

The **Sanlam** Guaranteed Escalation Annuity is Sanlam's most simple annuity product, which protects pensioners against longevity and investment risk, provides certainty, and offers the option of a high starting pension.

Pensions are guaranteed to be paid for the life of the member and selected spouse, and **can't decrease even if inflation is negative**.

### **Starting Pension**

The starting pension will be determined based on a quotation which depends on pensioner-specific details and economic indicators at the time of quotation.

For a quotation to determine the starting income you will receive on your preferred option, please contact us.

### **Future Pension Increases**

Future pension increases are predetermined, and fixed at the rate selected by the pensioner during their quotation. Increases do not depend on inflation or investment returns. Pensioners may select for their pensions to increase by up to 8% per annum. For the highest starting pension, a 0% increase, known as a 'level annuity' may be selected.

### Why choose Sanlam?

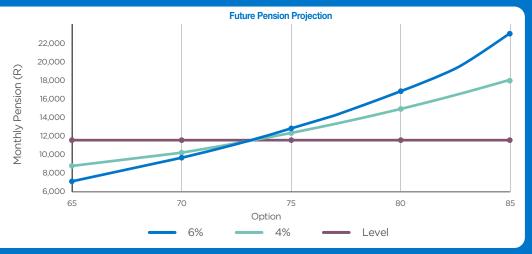
- More than 100 years industry experience
- \( \) Largest insurer in South Africa
- () We administer over 330 000 annuities
- () Annuity book size: R175 billion
- () Solvency cover ratio of 173%
- () Level 1 BBBEE certified

# Why **Sanlam** Guaranteed Escalation Annuity?

- The Sanlam Guaranteed Escalation Annuity is a life annuity with a fixed increase rate, providing certainty predictability for future planning, and a choice of chosen pattern of pension growth.
- The Sanlam Guaranteed Escalation Annuity has a 20 year track record
- Pensions are guaranteed to be paid for life and increase at any predetermined rate
- Pensions are not exposed to investment volatility so any economic instability does not impact your pension

### **Future Pension Projection**

Example of the starting and future monthly pension payment for a 65 year old male.



## The following increase options are common for Sanlam Guaranteed Escalation Annuity but increases may be selected between 0% and 8% as the pensioner prefers

### **6% Increases**

Selecting a higher pension increase rate means there is a better chance of pensions being protected against inflation, and the purchasing power being maintained throughout the life of the pensioner and their spouse.

### 4% Increases

A 4% Increase annuity provide a balance by offering a higher starting pension than a 6% Increase annuity, whilst still offering increases that may mitigate the impact of future price increases.

### Level Annuity (0% increases)

A level annuity offers the pensioner the highest possible starting pension for a guaranteed annuity. Suitable for those who may have a higher initial income requirement. Price increases may affect the future purchasing power of the pension over time.

## Understanding your Annuity

### **Guaranteed Period**

The period, up to 20 years, that the full pension is guaranteed to be paid, regardless of whether the pensioner or spouse is alive.

### **Joint Survivor Pension**

After the death of the pensioner, their surviving spouse continues to receive a pension until their death. It may reduce by a pre-specified proportion.

### **Single Life Pension**

The pension is payable until the latter of the guarantee period OR the death of the pensioner.

### **Children's Pension**

The pension is payable to specified children, until a specific age.

### 13th Cheque

An additional payment, which can be made in any month, such as December when you would have received a bonus.

### **Flexible Increase Date**

You may specify the month in which the increase is granted, e.g. January, February, etc.



For more information, view our brochure or email annuitysupport@sanlam.co.za

