

ZED | Global Platform for Money Transfer Operators (MTOs)

Remittance market is growing and becoming more interconnected

>3000 MTOs

Small to Medium MTOs represent ~75% of market



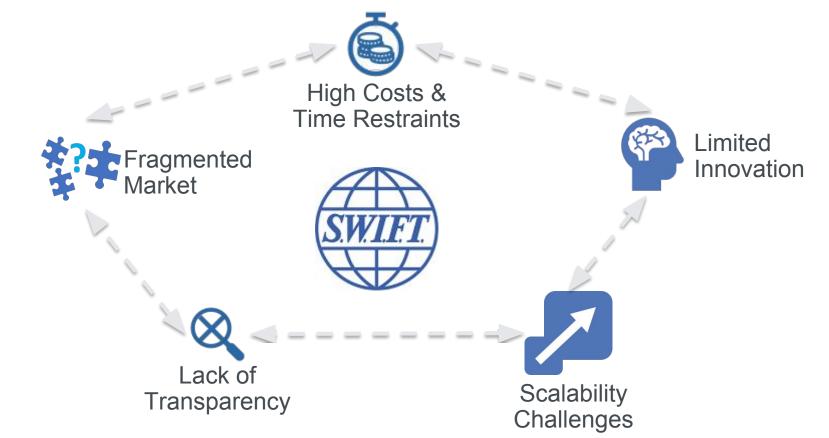
Estimated number of immigrants according to the World Bank



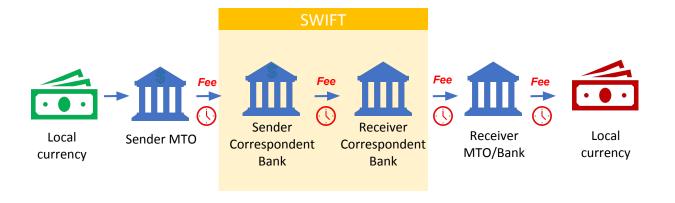
\$600,000,000,000

Value of remittances sent each year

However, current remittance market is not optimized for success

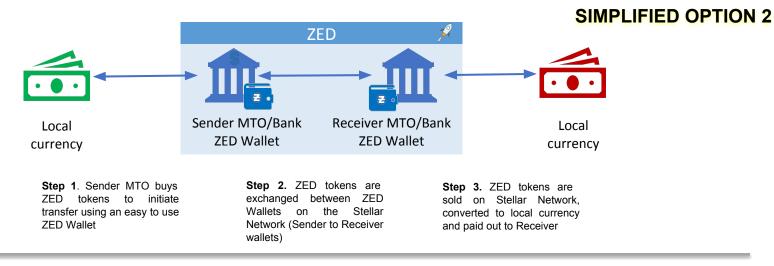


Furthermore current remittance processes are inefficient, expensive, and don't meet customer needs



- High percentage fees, averaging ~8%, but sometimes higher
- Transfers often take 24-72 hours with no transparency
- Multiple, individual transfers across multiple players, costing valuable time and money
- Sender/Receiver MTOs require a additional/new relationships and sizable deposits
- Incompatible systems at correspondent banks lead to complications in reconciliation

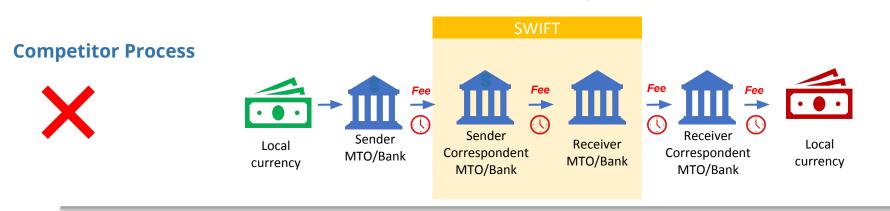
E ZED simplifies and expedites the transaction process

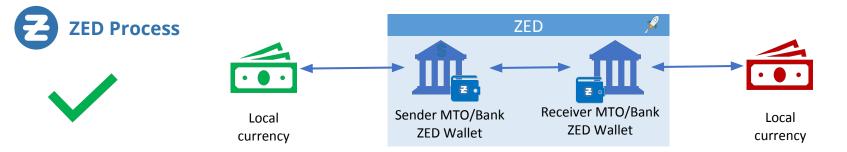


- Provides a simple and innovating technology solution for MTOs by utilizing state-of-the-art
- Web & Mobile Apps, a robust Back-Office, & comprehensive built-in KYC/AML Reporting
- Requires no mining and costs 1% or less depending on volume
- Continually adds MTO partners worldwide, providing a global network with one integration
- Settles with MTO partners across the globe within 3-5 seconds
- Saves transactions on a verifiable and immutable public distributed ledger
- Transmits meta data with each payment, eliminating traditional reconciliation struggles

SIMPLIFIED OPTION

ZED vs. SWIFT at a glance





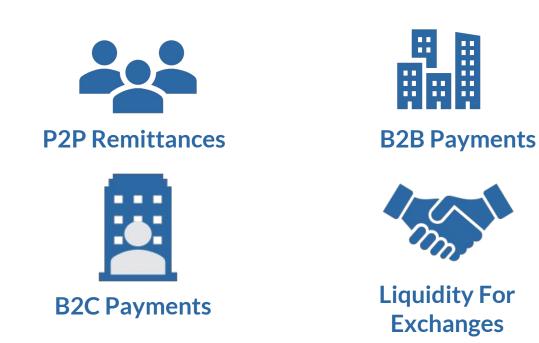
ZED Has The Solution to the Market's Problems

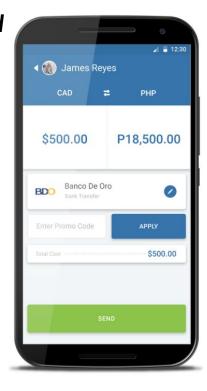


ZED's Mission is to simplify the remittance process and make it as easy as sending an email

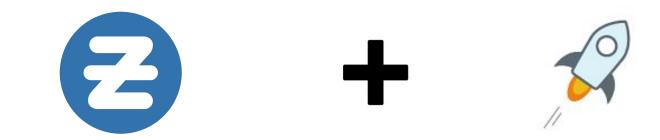
ZED aims to be an industry leader

We help MTOs take advantage of our "aggregate volume" and "network effect" to create awesome payment solutions such as:





ZED is built on top of Stellar



- Built-In Distributed Exchange
- Works well with other exchanges
- Flexibility for token customization
- Faster than Ethereum: 5 sec vs. 3.5 min
- Cheaper than Ethereum fraction of pennies
- Accepts payments from BTC, ETH and XLM

ZED stands out among competitors

Company		KYC	AML	Decentralization	Speed of Transaction	Products for small to medium enterprises	Value
3	ZED	HIGH	HIGH	MODERATE ⁽³⁾	HIGH	HIGH	HIGH
ripple	Ripple	LOW ⁽¹⁾	MODERATE	LOW	HIGH	LOW	HIGH
 (B) (A) (B) (A) (B) (B)	Bitcoin ⁽²⁾ Ethereum	LOW	LOW ⁽¹⁾	HIGH	LOW	LOW	LOW
	SWIFT	MODERATE	MODERATE	LOW	LOW	LOW	LOW

- 1. Performed by each partner. Long and opaque process
- 2. Includes ABRA, BitPesa, Rebit and all other Bitcoin /Ethereum based remittance companies
- 3. Stellar, with 8 nodes around the world, is less centralized than Ripple

ZED has the opportunity to partner across the market



Revenue Model

- Revenue is generated through transaction, FX, KYC and other pass through fees
- Our 5-year target is 1% of current remittance market share
- By 2022 ZED expects \$7B in volume and \$185M in revenues from 234 MTOs (7% of market)

Revenue Forecast





The ZED Team



<u>Alan Safahi</u> | CEO 30+ years exp. in hardware, software, mobile telecom, Fintech & Blockchain



<u>Chris Seidensticker</u> | CFO 22+ years in consumer technology. Fintech and enterprise SaaS software.



Johns Beharry | CTO 10+ years in software development in digital design, marketplaces & Blockchain



Kian Beyzavi, PhD | CBO 22+ years in technology, strategy, commercialization & operations



<u>Matt McGuire</u> | CCO 21+ years in anti-money laundering (AML) , counter-terrorist financing (CTF) and sanctions compliance



Ronen Santera | VP Biz Dev Licensed Securities Professional, Growth Hacker, Blockchain Speaker





Aly Madhavji GlobalDCX Co-Founder, Angel Investor, Blockchain Entrepreneur



<u>Chris Housser</u> Polymath Co-Founder, Lawyer, Infantry Soldier



Garry Clement Global compliance, AML/CTF expert. 30+ years in law enforcement



<u>George De La Rosa</u> CEO of Luminus Financial Credit Union



Enzo Villani Fintech Investor, M&A, Media, Public Relations, Micro-Cap

Early Boykins III VC Andra Capital, ICO Advisor, 6+ Years Blockchain Experience



<u>Greg Simon</u> CEO & Founder Loyyal, Blockchain Advisor



Jim Griffin Currency, Commodity, Hedging and Investment



Jordan Oxley Chairman of Via Bank, CEO of Energy Co-invest Global



Michael Gord Founder & CEO at MLG Blockchain, ICO Consultant, Speaker



Michael Terpin ICO, Blockchain, CoinAgenda, BitAngels, Public Relations



<u>Miko Matsumura</u> ICO Advisor, Investor, VC LP, Evercoin Exchange Founder



Sunny Ray Unocoin Co-Founder & President, Blockchain Events Organizer, Advisor

ZED is offering 2 investment opportunities

Total Tokens for Sale = 21B Tokens available for Private Offering Investment = 1B Prince per token = \$0.05



Private Offering Ends

	Initial Investment Minimum	# ZED Tokens Available	ZED Token Discount from Market Rate	
Private Offering Opportunity 1	\$100,000	500,000,000	70%	
Private Offering Opportunity 2	\$25,000	500,000,000	50%	

- Private Offering investors will receive purchased ZED tokens 1 year and 1 day from initial investment
- All investor funds are used solely for ZED infrastructure development
 - Operations / G&A (20%)
 - Software / Technology (10%)
 - Sales / Marketing (5%)
 - Reserves / Liquidity (60%)
 - Legal / Misc. (5%)

Thank You!

Alan Safahi, CEO alan@zed.network M: +1 714 906 2548



Appendix

Key Dates

Announcement
TestNet Launch
Private Offering Begins
Product Launch
Private Offering Ends
Public Offering Begins
Public Offering Ends

1/18/2018 4/30/2018 7/30/2018 8/30/2018 9/30/2018 9/30/2018 12/30/2018

MTO Market Size

	Estimated number of MTOs	Estimated Average Annual Volume / MTO	Annual Aggregate Volume	% of Total Market
Tier 1 MTOs	4	\$37,500,000,000	\$150,000,000,000	25%
Tier 2 MTOs**	150	\$1,000,000,000	\$150,000,000,000	25%
Tier 3 MTOs**	3000	\$100,000,000	\$300,000,000,000	50%

*MTO = Money Transfer Operators **Our Target Market

MTO Responsibilities

	Sending MTO	ZED	Receiving MTO
MT Licensing	~		v
Marketing	~		
КҮС	v	✓*	
Money-in	* **		
Processing		v	
Money-out			
Customer Support	 		
App Maintenance		v	

* ZED performs its own KYC in addition to the required KYC performed by MTO Clients

** ZED provides intros to payment processors for bank transfers & credit/debit processors

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Pricing

Licensing Fee yearly (per App)		FREE	Android, iPhone or Web App- includes white label logo placements, support for integration, technical updates and additional features on an ongoing basis throughout the year.		
Customization Fee	per hour	\$250	Software design, development and coding (4 hr min)		
Administration Fee	Per month	Varies	Trx / mo Fees/mo* 0 - 50,000 \$5,00 50,001- 100,000 \$1,000 100,001 + \$2,500		
Processing Fee	per transaction	Varies	\$ Volume / moFees/trx*0 - \$10M1.00% (max \$1.00)\$10M - \$100M0.75% (max \$1.00)100M+0.50% (max \$1.00)		
Online KYC	per user (one-time)	\$2.50	Applies to new users/senders including OFAC check and online validation		

*All prices are in USD based on a 5 year exclusive agreement.

Token Distribution – Full Offering

	# of Tokens	-	Token Price
# of Tokens Authorized	100,000,000,000	100%	\$0.05
Total Token Sale	21,000,000,000	21%	
Initial Token Sales (Pre-Sale - Investors)	1,000,000,000		
1st Batch of Tokens (70% Discount) - \$100K min	500,000,000		\$7,500,000
2nd Batch of Tokens (50% Discount) - \$25K min	500,000,000		\$12,500,000
	Total Pre-Sale		\$20,000,000
Public Token Sales (Investors)	4,000,000,000		
3rd Batch of Tokens (40% Discount) - no min	2,000,000,000		\$60,000,000
4th Batch of Tokens (30% Discount) - no min	2,000,000,000		\$70,000,000
	Total Public Sale		\$130,000,000
	Total Token Sale		\$150,000,000
Future Public Token Sales (MTOs)	16,000,000,000		
5th Batch of Tokens	4,000,000,000		
6th Batch of Tokens	4,000,000,000		
7th Batch of Tokens	4,000,000,000		
8th Batch of Tokens	4,000,000,000		