

1963 Studebaker Avanti

2dr Coupe · 8-cyl. 289cid/289hp 4bbl SC

#1 Concours condition

\$86,500

0%

#2 Excellent condition

\$55,800

-0.5%

#3 Good condition

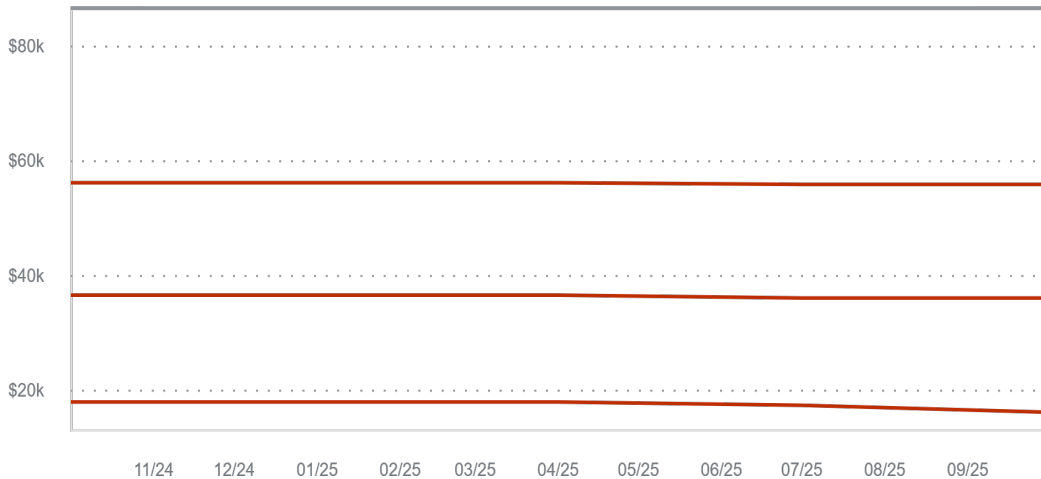
\$36,000*

-1.4%

#4 Fair condition

\$16,100

-10.1%



NOTE: The chart displays price changes for the last year.

Value adjustments

+15% for factory 4-spd on R-1.	+25% for factory 4-spd on R-2.	+20% for factory a/c (N/A w/R-2).	-15% for 3-spd.	-8% for Regal interior.
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Model description

The Avanti was Studebaker's last roll of the dice, and with it the eccentric 100-year-old company excelled itself. Designer Raymond Loewy's iconic vision would be built for an astonishing 40 years by a string of die-hard enthusiasts, but Studebaker's 1963-64 originals are the purest examples. Even now, survivors of the 4,643 that left the factory in South Bend, Indiana, are still found in barns now and then and lovingly restored.

The Avanti concept was created by Loewy's team of Tom Kellogg, Bob Andrews and John Ebstein in only 40 days in 1962. The wasp-waisted sports coupe featured a grille beneath the front bumper and featured a fiberglass body on a separate chassis.

The Avanti name is an Italian exhortation for "forward!" and cried out for an exclamation mark on the badge. Original cars have a pronounced forward rake to assist streamlining, and the car was marketed as "America's only 4-passenger High-Performance Personal Car."

*Please note: All prices shown here are based on various data sources, as detailed in [About Our Prices](#). For all Hagerty clients: The values shown do not imply coverage in this amount. In the event of a claim, the Guaranteed Value(s)[®] on your policy declarations page is the amount your vehicle(s) is covered for, even if the value displayed here is different. If you would like to discuss your policy, please call us at 877-922-3391.

Typical for a company in financial straits, Studebaker used as many common parts as possible. The Avanti's 109-inch chassis came from the compact Lark, fitted with front disc brakes and powered by versions of the "Jet Thrust 289" cid overhead valve V-8 engine. The normally aspirated R1 engine produced 240 bhp, but adding a Paxton supercharger created the 289 bhp R2, with compression reduced to 9:1, from the R1's 10.25:1. The R2 package was a bargain, adding only \$210 to the Avanti's \$4,445 purchase price.

The even hotter R3 motor displaced 304.5 cubic inches and generated 280 bhp from dual four-barrel carburetors; and adding a supercharger raised that to 335 bhp. There was even an R4 motor that didn't reach production, but it had fuel injection and hot cams, and was good for 575 bhp. Indy racer Andy Granatelli set Bonneville records in 1962 with a two-way run of 168.15 mph in an R3, while a near-stock R2 recorded 158 mph over the flying mile.

Just as Mercedes-Benz did in the 1920s, Studebaker made the mistake of pressurizing the carburetor in the supercharged cars, instead of mounting the blower behind it, but it worked quite well. Buyers could choose a four-speed T10 manual gearbox or three-speed Borg-Warner automatic transmission, but there was no room for both supercharger and air-conditioner. The dashboard was fully instrumented and additional switches were mounted above the windshield, like an aircraft.

The Avanti's first year was the most successful, with 3,834 leaving the factory. Only 809 Avantis were sold in 1964, but the only real difference was the change to square headlights and the first 59 cars sold in 1964 had round headlights anyway. Of the 809 1964 Avantis, only 10 were supercharged R3s and only one was an R4 with the high-performance race motor. To close the chapter, Granatelli returned to Bonneville with an R3 in 1964 and recorded a two-way pass at 170.5 mph.

The Avanti was a bold move and an admirable design, but it was too late. The construction proved complicated and the body panels hard to fit. Management could not decide how to promote the car and many lingered at dealerships. It didn't help that the Lark line splintered into 23 models, with supercharging offered on both Larks and Hawks. Perhaps the public was just confused. Studebaker's sales skidded from 103,387 units in 1962 to just 67,918 in 1963.

The final whistle blew in South Bend on December 9th 1963, after a short 1964 production run. The American plant was closed after 101 years, although production continued in Hamilton, Ontario for a short time. Neither the Avanti nor the Hawk survived the transition, making them among the most elegant and collectible Studebakers.

Body styles

2dr Coupe

Engine types

8-cyl. 289cid/240hp 4bbl

8-cyl. 289cid/289hp 4bbl SC

1962-1964 Studebaker Avanti stats

Highest sale	Lowest sale	Most recent sale	Sales
\$126,500	\$3,920	\$47,250	208

Vehicle's condition classification

#1. Concours

#1 vehicles are the best in the world. Imagine the best vehicle, in the right colors, driving onto the lawn at the finest concours. Perfectly clean, the vehicle has been groomed down to the tire treads. Painted and chromed surfaces are mirror-like. Dust and dirt are banned, and materials used are correct and superbly fitted.

#3. Good

#3 vehicles drive and run well but are not used for daily transportation. The casual passerby will not find any visual flaws, but these vehicles might have some incorrect parts. #3 vehicles could possess some, but not all, of the issues of a #4 vehicle, but they will be balanced by other factors such as fresh paint or a new, correct interior.

#2. Excellent

#2 vehicles could win a local or regional show. They might even be former #1 vehicles that have been driven or have aged. Seasoned observers will have to look closely for flaws but will be able to find some. The paint, chrome, glass and finishes will all appear as excellent. The vehicle drives as a new vehicle of its era would.

#4. Fair

#4 vehicles are daily drivers, with flaws visible to the naked eye. The chrome might have pitting, the windshield might be chipped and perhaps the body has a minor dent. Imperfect paintwork, split seams or a cracked dash might be present. No major parts are missing, but there might be non-stock additions. A #4 vehicle can also be a deteriorated restoration.