



Professional Services & MSSP Specialization





TABLE OF CONTENTS

Introduction and Program Overview	3
Program Requirements	4
Maintaining Program Participation	4
How to Get Started	4
Program Learning Path	5
Cribl Certified Services Consultant (CCSC) Details	5

INTRODUCTION

Program Overview

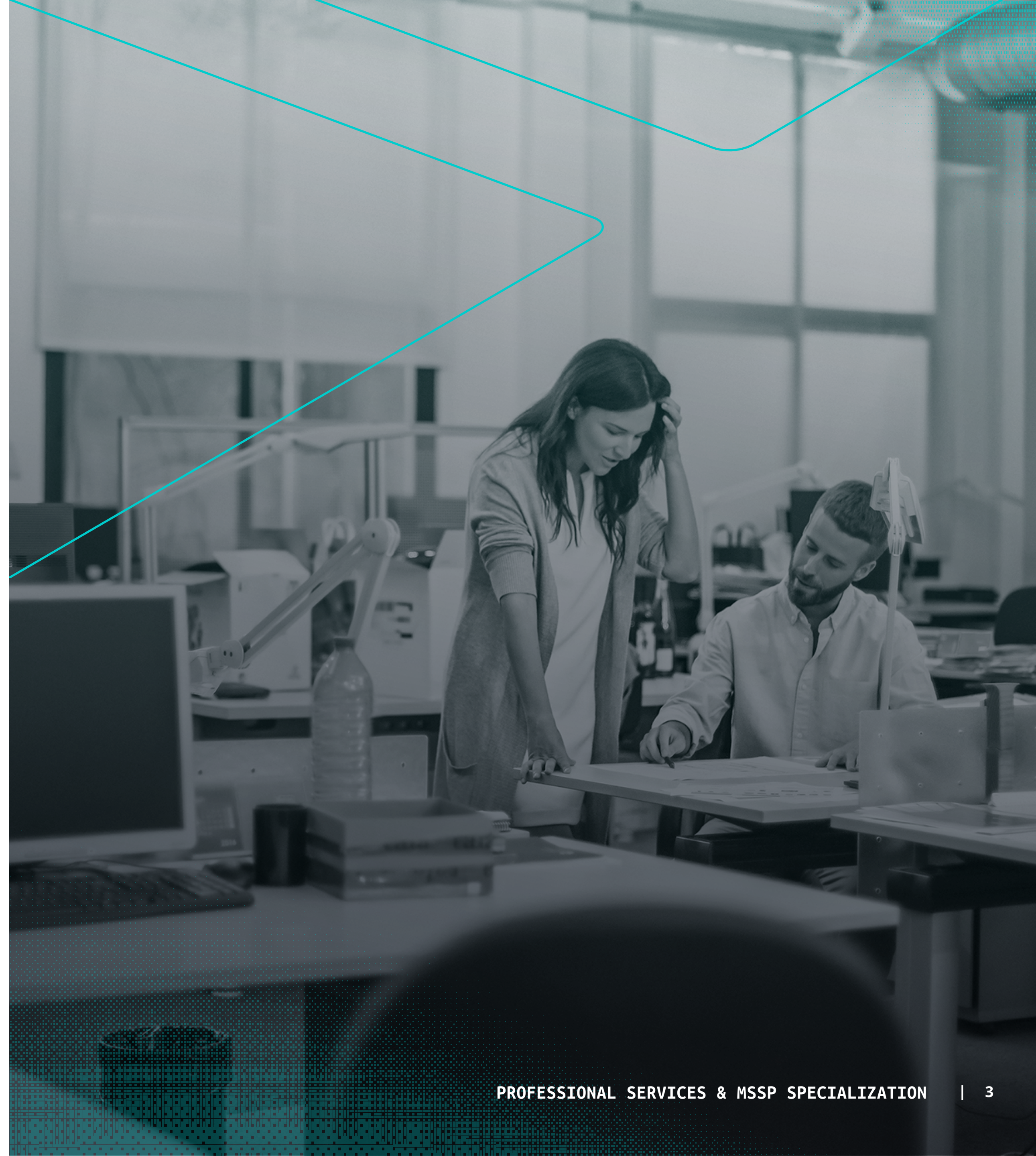
Cribl Professional Services & MSSP Specialization provides partners with the opportunity to be recognized and differentiate themselves as either a Cribl Professional Services or MSSP Specialized Partner. Cribl PS & MSSP partners are approved to deliver a series of Cribl services based on the completion of specific training courses, certifications, lab simulations, delivery assessment, and demonstrated customer deployment experiences.

CRIBL PROFESSIONAL SERVICES SPECIALIZED PARTNERS DELIVER:

- Project scoping and statements of work
- Successful Cribl customer implementations
- Ongoing staff augmentation as required
- Reporting back to Cribl on customer success
- Complex delivery experience
- Complementary solution & industry knowledge-base
- Customization & development expertise

CRIBL MSSP SPECIALIZATION PARTNERS DELIVER:

- Cribl products as part of a Partner Managed Service
- End user contract management
- Ongoing service management
- Audited customer license management & reporting
- Tier 1 customer support



PROGRAM REQUIREMENTS

Cribl Specialized Partner

Partners must meet the program requirements defined in the table to the right to qualify for participation in the Partner Professional Services & MSSP specialization as a “Cribl Specialized” partner. In addition, you must have a current Cribl Partner Agreement and Cribl Professional Services Addendum or MSSP Addendum in place.

Cribl Certified Services Consultant (CCSC)

This comprehensive curriculum is targeted specifically for partner engineers who will take on hands-on Cribl architecturing and deployment responsibilities for customers. It builds upon the foundation of Cribl Certified User & Administrator training and certifications, and expands into knowledge and hands-on skill areas where a service consultant needs to master in order to drive successful implementations.

Implementation Success

Cribl defines a successful implementation as one where the customer is reaching the customer-approved desired daily ingest volume, and complete implementation of sources and destinations & routes and pipelines. Customers must indicate they approve the partner’s implementation work by signing off on the Statement of Work completion. Cribl services team to provide ad-hoc and quarterly evaluation of partner implementation services work. Failure to correct implementation issues may result in termination from the Cribl program.

Requirement	Specialization		
	Elite Professional Services Or Mssp*	Premier Professional Services Or Mssp*	Support Services
Cribl Certified Service Consultant	6	3	3
Successful Implementations (Annual Minimum)	3	1	2
Business Review	4/year	2/year	4/year

*MSSP have additional business requirements that must be met.



Maintaining Program Compliance

- Partner success is monitored quarterly as part of a Quarterly Business Review.
- Program eligibility is reviewed annually by Cribl Channel Program Management and Cribl Professional Services teams.
- Program membership will be automatically renewed for partners in good standing.
- Partner maintains eligibility by having no less than the required number of fully compliant PS consultants on staff, in accordance with the program requirements.
- Partners are “Cribl Specialized” to deliver standard Cribl implementations and managed services.
- Any other services provided cannot be performed under the Cribl specialization.
- Partner maintains eligibility by maintaining a high level of customer satisfaction on standard implementations, positive mentor feedback, and avoiding support escalations.
- Partner maintains eligibility by ensuring that implemented and/or managed customers have 90%+ product consumption on implemented products.
- Service territory is limited to the territory defined in the Cribl Partner Program Agreement.

How to Get Started

1. Contact your Cribl Partner Business Manager to express interest in the program
2. Cribl will evaluate partner’s eligibility within one business week
3. If eligible, review and sign Cribl Partner Agreement and Professional Services or MSSP Addendum.
4. Identify partner consultants to complete the Cribl Professional Services Learning Path through Cribl University.
5. Obtain Certificate of Completion issued by Cribl for each individual that has successfully completed the requirements.
6. For general questions about the service partner program, please contact us at services-partner@cribl.io.

Professional Services Learning Path



Cribl Certified User Certification

Foundation level certification designed to introduce, educate and validate the student’s ability to effectively use Cribl’s Foundation level certification designed to introduce, educate, and validate the student’s ability to effectively use Cribl’s data engine product suite..

- Level: 1
- Length: ~4–7 Hours
- Type: Online, self-study
- Prereqs: None



Cribl Certified Admin - Stream Certification

In-depth, practically-oriented courses to help prepare individuals to be the Stream expert within their organization.

- Level: 2
- Length: ~16–22 Hours
- Type: Online, self-study
- Prereqs: Cribl Certified User



Cribl Certified Services Consultant (CCSC)

This comprehensive curriculum is targeted specifically for partner engineers who will take on hands-on Cribl architecturing and deployment responsibilities for customers.

- Level: 3
- Length: ~17–21 Hours
- Type: ILC, Labs, Simulations
- Prereqs: Cribl Certified Admin - Stream

NOTE: As Cribl University releases additional certifications, Cribl reserves the right to update CCSC prerequisites and require these additional certifications before being eligible to pursue CCSC.

Cribl Certified Services Consultant (CCSC) Details

This curriculum includes instructor lead courses (ILC), self-paced lab exercise with submission and grading requirements, and an online exam.

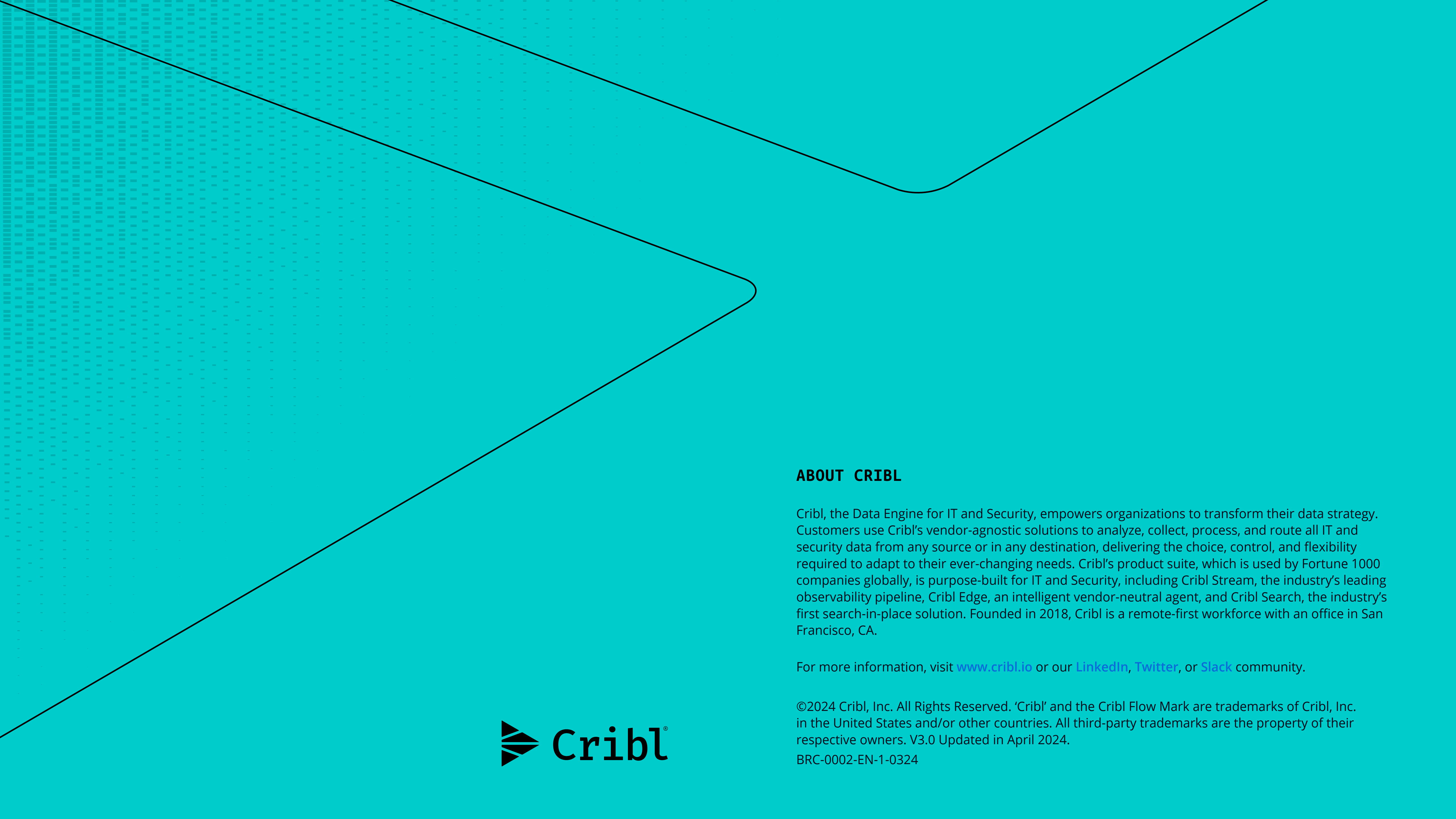
CCSC Components	
Instructor Led Bootcamp (ILC)	4 hours
Advanced Pipeline Packs Lab Exercise	8-10 hours
Simulated Delivery Assessment (ILC)	4-6 hours
Cribl Certified Service Consultant Exam	1 hour

Advanced Pipeline Packs

The Advanced Pipeline Pack will help assess the consultants ability to assist customers with real world data challenges. The Packs provide a set of self contained data samples of varied degrees of complexness and specific requirements on transformations. The consultant will complete these at their own pace and return the work to Cribl for feedback and completion tracking.

Simulated Delivery Assessment

Delivery Assessment involves a remote role playing exercise representing, as closely as possible, a real world Cribl deployment. Feedback will be provided to the consultant with success being met or clearly documented paths for improvement.



ABOUT CRIBL

Cribl, the Data Engine for IT and Security, empowers organizations to transform their data strategy. Customers use Cribl's vendor-agnostic solutions to analyze, collect, process, and route all IT and security data from any source or in any destination, delivering the choice, control, and flexibility required to adapt to their ever-changing needs. Cribl's product suite, which is used by Fortune 1000 companies globally, is purpose-built for IT and Security, including Cribl Stream, the industry's leading observability pipeline, Cribl Edge, an intelligent vendor-neutral agent, and Cribl Search, the industry's first search-in-place solution. Founded in 2018, Cribl is a remote-first workforce with an office in San Francisco, CA.

For more information, visit www.cribl.io or our [LinkedIn](#), [Twitter](#), or [Slack](#) community.

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