

Diversity Report

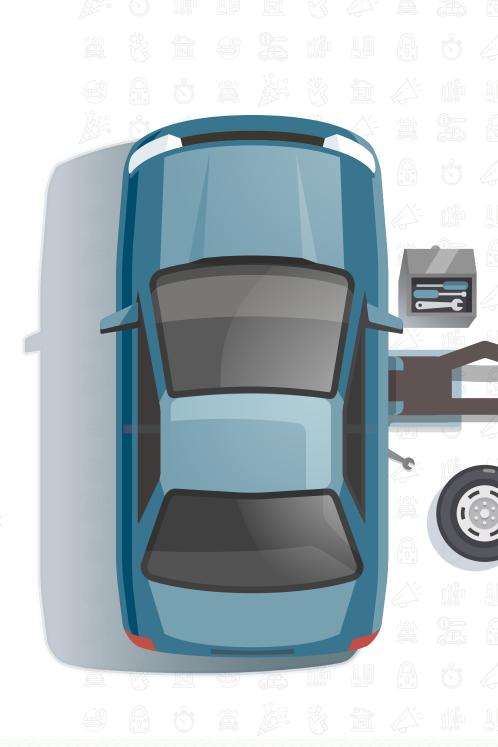
At MotoRefi, two of our core values are **See People as People** and **Take Care of Each Other**. We are committed to building diverse teams, along with mentoring and promoting talent from within when possible.

As a part of our commitment to these values, in 2020 MotoRefi launched a Diversity and Inclusion Council with the goal of ensuring everyone in the company felt a sense of belonging and could do their best professional work.

The D&I Council created a multi-pillared action plan, with a focus on 1) collecting our diversity data, 2) ensuring fair company policies, 3) improving our sourcing and hiring processes, and 4) increasing the programming and education around an inclusive workplace.

2020 INITIATIVES HAVE INCLUDED:

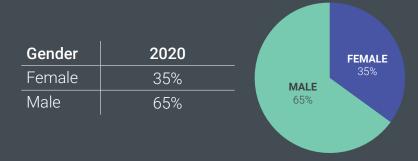
- Launching a Diversity and Inclusion survey 2x/year
- Hosting a company-wide Inclusive Culture training lead by <u>Paradigm</u>
- Adding Juneteenth, commemorating the end of slavery, to our permanent holiday calendar
- Designating Election Day as a flexible half day so our employees can vote or volunteer
- Making company donations to Equal Justice Initiative and Black Lives Matter
- Implementing <u>Greenhouse's Diversity and Inclusion module</u>, ensuring fairer hiring processes
- Updating language in our job descriptions to eliminate bias.
- Measuring the diversity of our hiring pipeline, and posting on job boards to target diverse audiences
- Celebrated Pride Month with a company-wide Town Hall featuring our investor Gaingels.



Diversity Metrics

The gender and racial diversity metrics are based off of data that MotoRefi reports to the Equal Employment Opportunity Commission. Each employee is represented once, with no overlap in categories.

GENDER DIVERSITY



Gender/Role	Corporate Technical	Corporate Non-Technical	Sales & Lender Operations	Management	Executives
Headcount	12	9	112	17	7
Female	33.30%	22.22%	38.40%	29.40%	14.30%
Male	66.70%	77.78%	61.60%	70.60%	85.70%

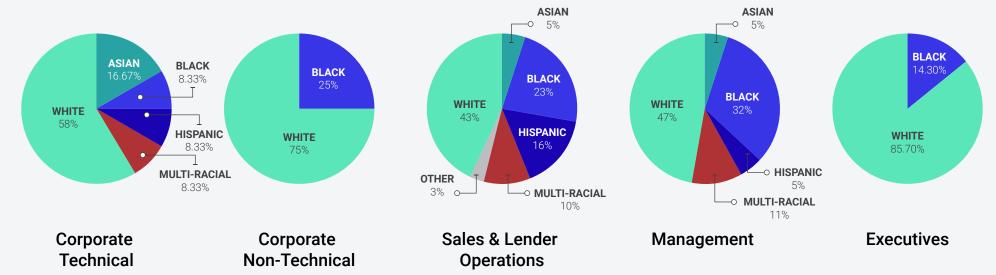
NOTE: Employees designate their <u>legal gender</u> in People Database and then add <u>preferred pronouns</u>.

LGBTQ+ DIVERSITY

MotoRefi's most recent Diversity and Inclusion Survey, from July 2020, showed that of 93 respondents, 9% of team members self identified as part of the LGBTQ+ community.

Diversity Metrics

RACIAL DIVERSITY



Race / Role	Corporate Technical	Corporate Non-Technical	Sales & Lender Operations	Management	Executives
Headcount	12	9	112	17	7
Asian	16.67%	0%	4.00%	5.88%	0%
Black	8.33%	22%	23%	35.29%	14.30%
Hispanic	8.33%	0%	16.00%	5.88%	0%
Multi-Racial	8.33%	0%	10.00%	11.76	0%
Other	0.00%	0%	3.00%	0%	0%
White	58.33%	78%	44.00%	41.18%	85.70%

^{*}Technical includes Engineering, Product & Analytics

Diversity Metrics

AGE DIVERSITY

