



V8 SUPERCARS AUSTRALIA PTY LTD  
ACN 077 053 484  
45 NERANG STREET  
SOUTHPORT QLD 4215  
PO BOX 607 SOUTHPORT BC QLD 4215  
T 07 5630 0364  
E RECEPTION@SUPERCARS.COM  
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## Invitation to Tender for Supercars Control Bodywork 2021-2025

### 1. Introduction

The governing body of Supercars Australia is seeking tenders for the exclusive supply of the control bodywork. The supply agreement shall commence in 2021 to facilitate the development of the sport's new racing platform and prototype, GEN3, to be raced at the commencement of 2022 Supercars championship season. The supply agreement is for a term of 5 years.

As part of the process, we are looking at various options which are listed in this document.

### 2. Timeline

a. Supercars issue RFQ	Fri	12/02/2021
b. All questions relating to RFQ sent to Supercars	Fri	19/02/2021
c. Quotes received	Wed	03/03/2021
d. Selection date (SC may vary this date at its discretion)	Fri	19/03/2021

SC reserves the right to introduce a second round of consultation with selected suppliers between item c and d. which consequently may delay the selection date.



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### 3. Technical Requirements

#### Parts:

The tendered parts are listed in the table below.

#### Material:

The tenderer is responsible for the choice of material(s), potential composites combination (resins, reinforcements and/or core) and its associated laminate schedule. Although not mandatory, an environmentally friendly combination where the application permits may be looked at favorably by Supercars. Supercars has provided layup suggestions to give an indication of the finished properties required, the tenderer can opt for any cost-effective combination it may wish pending final specification to be agreed with Supercars.

#### Manufacturing process:

The tenderer is responsible for the choice of the manufacturing process for each part pending the part performs as intended in the table below and be agreed with Supercars.



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### Bodywork

	Cosmetic	Performance	Impact	Safety	Layup suggestion
Roof				x	Core foam, Carbon, Aramid
Boot			x		Carbon
Bonnet		x	x		Co-res, Carbon, Aramid
Front 1/4		x	x		2 x plies LTM EGLASS 200GSM; 1 X ply LTM Aramid 500GSM; 2 X plies LTM EGLASS 200GSM
Rear 1/4		x	x		2 x plies LTM EGLASS 200GSM; 1 X ply LTM Aramid 500GSM; 2 X plies LTM EGLASS 200GSM
Door - Driver	x		x	x	Carbon (Frame), Aramid (Skin)
Door - Passenger	x				Carbon (Frame), Aramid (Skin)
Front Bar - Facia		x	x		Carbon/Aramid
Front Bar - Splitter		x	x		Carbon/Aramid
Rear bar			x		2 x plies LTM EGLASS 200GSM; 1 X ply LTM Aramid 500GSM; 2 X plies LTM EGLASS 200GSM
Rear diffuser	x		x		Plastic - Rotor/Vacuum
Sills	x		x		2 x plies LTM EGLASS 200GSM; 1 X ply LTM Aramid 500GSM; 2 X plies LTM EGLASS 200GSM
Mirror - L	x	x			Plastic - Injection/Rotor/Vacuum
Mirror - R	x	x			Plastic - Injection/Rotor/Vacuum
Scuttle	x				Carbon
Front grill	x				Plastic - Injection/Rotor/Vacuum
Inner Wheel Arch - FL, FR, RL, RR	x				Plastic - Vacuum/HDPE - Aramid
Light - FL, FR	x				Carbon casing and PC lens
Light - RL, RR	x				Carbon casing and PC lens
Rear Wing End Plates		x			Carbon
Rear Wing Element		x			Carbon
Rear Wing Mounts		x			Carbon
Dash	x				Carbon
Tunnel			x	x	Carbon, Aramid
Brake Duct		x	x		Aramid/E-Glass

### Intermediate Panels

	Cosmetic	Performance	Impact	Safety	Layup suggestion
A-Pillar		x	x	x	Carbon/E-Glass
B & C Pillar		x	x	x	Carbon/E-Glass
Inner Body Side Upper		x	x	x	Carbon/E-Glass
Front Header Roof		x	x	x	Carbon/E-Glass
Rear Header Roof		x	x	x	Carbon/E-Glass
Boot Gutter Assy		x	x	x	Carbon/E-Glass



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### 3. Commercial

- a. Current projections include a starting grid of 24 Supercars in 2022 however this number may change marginally depending on the total number of Racing Entitlement Contracts "RECs" issued prior to the commencement of the 2022 Supercars Championship. Additional supply requirements will be in accordance with demand. A minimum of two manufacturers are presently expected to be on the grid in 2022.
- b. The tenderer can opt to tender for the complete assembly of each or both manufacturers model or any element of it; however, tendering for the assembly of both manufacturers may be more attractive to Supercars. The tenderer may elect to tender to supply any one or more of the components and this will be considered by Supercars.
- c. Supercars will own all the tooling and associated IP linked to the tooling and parts produced.
- d. Attached with this tender is a pricing table excel workbook. You must complete and return the excel workbook by completing the pricing table for each component you wish to tender:

When completing the pricing table:

- i. Please list the products you wish to tender and a brief description.
  - ii. Please include the tooling setup fee for each product; and whether there is an option to amortise the tooling fee across each product.
  - iii. Please indicate the price per product:
    1. excluding tooling charges; and
    2. including an amortised tooling fee (if this option is available)
  - iv. Please provide your pricing based on:
    1. an MOQ of 36 for each component or if your MOQ is container volume dependent please specify the adequate MOQ for each component; and
    2. an MOQ for spare component orders.
  - v. Please provide your pricing in AUD, CIF Brisbane, Australia including applicable taxes (excluding GST, import duties, and handling ex Brisbane).
  - vi. Please specify your payment terms.
  - vii. If you have any questions completing the pricing tables, please email Mark Adams [madams@supercars.com](mailto:madams@supercars.com)
- e. The supplier must ensure that the availability of parts throughout the duration of the agreement will not directly impact Supercars' supply and/or cost.
  - f. Prices quoted in year 1 remain fixed for the duration of the agreement.
  - g. Prices must be quoted in AUD. The foreign exchange risk will remain with the supplier.



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- h. The successful control bodywork supplier will contract directly with Supercars Australia and will be prohibited from entering into any arrangement or agreement with individual Supercars Teams.
- i. Components requirements:
  - Prototype components sufficient for two (2) Supercars, must be supplied to Supercars at its nominated address by no later than Monday, 3rd of May 2021.

For all discussions relating to commercial opportunities with Supercars, please contact Cameron Price (CFO; [cprice@supercars.com](mailto:cprice@supercars.com)) and Jamie Black (General Manager – Commercial; [jblack@supercars.com](mailto:jblack@supercars.com)) within the previous timeline provided.

#### 4. Tender Document

It is expected that each tender document, will include the following:

- a. Complete bill of material, including component weights, laminate manual defining all components to support the function of the control bodywork.
- b. Approach of the engineering phase, if required, and detailed timing plan including the sign off testing.
- c. The warranty terms and conditions that will apply to the control bodywork detailing limits for all relevant parameters.
- d. As much as is possible, details of any projects the potential supplier/manufacturer has delivered or is delivering which relate to the technical or operational aspects of this projects. For each project, the role of the supplier/manufacturer should be detailed and with whom the contract exists or existed.
- e. Due to the confidential nature of the tender, any interested party is required to sign a non-disclosure agreement. The NDA can be obtained using the email contact details provided in Section 5.
- f. Upon completion of point e., a sample CAD of the bodywork can be obtained using the email contact details provided in Section 5.



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5. Delivery point

All tenders should be delivered by e-mail to:

Mr. Vincent Dumarski  
Technical Projects Manager  
Supercars Australia Pty Ltd  
45 Nerang Street  
Southport, Qld 4215

E-mail: [vdumarski@supercars.com](mailto:vdumarski@supercars.com)

6. Final Note

The selection of the winning bidder will be at Supercars' complete discretion. Additionally, there is no guarantee that a bidder will be successful.

Typical Installation (for illustration purposes only - current GEN2 car):

