

Professional Services Business Development Specialist

Community Driven, Passionate People Needed...

You might say we have a crazy obsession with finding new ways to create value for our community. Helping them achieve their business goals is what gets us jazzed each day! Along with plenty of wins, what fuels us is getting to work with some of the brightest and nicest people around and creating a great company.

We need to expand our Community Team to help us evolve through the next stage of our growth journey, and we hope you can be part of this growth.

Are You...

- Able to take a relationship approach with each community interaction in order to provide the right solutions which involves identifying challenges, goals and aligning them to our product offering?
- Entrepreneurial in your approach to building business, with a proven track record in business development?
- A motivated and results-oriented professional who is passionate about getting involved in the community, building relationships and embracing business development and networking events?
- A team player with accomplished listening skills and a genuine interest in helping the community meet their current and future goals?
- A proactive, knowledgeable, self-starter, able to provide value added services to our community of professionals using a variety of traditional and non-traditional delivery channels?

If So...

As part of the Vexxit Team, you will be responsible for building professional services relationships that result in our marketplace growth. This includes:

- Providing a holistic approach to services
- Developing business through community involvement and networking opportunities
- Positively influencing the professional services community
- Establishing relationships of trust and confidence with professionals to ensure retention of existing business and future business.

Then this opportunity is for you.

Get to Know Us

Vexxit is a professional services marketplace that helps Canadians find trusted and vetted professionals when they need them. As a professional member of Vexxit, professionals gain exposure to a captive market and the ability to share their expertise through branded channels such as Podcasts and Webinars and ultimately connect with people that need their services.

Individuals and Businesses that are part of our community are empowered to discover, learn and prepare themselves for when they need a professional. Vexxit helps empower both individuals and professionals through choice, discovery and connection.

Please send your salary expectations, resume, and a short cover letter (tell us WHY YOU) to careers@vexxit.com.

