

1978 Cadillac Eldorado Biarritz

2dr Coupe . 8-cyl. 425cid/180hp 4bbl

#1 Concours condition

\$37,100

▼ -3.9%

#2 Excellent condition

\$24,900

▼ -3.9%

#3 Good condition

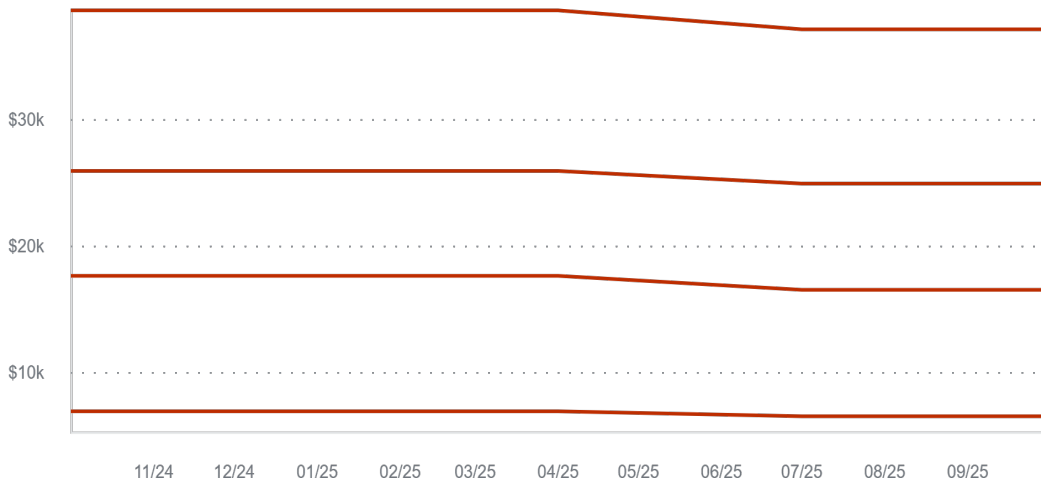
\$16,500*

▼ -6.2%

#4 Fair condition

\$6,500

▼ -5.8%



NOTE: The chart displays price changes for the last year.

Value adjustments

+\$1,000
for sunroof.

Model description

The year was the swansong for the gigantic 1971-78 Cadillac Eldorado and the dawn of the dubious diesel option, but it was also the second best sales year ever for Cadillac. There were seven models in the lineup, including several simulated convertibles with canvas tops sewn on. The successful smaller Seville was fitted with an Oldsmobile V-8, while the larger cars featured the 180 bhp 425 cid V-8. The Eldorado coupe notched 46,816 sales for the year.

There were four different levels of Eldorado for 1978. The base coupe could be upgraded with a Special Cabriolet edition, or buyers could choose the Eldorado Custom Biarritz. The new Eldorado Custom Biarritz Classic was an over-the-top version of that, with bright two-tone paint and special interior appointments. It was powered by the V-8 introduced in 1977. Base price was now \$11,921.

*Please note: All prices shown here are based on various data sources, as detailed in [About Our Prices](#). For all Hagerty clients: The values shown do not imply coverage in this amount. In the event of a claim, the Guaranteed Value(s)[®] on your policy declarations page is the amount your vehicle(s) is covered for, even if the value displayed here is different. If you would like to discuss your policy, please call us at 877-922-3391.

The 1978 Eldorado was available with optional leather interiors and came with a bench front seat with folding center armrest, or optional 50/50 Dual Comfort front seat with dual armrests. Automatic climate control was standard, along with a more efficient compressor (which switched off when not needed) power door locks, a 6-way power adjustable seat, an AM/FM stereo radio, and steel-belted radial tires.

Popular options included electronic fuel injection, airbag, padded vinyl roof, power sunroof, AstroRoof, tilt/telescopic steering column, cruise control, intermittent wipers, remote trunk release, rear window defogger, self-seeking AM/FM stereo with rear control (\$340), AM/FM stereo with tape player, AM/FM stereo with CB (\$281), tinted glass, heated front seats, and automatic headlight dimer.

Cadillac finished up in 10th place for 1978 sales, barely behind Chrysler and ahead of Lincoln and AMC. The division might have done better, but the Linden, New Jersey plant was shut down for three months to prepare for the new downsized E-Body Eldorado, Toronado, and Riviera models.

Body styles

2dr Coupe

Engine types

8-cyl. 425cid/180hp 4bbl

8-cyl. 425cid/195hp FI

1971-1978 Cadillac Eldorado stats

Highest sale	Lowest sale	Most recent sale	Sales
\$141,750	\$648	\$11,655	1536

Vehicle's condition classification

#1. Concours

#1 vehicles are the best in the world. Imagine the best vehicle, in the right colors, driving onto the lawn at the finest concours. Perfectly clean, the vehicle has been groomed down to the tire treads. Painted and chromed surfaces are mirror-like. Dust and dirt are banned, and materials used are correct and superbly fitted.

#2. Excellent

#2 vehicles could win a local or regional show. They might even be former #1 vehicles that have been driven or have aged. Seasoned observers will have to look closely for flaws but will be able to find some. The paint, chrome, glass and finishes will all appear as excellent. The vehicle drives as a new vehicle of its era would.

#3. Good

#3 vehicles drive and run well but are not used for daily transportation. The casual passerby will not find any visual flaws, but these vehicles might have some incorrect parts. #3 vehicles could possess some, but not all, of the issues of a #4 vehicle, but they will be balanced by other factors such as fresh paint or a new, correct interior.

#4. Fair

#4 vehicles are daily drivers, with flaws visible to the naked eye. The chrome might have pitting, the windshield might be chipped and perhaps the body has a minor dent. Imperfect paintwork, split seams or a cracked dash might be present. No major parts are missing, but there might be non-stock additions. A #4 vehicle can also be a deteriorated restoration.