



Company factsheet

Our mission

We make access in life smart and secure

As one of the world's top three companies for access solutions, dormakaba offers its customers and partners everything they need for reliable and smart access to buildings and rooms from a single source. With our comprehen-

sive portfolio of high-quality products, solutions and services, and over 150 years of experience, we are a trusted partner throughout every phase of the building project – from the initial consultation to the maintenance.

Our employees are driven by our mission to develop products, solutions and services that make life easier, creating both security and comfort.

We are dormakaba

325.0

million CHF
EBITDA in
2019/20
financial year

12.8%

EBITDA margin in
2019/20 financial year

150+

years of
experience

One of the **top three**
companies in the worldwide
market for access solutions

2,539.8

million CHF of net sales in
2019/20 financial year
report.dormakaba.com

Listed at the
**SIX Swiss
Exchange**
(DOKA)

Around
15,000
employees
worldwide

Subsidiaries in
more than

50

countries
around the
world

**A focus on
sustainability –**

reporting in
accordance with the
Global Reporting
Initiative
dk.world/sustainability

Products,
solutions
and services
that provide
secure access
to buildings
and rooms
**from a single
source**

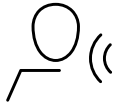
Working with
global partners
in over

130

countries

Target:
Investment of
4–5%
of net sales
in R&D

Our values



Customer First

What we do is always focused on the needs of our customers, partners and users.



Curiosity

Our constant scouting of and seeking out trends is the basis for our development of future-oriented solutions.



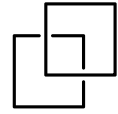
Performance

We go the extra mile to ensure customer satisfaction and set high standards in terms of security, quality and reliability.



Courage

We are committed to continuously developing solutions that generate genuine added value for our customers and users.



Trust

Trust is our key corporate value, so our customers can rest assured that they are in good hands.

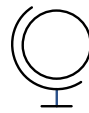
Our strategy

Strategic pillars



Superior offering

We provide a one-stop shop for our customers, offering effective planning and processes, and creating solutions by combining our products.



Expanded presence

We aim to gain new customers and ensure organic growth.



Enterprise excellence

We are continuously updating our processes to ensure efficiency and competitiveness across the entire value chain.



Innovation leadership

We establish a balanced innovation portfolio and promote a culture of innovation within the company to ensure we add value to our customers.



Optimized business portfolio

We manage our business portfolio effectively and focus on prioritized, systematic M&A activities.



Right people in the right roles

We hire and develop competent and passionate people. We provide a nurturing working environment and aspire to be an agile organization.

Strategic foundations



Global brand power

We want to ensure that our brand is clearly defined and unlike anything else on the market.



Sustainability

We are committed to foster a sustainable development along our entire value chain in line with our economic, environmental and social responsibilities toward current and future generations.

Our offering



Door hardware

Enduring, stylish door system solutions – for more convenience, easy installation and reliable functions from a single source.



Electronic access & data

Electronic access control and workforce management – for efficient administration, security and data collection.



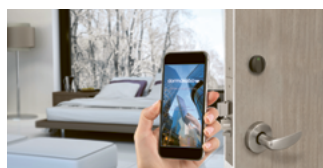
Entrance systems

Automated access solutions for user-friendly automatic building access.



Interior glass systems

System solutions in glass – for a wide variety of requirements in offices and in daily life.



Lodging systems

Hotel locking and access management for holiday residencies – for reliable, convenient and efficient protection.



Mechanical key systems

Optimum security thanks to flexible assignment of access rights – for best control, lower costs and enhanced convenience.



Safe locks

Security locks – for the optimum protection of valuables, information or hazardous substances from unauthorized access.



Key systems

Key blanks, key cutting machines and automotive solutions.



Movable walls

Flexible and efficient partition solutions – for customized use of space in hotels, conference centers, studios and other facilities.



Services

Customized service and maintenance – for the sustained function of all kinds of access and security solutions.





Consulting
Planning
Implementation
Commissioning
Maintenance

Our focus sectors


 Financial Industries

 Offices


 Education

 Retail

 Utilities/Telecoms


 Airports

 Healthcare

 Hospitality

 Production Facilities

 Residential

 Government

 Rail

 Sports & Culture



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