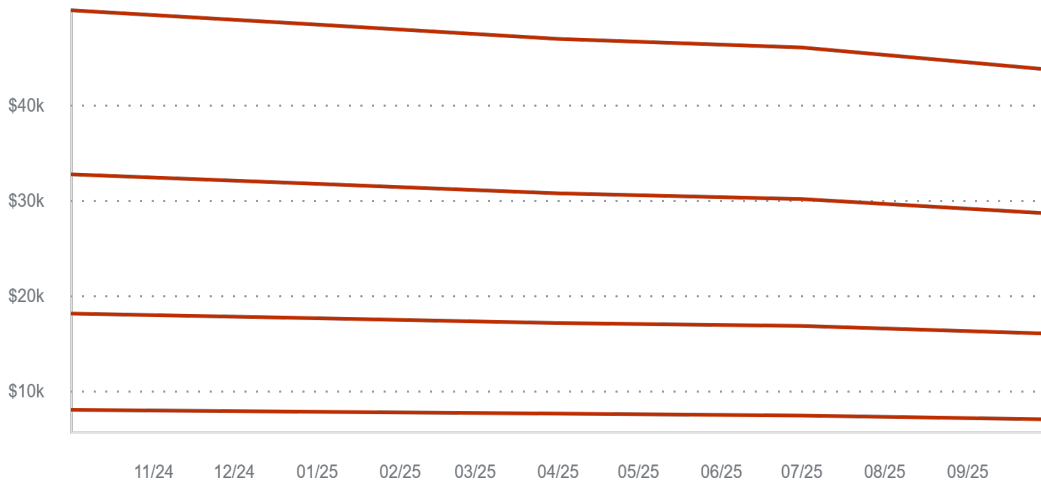
\$16,000*

▾ -11.6%

#4 Fair condition

\$7,000

▾ -12.5%



NOTE: The chart displays price changes for the last year.

Model description

The Volkswagen Karmann Ghia received its final engine update in 1971 – the twin-port 1585 cc flat-four, now producing 60 bhp. The compression ratio remained at 7.5:1, but the crankcase was stronger, the aluminum oil cooler more efficient and top speed now near 90 mph. A thermostat now controlled the engine air preheating system. Defroster outlets were larger and felt carpets were new.

The twin-port engine offered a useful increase in power and was accompanied by front disc and rear drum dual-circuit brakes as well as a 12-volt electrical system. The rear tread was wider and a sway bar included with softer rear springs. With two double-jointed constant velocity joints on each rear axle and trailing arms, the rear suspension eliminated the rear wheel “tuck under” problem with earlier cars when they were cornered hard. However, the Super Beetle’s McPherson strut front suspension never made it to Karmann Ghia models, which continued to have torsion bar suspension all round.

A 3-speed semi-automatic transmission (called Automatic Stick Shift) was still available for the 1971 Karmann Ghia Coupe and Convertible, but it was never popular and quite a few cars were subsequently fitted with 4-speed manual gearboxes.

Coupe sales declined to 21,133 but Convertible production increased to 6565. Prices rose slightly again, with the 1971 Volkswagen Karmann Ghia Coupe costing \$2575 and the Convertible \$2750.

Exterior colors increased to 12 in number, with perhaps the best range available so far. They were Lemon Yellow, Amber, Blood Orange, Bahia Red, Black, Adriatic Blue, Irish Green, Willow Green, Light Ivory, Silver Metallic, Gemini Blue Metallic and Gold Metallic.

Body styles

2dr Convertible

2dr Coupe

*Please note: All prices shown here are based on various data sources, as detailed in [About Our Prices](#). For all Hagerty clients: The values shown do not imply coverage in this amount. In the event of a claim, the Guaranteed Value(s)[®] on your policy declarations page is the amount your vehicle(s) is covered for, even if the value displayed here is different. If you would like to discuss your policy, please call us at 877-922-3391.

Engine types

4-cyl. 1585cc/60hp 1bbl

1956-1975 Volkswagen Karmann Ghia stats

Highest sale	Lowest sale	Most recent sale	Sales
\$324,500	\$1,333	\$17,587	896

Vehicle's condition classification**#1. Concours**

#1 vehicles are the best in the world. Imagine the best vehicle, in the right colors, driving onto the lawn at the finest concours. Perfectly clean, the vehicle has been groomed down to the tire treads. Painted and chromed surfaces are mirror-like. Dust and dirt are banned, and materials used are correct and superbly fitted.

#2. Excellent

#2 vehicles could win a local or regional show. They might even be former #1 vehicles that have been driven or have aged. Seasoned observers will have to look closely for flaws but will be able to find some. The paint, chrome, glass and finishes will all appear as excellent. The vehicle drives as a new vehicle of its era would.

#3. Good

#3 vehicles drive and run well but are not used for daily transportation. The casual passerby will not find any visual flaws, but these vehicles might have some incorrect parts. #3 vehicles could possess some, but not all, of the issues of a #4 vehicle, but they will be balanced by other factors such as fresh paint or a new, correct interior.

#4. Fair

#4 vehicles are daily drivers, with flaws visible to the naked eye. The chrome might have pitting, the windshield might be chipped and perhaps the body has a minor dent. Imperfect paintwork, split seams or a cracked dash might be present. No major parts are missing, but there might be non-stock additions. A #4 vehicle can also be a deteriorated restoration.