

# 1996 Porsche 911 Carrera 4

2dr Cabriolet · 6-cyl. 3601cc/282hp FI

#1 Concours condition

**\$100,000**

↗ +2%

#2 Excellent condition

**\$83,000**

↗ +2.5%

#3 Good condition

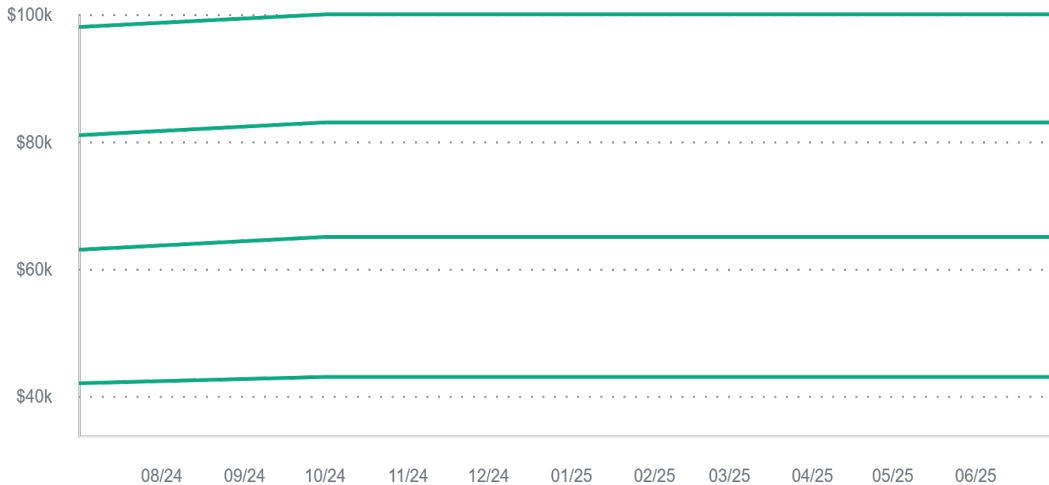
**\$65,000\***

↗ +3.2%

#4 Fair condition

**\$43,000**

↗ +2.4%



NOTE: The chart displays price changes for the last year.

## Value adjustments

**-15%**  
for Tiptronic.

## Model description

Introduced in 1993 for the 1994 model year and in time for the 911's 30th anniversary, the 993 would be the very last of the air-cooled Porsches before the company moved on to the water-cooled 996 for the New Millennium, a step that nobody would have expected a generation earlier and one that frustrated Porsche-philes. It was a hugely important car for Porsche that came at a formative, turbulent time. By the mid-1990s, the front-engined cars were all gone and there was a brief time – the 1996 model year – that the Boxster hadn't arrived yet and the 993 was the only model in Porsche's lineup.

The 993 replaced the 1989-94 version of the 911 called the 964. The 964, despite its strengths and improvements over the classic 911, was both heavier and more expensive to build than its predecessor. It also received criticism for its rear suspension, which was mounted to the body and juddered noisily under hard acceleration. Porsche even considered dropping the 911 model altogether during the 964's production run. After putting together a 20-page paper in 1990 that defined what exactly a Porsche was, however, the company bigwigs decided that the 911 was indispensable and actually the backbone of the company. Work on an all-new car commenced.

\*Please note: All prices shown here are based on various data sources, as detailed in [About Our Prices](#). For all Hagerty clients: The values shown do not imply coverage in this amount. In the event of a claim, the Guaranteed Value(s)<sup>®</sup> on your policy declarations page is the amount your vehicle(s) is covered for, even if the value displayed here is different. If you would like to discuss your policy, please call us at 877-922-3391.



Power Brakes

Power Steering

Power Sun/Moon Roof

Power Windows

Shipping Weight: 2957

Wheel Base Longest - Inches: 89.4

Wheel Base Shortest - Inches: 89.4

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## Vehicle's condition classification

### #1. Concours

#1 vehicles are the best in the world. Imagine the best vehicle, in the right colors, driving onto the lawn at the finest concours. Perfectly clean, the vehicle has been groomed down to the tire treads. Painted and chromed surfaces are mirror-like. Dust and dirt are banned, and materials used are correct and superbly fitted.

### #3. Good

#3 vehicles drive and run well but are not used for daily transportation. The casual passerby will not find any visual flaws, but these vehicles might have some incorrect parts. #3 vehicles could possess some, but not all, of the issues of a #4 vehicle, but they will be balanced by other factors such as fresh paint or a new, correct interior.

### #2. Excellent

#2 vehicles could win a local or regional show. They might even be former #1 vehicles that have been driven or have aged. Seasoned observers will have to look closely for flaws but will be able to find some. The paint, chrome, glass and finishes will all appear as excellent. The vehicle drives as a new vehicle of its era would.

### #4. Fair

#4 vehicles are daily drivers, with flaws visible to the naked eye. The chrome might have pitting, the windshield might be chipped and perhaps the body has a minor dent. Imperfect paintwork, split seams or a cracked dash might be present. No major parts are missing, but there might be non-stock additions. A #4 vehicle can also be a deteriorated restoration.