5 Big Reasons Why Businesses Are Using Hallmark Cards

Hallmark cards perform better than other tactics.

More shoppers visited a store after receiving a Hallmark card.

Increase in sales when using Hallmark cards as a marketing format.

Hallmark cards create a better customer experience.



of consumers say greeting cards make them feel special (vs. 15% for emails and 5% for texts).

Client-reported results

USPS mail data



Cards change the way digitally native populations feel about your brand.



Millennials are 2X as likely to feel noticed when they receive a greeting card.

Millennials and Gen Xers save the cards they receive.

Hallmark cards perform better than corporate-designed cards.



of consumers prefer a Hallmark card to a non-Hallmark card.



Hallmark cards create social media buzz.

During a time when people use social media to voice complaints, Hallmark cards create positive posts and word-of-mouth marketing.

@MORGANHANNAH95

"MY INSURANCE REP. HAS PERSONALLY SENT ME A BDAY CARD EVERY YEAR SINCE I'VE BEEN WITH THEM & I THINK THAT'S THE NICEST THING. <3 MAKES MY DAY."

HallmarkBusinessConnections.com/about-us/contact-us

Hallmark Greeting Card Attitudinal and Behavior Study

HBC Consumer Direct Marketing Communications Study







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