Harris Williams Physical Therapy Market Overview

AUGUST 2020

Rehabilitation Services Market Overview

REHABILITATION SERVICES REPRESENTS A ~\$52 BILLION MARKET IN THE U.S., ENCOMPASSING A WIDE RANGE OF PATIENT NEEDS IN A VARIETY OF CLINICAL CARE SETTINGS.

- Patients seek treatment from physical therapy providers for a variety of reasons, including general pain management, rehabilitation from injury, recovery from surgery, and ongoing wellness and injury prevention
- Since treatment needs are wide-ranging, individual therapists may choose to specialize and focus on the demands of a specific patient demographic
- Rehabilitation takes place in a variety of clinical care settings, including traditional outpatient and inpatient provider sites, third-party sites that rely on contract physical therapy providers, as well as in the patient's home

TREATMENT TYPES & CARE SETTINGS FOR THE ~\$52B REHABILITATION SERVICES MARKET

- Orthopedic: Treatment of musculoskeletal disorders and injuries
- Sports: Treatment tailored to recreational and professional athletes
- Pediatric: Rehabilitation services focused on conditions impacting infants and children



Outpatient Clinics - ~\$30B Market(1)

Physical therapy services provided in an ambulatory setting not requiring an overnight stay

- Effective treatment of both chronic and acute medical conditions; typically less medically complex than inpatient cases
- Reduces need for high-cost surgical procedures and diagnostic tests, and/or speeds recovery
- Customizable treatment, limiting time away from work and family
- Limited patient oversight outside of treatment sessions

- Cardiovascular: Treatment of circulatory system issues following events like coronary bypass surgery or heart attacks
- Neurological: Treatment of neurological disorders along with brain or spine-related injuries



Inpatient Facilities - ~\$18B Market(1)

Physical therapy services provided to patients in either a long-term acute care hospital ("LTAC") or inpatient rehabilitation facility ("IRF")

- Effective treatment following a serious injury or surgery where more intensive care from an interdisciplinary team is required
- Limits outside distractions and allows patient to focus on recovery
- Highly disruptive to family and work life

 Geriatrics: Rehabilitation services focused on conditions that affect older patients, including arthritis, hip and joint replacement, and balance disorders



Contract Therapy - ~\$4B Market(1)

Delivery of physical therapy services at nursing homes, assisted living facilities, and retirement communities

Home Health

Delivery of physical therapy services at a patient's residence, relying on in-home equipment to provide care⁽²⁾

This report focuses predominantly on the outpatient physical therapy market



- 1) HW estimates based on data from U.S. Physical Therapy and IBIS Industry Reports (Note: All figures stated prior to the impact of COVID-19)
 - In addition to providing basic physical therapy services, home health providers may also offer skilled nursing care, occupational therapy, speech therapy, or daily living assistance, which are not classified as rehabilitative care for purposes of these materials.

Outpatient Therapy: Market Size and Demand Drivers

U.S. OUTPATIENT PHYSICAL THERAPY IS A ~\$30 BILLION MARKET SUPPORTED BY STRONG DEMAND DRIVERS CREATING SUSTAINABLE, LONG-TERM INDUSTRY EXPANSION.

Market Overview Patient Reasons for Seeking Physical Other, 9% Treatment of Therapy⁽¹⁾ Chronic Injury, 18% Wellness & Injury Work-related Iniurv. 8% Back Pain, 18% General Pain Management, 8% Recovery from Arthroplasty Surgery, 8% Rehabilitation from Traumatic Injury, Rehabilitation from 17% Sports Injury, 8%

- Outpatient therapy represents ~58% of the rehabilitation services industry with a market size of ~\$30 billion⁽²⁾
- The outpatient therapy market is expected to grow ~3.0% annually through 2024P⁽³⁾
- 127 million Americans (1 in 2 adults) are affected by a musculoskeletal condition that can be improved by physical therapy⁽⁴⁾
- Highly fragmented market with ~18,000 outpatient physical therapy clinics the U.S.⁽²⁾

Outpatient Physical Therapy Demand Drivers



Increasing Desire to Live Active Lifestyles



Aging U.S. Population



Compelling Care Benefits and Cost Advantages



Increasing Demand for Non-Opioid Alternatives



Decreasing
Barriers to Direct
Patient Access

Stax Industry Survey

U.S. Physical Therapy Investor Presentation (November 2018)

(2) IDIC

(3) IE

(4) ScienceDaily, March 2016

Demand Drivers: Increasing Desire to Live Active Lifestyles

CULTURAL SHIFTS ARE LEADING AMERICANS TO PURSUE MORE ACTIVE LIFESTYLES, SUPPORTING HIGHER UTILIZATION OF OUTPATIENT PHYSICAL THERAPY SERVICES FOR RECOVERY FOLLOWING AN EXERCISE-RELATED INJURY.

- Inadequate levels of physical activity are associated with poor health and higher rates of illness, representing \$117 billion in annual healthcare costs⁽¹⁾
- Growth in awareness regarding the benefits of physical activity has led to an increase in the proportion of U.S. adults that meet the CDC's aerobic physical activity
 guidelines, which has expanded from 44% in 2008 to 54% in 2018
- There is also a growing desire to lead an active lifestyle later in life among many U.S. adults:
 - The percentage of Americans between the ages of 45 and 65 that meet aerobic and muscle-strengthening physical activity guidelines increased from 16% in 2008 to 21% in 2017
- Physical therapy services play a key role in injury recovery, as well as maintenance of musculoskeletal health and strength for physical activity:

Strains / Sprains

Knee Injuries

Swollen Muscles

Fractures

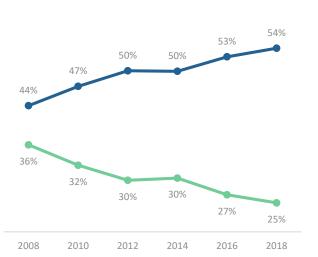
Dislocations

Tendinitis

Physical therapists are trained to develop customized treatment plans for patients and may also serve as an alternative to surgery in many cases, depending on the level of injury severity

PHYSICAL ACTIVITY AMONG U.S. ADULTS

U.S. Adults Meeting Aerobic Physical Activity Guidelines⁽¹⁾

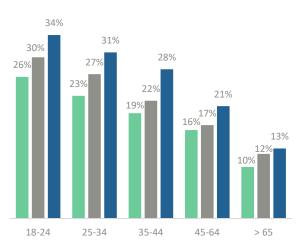


Adults meeting minimum aerobic physical activity guideline

Adults engaging in no leisure-time physical activity

PHYSICAL ACTIVITY BY AGE GROUP

U.S. Adults Meeting Aerobic and Muscle-Strengthening Guidelines⁽²⁾



■ 2008 ■ 2012 ■ 2017 Adults meeting aerobic and muscle-strengthening guidelines

RATE OF INJURY BY ACTIVITY TYPE

Rate of Injury by Type of Activity (2011-2014)⁽³⁾

3.30%

2.50%

2.10%

1.80%

1.60%

Basketball Football Cycling Gymnastics Running Baseball

Hw Harris Williams

1) CDC

Statistica

(3) National Health Statistics Reports

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Demand Drivers: Aging U.S. Population

DURING THE COMING DECADES, THE NUMBER OF AMERICANS AGED 65 AND OLDER WILL INCREASE SHARPLY, SUPPORTING HIGHER UTILIZATION OF OUTPATIENT PHYSICAL THERAPY SERVICES.

- The segment of the U.S. population older than 65 years of age is expanding rapidly, driven by an aging baby boomer generation and ongoing growth in adult life expectancy
 - Americans older than 65 years of age are forecasted to account for ~23% of the total population by 2060, compared to ~17% in 2020
 - Between 1959 and 2018, U.S. life expectancy increased from 70 to 79 years of age, and although improvement is slowing, advances in research focused on curing infectious disease as well as ongoing reductions in accidental deaths will support continued growth in life expectancy

As of 2020, ~56 million people are older than 65,

forecasted to increase to ~95 million by 2060

2020 2025 2030 2035 2040 2045 2050 2055 2060

81M 83M 86M

- Recovering from an injury or illness can be particularly challenging for older adults due to natural age-related declines in strength and coordination as well as more
 prevalent occurrences of chronic pain
 - Of adults older than 65 years of age, ~80% have at least one chronic condition and ~70% have two or more chronic conditions
- Physical therapy is well-positioned to play an important role as the population ages, not only by assisting in care and recovery but also as a preventive measure designed to support independent, healthy living

78M

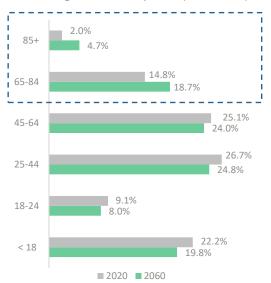
73M

65M

AGING U.S. POPULATION DRIVING INCREASED DEMAND FOR OUTPATIENT PHYSICAL THERAPY SERVICES

U.S. POPULATION BY AGE GROUP(1)

Percentage of Total U.S. Population (2020 vs. 2060)



U.S. POPULATION OLDER THAN 65 YEARS OF AGE⁽¹⁾⁽²⁾

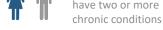
Population in Millions

95M

90M

Segment of the U.S. population older than 65 includes many prime candidates for physical therapy services







~30% experience joint pain associated with arthritis



~25% fall every year, of

fall every year, often leading to hip fractures



L) CD

(2) National Council on Aging (2017)

Demand Drivers: Compelling Care Benefits and Cost Advantages

PAYORS INCREASINGLY VIEW OUTPATIENT PHYSICAL THERAPY AS THE FIRST LINE OF TREATMENT FOR PAIN-RELATED ISSUES DUE TO THE ABILITY TO GENERATE A HIGH LEVEL OF CLINICAL EFFECTIVENESS AT A LOW RELATIVE COST.

- Physical therapy has been linked to numerous care benefits associated with treating musculoskeletal pain conditions:
 - Drug-free Treatment: Lower risk associated with future opioid use
 - Adaptable Care Model: Low impact to patient productivity due to the ability to customize treatment plans based on individual needs
 - Lower Risk of Re-Injury: Personalized patient education that can minimize the risk of re-injury by improving daily living habits
 - Faster Recovery: Pre-surgery physical therapy can lead to faster recovery times due to improvements to patient health prior to an operation
 - Avoidance of Unnecessary Surgery: Physical therapy can serve as a less invasive and lower cost alternative to surgery in many situations
 - Lower Cost: Less expensive than treatment alternatives, including injections, and often allows the patient to avoid expensive diagnostic tests
- Therapists can directly address and treat many conditions and are trained to recognize "red flag" symptoms that require a patient to visit a specialist or take advanced diagnostic tests in more acute cases where other care is required
 - Practicing physical therapists are now typically required to obtain a Doctorate in Physical Therapy
 - Compared to the previously common Master's degree, the Doctorate requires an additional year of education and 6x the amount of clinical experience prior to graduation
- Due to compelling care benefits, payors are beginning to direct patients to physical therapy first at the onset of pain

PHYSICAL THERAPY COST ADVANTAGES VS. ALTERNATIVES

Lower Back Pain Spending by Treatment Type(1) \$3,992 Direct assistance from a physical therapist allows **PHYSICAL** patients to avoid primary care visits, diagnostic tests, **THERAPY** and specialist referrals, lowering overall cost of care \$4,905 ~20% savings vs. **LOWER BACK** injections **INJECTIONS** \$16.195 **BACK** ~75% savings vs. **SURGERY** surgery

PROVEN FIRST LINE OF TREATMENT

Survey of Physical Therapy Patients Experiencing Neck Pain⁽²⁾

Compared to patients who contact physical therapists at the onset of neck pain, patients who wait more than 14 days before an initial visit are...







Overall change in pain intensity is an important predictor of subsequent pain-related healthcare utilization, and an earlier consultation of physical therapists is linked to a lower demand for alternative, higher-cost treatments

BMC Health (2018)

Demand Drivers: Increased Demand for Non-Opioid Alternatives

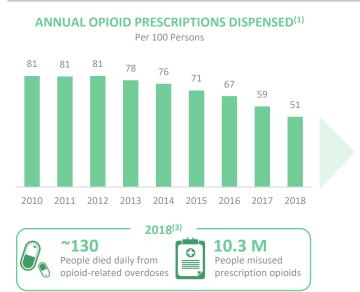
GROWING AWARENESS REGARDING THE NEGATIVE CONSEQUENCES OF OPIOID USE IS DRIVING PAYORS, PROVIDERS, AND PATIENTS TO EXPLORE ALTERNATIVE FORMS OF PAIN TREATMENT, INCLUDING OUTPATIENT PHYSICAL THERAPY.

- Chronic pain affects many Americans and is expected to account for ~\$560 billion in direct medical costs and lost productivity annually⁽¹⁾
 - ~50 million U.S. adults experience chronic pain that warrants treatment but does not limit major life activities
 - ~20 million U.S. adults experience chronic pain that is classified as high-impact, the majority of which are unable to work, resulting in lost productivity
- Though historically regarded as an effective treatment of pain, in recent years, America's over-reliance on opioids has received national classification as an ongoing epidemic due to increasing incidence of addiction, prescription misuse, overdose, and related deaths
- Widespread pressure to treat patients without prescribing addictive drugs has led physicians to turn to effective alternatives, including outpatient physical therapy
 - Use of physical therapy within 3 months of being diagnosed with musculoskeletal pain is linked to a 7% to 16% reduction in subsequent opioid use⁽²⁾
- Payors are also beginning to incentivize patients to utilize outpatient physical therapy services in place of opioids, with many plans testing pilot programs that waive co-pays
 and deductibles for patients who are willing to try alternative treatment

WIDESPREAD CHRONIC PAIN

Prevalence of Chronic Pain in the U.S. by Age Group⁽¹⁾ 1 in 5 U.S. adults 34% experience chronic pain and ~10% experience 28% 28% limitations to daily activities 16% 13% 12% 11% 18 - 2425 - 4445-64 65 - 84≥85 ■ High-Impact Chronic Pain ■ Chronic Pain

SHIFT TO NON-OPIOID TREATMENT ALTERNATIVES



~85% of physicians believe that the use of alternative, non-pharmacologic treatments, such as physical therapy, will increase in the near term⁽⁴⁾



) CDC

Jama Network Open

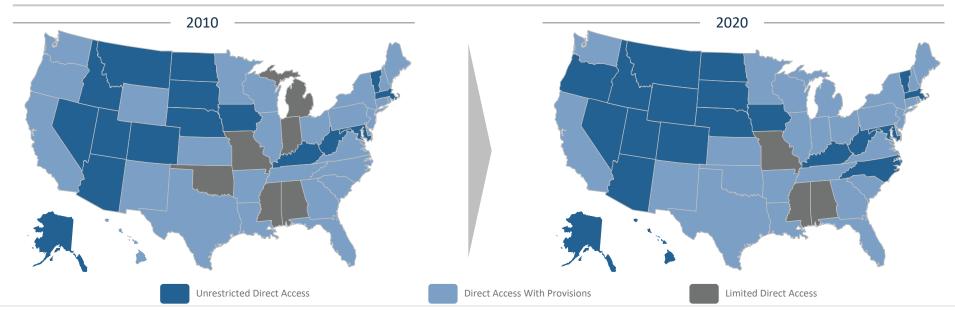
3) U.S. Department of Health & Human Services (2018)

Demand Drivers: Decreasing Barriers to Direct Patient Access

CHANGES TO LAWS AT THE STATE LEVEL ARE INCREASING THE ACCESSIBILITY OF PHYSICAL THERAPY SERVICES BY REDUCING REQUIREMENTS FOR REFERRALS FROM PRIMARY CARE PHYSICIANS AND ORTHOPEDIC SURGEONS.

- All U.S. states allow patients to receive treatment from licensed physical therapists; however, direct access to treatment and evaluation varies across markets:
 - Unrestricted Direct Access: No restrictions or limitations for treatment, absent a referral (20 states)
 - Direct Access With Provisions: Access to evaluation and treatment with some provisions, such as time limits or referral requirements for select procedures (27 states)
 - Limited Direct Access: Access to evaluation, with limited treatment outside of select circumstances, such as proof of a previous and qualifying diagnosis or prior physician referral (3 states)
- A recent study conducted by the American Physical Therapy Association ("APTA") exploring treatment for lower back pain, one of the most prevalent conditions for which patients seek physical therapy, highlights key cost and utilization benefits associated with unrestricted direct access to care:
 - More Efficient Health System Utilization: Among patients who saw a physical therapist first, those in provisional-access states recorded 31% more physician visits and had a 58% higher chance of having imaging tests in the first 30 days of the index visit when compared to patients from unrestricted states
 - Lower Cost of Care: The average 30-day cost for lower back pain treatment was \$511 for patients in unrestricted states compared to \$632 for patients in provisional-access states, whose first visit was with a primary care physician
- Benefits associated with less restrictive direct access laws have resulted in 8 new states offering patients unrestricted access or provisional access to physical therapy during the last 10 years

NATIONAL IMPROVEMENT IN DIRECT ACCESS LAWS



Harris Williams Source: APTA

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Physician-Owned Physical Therapy Services (POPTS)

THROUGH THE STARK LAW, PHYSICIANS ARE PERMITTED TO OWN SELECT IN-OFFICE ANCILLARY SERVICES, INCLUDING OUTPATIENT PHYSICAL THERAPY CLINICS.

- POPTS are offered at an estimated 10-15% of all internal medicine and orthopedic surgery clinics
- When well-managed, POPTS clinics can offer patients strong care coordination with their orthopedist and, in some instances, higher levels of convenience
- In order to manage POPTS, some physician groups partner with third parties due to the complexity and distinct nature of administrative tasks for physical therapy vs. orthopedics (e.g., clinical hiring, recruiting and retention, billing and coding, etc.)
- Growth in free-standing outpatient physical therapy services has historically outpaced POPTS and this trend is expected to remain stable over time⁽¹⁾
 - A study completed by the Government Accountability Office ("GAO") analyzes physical therapy services provided to Medicare patients during a 6-year period
 - During the measured period, the number of patients who received care from POPTS increased ~12%, while the number of patients who received care from free-standing outpatient physical therapy services increased ~44%

BENEFITS OF PHYSICIAN-OWNED PHYSICAL THERAPY CLINICS



BENEFITS OF OUTSOURCING MANAGEMENT OF POPTS







Program Quality

More efficiently set and monitor performance targets due to ability to customize programs based on robust third-party patient dataset

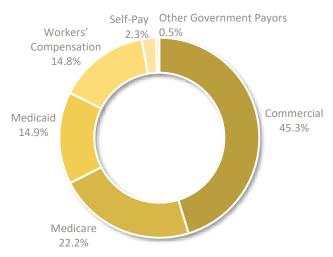
Stable, Diverse Outpatient Reimbursement Environment

DUE TO THE PROVEN EFFICACY AND COST-EFFECTIVENESS OF PHYSICAL THERAPY, REIMBURSEMENT RATES ARE EXPECTED TO REMAIN STABLE RELATIVE TO THE OVERALL HEALTH SERVICES LANDSCAPE OVER THE LONG TERM.

- Outpatient physical therapy providers benefit from a diverse industry payor mix, weighted towards commercial payors with stable reimbursement rates, as well as limited private pay components, which leads to reliable performance during recessions
- Some uncertainty exists with regard to near-term Medicare reimbursement due to potential rate changes that may take effect in 2021 as well as implementation of Merit-Based Incentive Payment System ("MIPS") in which outpatient rehabilitation practices will be ranked to determine reimbursement penalties and bonuses, with key ranking categories including:
 - **Quality**: Assessing the standard of care delivered based on performance measures
 - Improvement Activities: Monitoring initiatives taken by a clinic to improve access to care (e.g., enhancing care coordination, expanding patient access to care, improving patient-clinician decisionmaking)
- In order to capture the required outcomes data for MIPS, clinics will need to invest in key data management capabilities, favoring larger platforms with a significant clinic footprint to better leverage the required capital investment

DIVERSE INDUSTRY PAYOR MIX

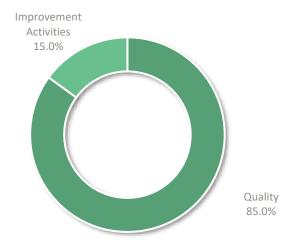
Average Outpatient Physical Therapy Practice Payor Mix (2020E)⁽¹⁾



Diverse payor landscape, with an increasing focus on treatment options that can provide costeffective care with compelling outcomes

MERIT-BASED INCENTIVE PAYMENT SYSTEM

MIPS Score Category Weightings for Physical Therapy



Providers with scores above the MIPS threshold will receive a positive reimbursement adjustment, favoring platforms with strong quality outcomes

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Hy Harris Williams Healthcare Appraisers, 2020 Outlook

Strong Investor Interest in Physical Therapy

OUTPATIENT PHYSICAL THERAPY REMAINS AN AREA OF STRONG INTEREST FOR INVESTORS, WITH CONSISTENT PLATFORM TRANSACTION ACTIVITY AND STRONG VALUATIONS RELATIVE TO MANY HEALTHCARE SERVICES SECTORS.

- Consistent growth in transaction multiples for major platforms observed during the last decade, prior to COVID-19
- Viable strategic buyers of scale continue to grow and expand through tuck-in acquisitions and combinations with other platforms
- Emergence in last several years of the next wave of mid-sized platforms with ~150 clinics or more as well as numerous smaller, private equity-backed providers at early stages of their growth trajectory

NOTABLE ACQUISITIONS







Dec-16

PROFESSIONAL













Drayer HYSICAL HEBBAY NSTITUTE

UPSTREAM

May-19

Confluent

Partners Group







Jun-16



Nov-16





Target

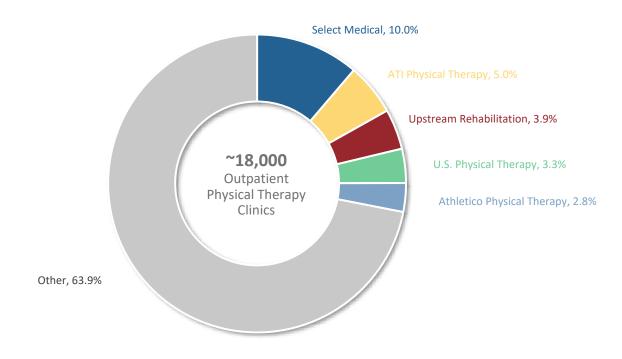
Acquirer

Fragmented Competitive Landscape

DESPITE YEARS OF PRIVATE EQUITY-LED CONSOLIDATION, THE OUTPATIENT PHYSICAL THERAPY MARKET REMAINS HIGHLY FRAGMENTED.

- There are ~18,000 outpatient physical therapy clinics in the U.S., with very few national providers of scale⁽¹⁾
 - No single provider accounts for more than a 10% market share based on clinic count
- Compelling market opportunity for established platforms with the infrastructure in place to support continued growth through both de novos and consolidation

OUTPATIENT PHYSICAL THERAPY MARKET SHARE BY PROVIDER(1)(2)





Select Outpatient Market Participants

| COMPANY | OWNERSHIP | CLINIC COUNT | REGIONAL PRESENCE | | | | |
|--|--|-----------------|-------------------|---------|-----------|-----------|--|
| | | | WEST | MIDWEST | SOUTHEAST | NORTHEAST | |
| Alliance Physical Therapy Partners | GP B+ CAPITAL | ~165 | ✓ | ✓ | ✓ | ✓ | |
| PHYSICAL THERAPY | Advent International GLOBAL PRIVATE COUNTY. | ~900 | ✓ | ✓ | ✓ | ✓ | |
| ATHLETICO PHYSICAL THERAPY | BDT CAPITAL PARTNERS | 500+ | ✓ | ✓ | | | |
| BAY STATE PHYSICAL THERAPY Physical Stategy of 80 thesis | C CALERA CAPITAL | 60+ | | | | ✓ | |
| Confluent | Partners Group MALIZING POTENTIAL IN PROVATE PARRIETTS | ~200 | ✓ | ✓ | ✓ | ✓ | |
| CORA Physical Therapy | GRYPHON INVESTORS | 200+ | | ✓ | ✓ | | |
| EMPOWER PHYSICAL INCRAPY | SHERIDAN CAPITAL PARTNERS | ~40 | ✓ | ✓ | | | |
| SXG51, | CAYMUS EQUITY | ~20 | | | | ✓ | |
| GOLDEN BEAR PHYSICAL THERAPY STORIES INIUEW GENTER | SHORE Capital Partners | ~25 | ✓ | | | | |
| H2 HEALTH | GRANT> AVENUE | ~50 | | | ✓ | ✓ | |

| COMPANY | OWNERSHIP | CLINIC COUNT | REGIONAL PRESENCE | | | | |
|---|---------------------------------|-----------------|-------------------|---------|-----------|-----------|--|
| | | | WEST | MIDWEST | SOUTHEAST | NORTHEAST | |
| Yyrehab PHYSICAL THERAPY | Waud Capital | 220+ | | ✓ | ✓ | √ | |
| PHOENIX REHABILITATION AND HEALTH SERVICES, INC. | Audax Group | 120+ | | ✓ | ✓ | ✓ | |
| PHYSICAL THERAPY | ■ PennantPark | ~250 | | | ✓ | ✓ | |
| PRN | SILVER OAK SERVICES PARTNERS | ~120 | ✓ | | | | |
| PROFESSIONAL' PHYSICAL THERAPY | HL Thomas H. Lee Partne | rs ~185 | | | | ✓ | |
| PT SOLUTIONS PHYSICAL THERAPY | LINDSAY GOLDBERG | ~180 | ✓ | ✓ | ✓ | | |
| PHYSIOTHERAPY Get better, faster | STERLING PARTNERS | ~160 | | | ✓ | | |
| Select | PUBLIC | 1,800+ | ✓ | ✓ | ✓ | ✓ | |
| SPINE&SPORT PHYSICAL THERAPY | Great Point Partners | ~20 | ✓ | | | | |
| UPSTREAM REHABILITATION | REVELSTOKE CAPITAL PARTNERS | 750+ | ✓ | ✓ | ✓ | ✓ | |
| USPh IIS PHYSICAL THUR APPC, INC. | PUBLIC | ~600 | ✓ | ✓ | ✓ | ✓ | |

Harris Williams HCLS Group Overview

HW'S HCLS GROUP ENCOMPASSES MORE THAN 40 M&A PROFESSIONALS AND DEEP SUBSECTOR EXPERTISE DEVELOPED ACROSS 180+ CLOSED TRANSACTIONS THROUGHOUT THE HEALTHCARE CONTINUUM.



AEROSPACE,
DEFENSE &
GOVERNMENT
SERVICES



BUILDING
PRODUCTS &
MATERIALS



Business Services



Consumer



ENERGY,
POWER, &
INFRASTRUCTURE



HEALTHCARE & LIFE SCIENCES ("HCLS")



Industrials



Specialty
Distribution



TECHNOLOGY,
MEDIA, &
TELECOM



Transportation & Logistics

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HCLS GROUP REPRESENTATIVE EXPERIENCE

PROVIDERS

- Behavioral Health
- Dental
- Dermatology
- Gastroenterology
- Home Health & Hospice
- Medspa Services
- Multi-Specialty / Other Specialty PPM

- Orthopedics
- Physical Therapy
- Primary Care
- Urology
- Vet Products & Services
- Vision
- Women's Health

PAYORS & PAYOR SERVICES

- Cost Containment & Member Engagement Solutions
- Direct-to-Payor Provider Services
- Health Plans and Network Services
- Pharmacy Benefit Managers
- Third-Party Administrators

OUTSOURCED PHARMA SERVICES

- Commercialization Services
- CDMOs
- CROs
- Safety & Regulatory Affairs

OUTSOURCED PROVIDER SERVICES

- Clinical Provider Services
- Provider Business Services

MEDICAL PRODUCTS AND DEVICES

- Cardio
- Contract Manufacturing
- Dental and Orthodontics
- Evecare
- HME / DME / Mobility
- Medical & Surgical Equipment
- Orthopedics & Spine
- Patient Diagnostics & Monitoring
- Product Services
- Specialty Distribution

PROVIDER, PHARMA & DEVICE DISTRIBUTION

PHARMACEUTICALS

- Biotechnology
- Generic Pharmaceuticals
- OTC / Consumer Health
- Pharmaceuticals
- Specialty Pharmaceuticals

PHARMACY

- Compounding Pharmacy
- Infusion Services
- Institutional Pharmacy
- Outsourced Pharmacy Management
- Retail Pharmacy
- Specialty Pharmacy
- **=** 340B

CLINICAL LAB SERVICES

HCIT

LIFE SCIENCES TOOLS



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