# **10X Investment Report**

31 JANUARY 2025

Pre-retirement Portfolios: Regulation 28 compliant



# **About 10X**

Our goal is to give investors more money at and in retirement. We achieve this by providing one optimal investment solution.

Three investment principles underlie 10X's life-stage portfolios:

- 1. Long-term strategic asset allocation
- 2. Diversification
- 3. Low fees

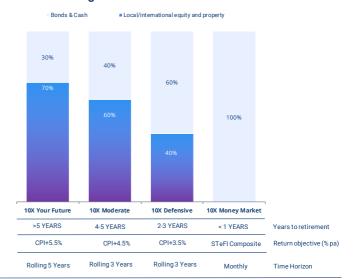
# 10X Life-Stage Retirement Solution

10 X invests each investor's money according to their retirement date. Those more than 5 years from retirement are invested in the 10 X Your Future Portfolio, to maximise their long term return.

Those within 5 years of retirement are invested in portfolios with gradually declining equity exposure to preserve their capital.

Investors may also opt out of the default glidepath and select an investment portfolio of their choice.

### 10X Life-stage Portfolios<sup>1</sup>



### 10X portfolio returns vs inflation

10X Portfolio	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year	15 Year
10X Your Future	1.7%	3.1%	14.3%	10.1%	11.7%	8.8%	11.5%
10X Moderate	1.4%	2.8%	14.0%	10.1%	10.4%	7.9%	10.4%
10X Defensive	0.9%	2.7%	13.0%	9.7%	9.2%	7.8%	8.9%
10X Money Market*	0.7%	2.1%	8.9%	7.6%	6.8%	6.7%	7.6%
10X Income	0.5%	2.0%	10.5%	-	-	-	-
SA Inflation	0.1%	0.0%	3.0%	5.1%	4.8%	4.9%	5.0%

SOURCE: 10X Investments, Stats SA. Performance is before 10X's fee but after all other expenses. All returns greater than 12 months are annualised.

## The 10X difference

Our tried and tested investment philosophy delivers superior returns.

**We are future-forward:** We take a long-term strategic asset allocation approach, planning for well into the future.

We are all about diversification: We believe being well diversified is the best way to manage risks and uncertainty, and to deliver better long-term returns.

We keep fees as low as possible: We know how fees can erode wealth, holding investors back from reaching their goals. Our fees are low and transparent, and we don't charge performance fees.

This investment strategy works really well for us and, importantly, for our investors. It is the reason we consistently deliver excellent long-term returns and have done so for almost two decades.

The 10X Your Future Portfolio has consistently outperformed the average return of our peers since inception (1 January 2008). Past performance is used here for illustrative purposes.

# 10X Your Future VS. Average return of large investment managers since inception (before fees)<sup>1</sup>



SOURCE: 10X Investments, Alexander Forbes Large Manager Watch Global Best Investment View Median. Returns are based on R100 lump sum invested on 31 December 2007.

<sup>\*10</sup>X Money Market portfolio replaced the final life-stage glidepath portfolio on 01 December 2022. Returns before 01 December 2022 represent that of the previous life-stage portfolio

## **Asset Class Returns**

The below indices are used as proxies for asset class returns and are provided for illustrative purposes.

Asset Class	Proxy Index	Description
SA Equity	FTSE/JSE Capped All Share Index	FTSE/JSE All Share Index, 12% cap per share
SA Bonds	S&P SA Sovereign Bond 1+ Year Index	SA Government Bonds: nominal
SA BOITUS	S&P SA Sovereign Inflation-Linked Bond 1+ Year Index	SA Government Bonds: inflation-linked
SA Property	10X SA Property Index	Top 14 property shares, 15% cap per share
SA Cash	STeFI 3-month	Interest rate on 3-month SA cash deposits
International Developed Market Equity	MSCI World Index	Top 1,600+ developed market stocks
International Emerging Market Equity	MSCI Emerging Markets Index	Top 1,100+ emerging market stocks
International Property	FTSE EPRA/NAREIT Developed Index	Top 300+ developed real estate stocks
International Bonds	Bloomberg Aggregate Bond Index	U.S Investment-grade government and corporate bonds
International Cash	S&P U.S. Treasury Bill 0-3 Month Index	U.S. Treasury bills maturing in 0 to 3 months

#### **Asset Class Returns**

Index	1 Month	3 Month	1 Year	3 Year	5 Year	10 Year	15 Year
FTSE/JSE Capped All Share Index	2.6%	1.3%	19.8%	9.1%	13.5%	9.0%	11.8%
S&P SA Sovereign Bond	0.4%	3.2%	17.0%	10.1%	9.4%	7.9%	9.1%
S&P SA Sovereign Inf. Bond	-0.4%	1.5%	7.3%	6.5%	7.4%	5.2%	7.1%
10X SA Property	-3.1%	-0.5%	21.0%	10.9%	3.6%	5.1%	9.3%
STeFI 3-month	0.6%	1.9%	8.2%	7.1%	5.8%	6.3%	6.1%
MSCI World Index <sup>1</sup>	2.6%	10.2%	21.2%	17.5%	16.9%	15.8%	17.5%
MSCI EM Index <sup>1</sup>	0.7%	3.6%	15.2%	5.7%	7.7%	8.8%	10.0%
Developed Property Index <sup>1</sup>	0.7%	2.3%	7.4%	2.6%	3.6%	6.9%	12.3%
International Bonds	-0.5%	4.4%	0.7%	2.6%	2.3%	5.1%	7.3%
International Cash	-0.7%	7.0%	5.7%	10.9%	7.1%	6.7%	7.5%

SOURCE: MSCI, S&P, FTSE EPRA/NARET, Bloomberg, and 10x Investments. All returns greater than 12 months are annualised. <sup>1</sup>International Indices are lagged by 1 day due to underlying price availability

# **Portfolio Holdings**

## Top 10 SA shares as % of SA equity

### Top 10 international shares as % of international equity

NASPERS LTD - N SHARES	8.0%	APPLE INC	5.0%
FIRSTRAND LTD	6.0%	NVIDIA CORP	4.1%
STANDARD BANK GROUP LTD	4.5%	MICROSOFT CORP	4.0%
GOLD FIELDS LTD	4.3%	AMAZON COM INC	3.1%
CAPITEC BANK HOLDINGS LTD	4.0%	META PLATFORMS INC CLASS A	2.1%
MTN GROUP LTD	3.2%	ALPHABET INC CLASS A	1.7%
ANGLO AMERICAN PLC	3.1%	TESLA INC	1.6%
CIE FINANCIERE RICHEMONT SA	3.0%	ALPHABET INC CLASS C	1.4%
BRITISH AMERICAN TOBACCO PLC	2.7%	BROADCOM INC	1.4%
ANGLOGOLD ASHANTI PLC	2 7%	IPMORGAN CHASE & CO	1.1%

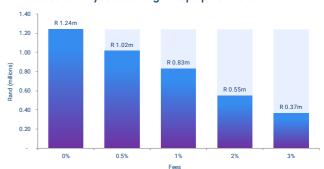
SOURCE: S&P Dow Jones Indices and MSCI Indices

# Low fees

10X charges low total fees to ensure investors save more of their money, and

A lump sum of R100,000 invested over a working life (40 years) earning 6.5% pa plus inflation will grow to R1.24 million in today's money. However, this is before fees. Paying a fee of 0.5% pa (as a % of investment value), your lump sum will only grow to R1.02 million. In fact, for every 1% in fees you save per annum, you will have almost 50% more money after 40 years.

## Impact of fees on after inflation value of R100,000 invested for 40 years earning 6.5% pa plus inflation<sup>2</sup>



SOURCE: 10X Investments. This graph shows the hypothetical 6.5% pa return above inflation.

### Disclaimer & Footnotes

The 10X Top 60 SA Share Index and 10X SA Property Index (the "Indices") is the property of 10X Investments (Pty)Ltd., which has contracted with S&P Opco, LLC (a subsidiary of S&P Dow Jones Indices LLC) to calculate and maintain the Index. The Indices are not sponsored by S&P Dow Jones Indices or its affiliates or its third party licensors (collectively, "S&P Dow Jones Indices"). S&P Dow Jones Indices will not be liable for any errors or omissions in calculating the Index. "Calculated by S&P Dow Jones Indices" and the related stylicate marks of S&P Dow Jones Indices and have been licensed for use by 10X Investments (Pty) Ltd. S&Banda & Poor's Financial Services LLC ("S&P"), and Dow Jones" is a registered trademark of Dow Jones. Index Indices and Poor's Indices Services Law ("Sep"), and Dow Jones" is a registered trademark of Dow Jones Indices LCC ("Dow Jones"). The S&P South Africa Sovereign Bond 1+ Year Index and S&P South Africa Sovereign Indiation-Linked 1+ Year Index (the "Indices") are is a products of S&P Dow Jones Indices LCC ("Dow Jones"). The S&P South Africa Sovereign Indiation-Linked 1+ Year Index (the "Indices") are is a products of S&P Dow Jones Indices LCC ("Dow Jones"). The S&P South Africa Sovereign Indiation-Linked 1+ Year Index (the "Indices") are is a products of S&P Dow Jones Indices LCC ("Dow Jones"). The S&P Jones Indiates LCC ("Dow Jones") and These trademarks have been licensed for our set ys PDI India and sublicensed for certain purposes by 10X Investments (Pty) LLd. The Jones Jones Indices. Add or promoted by PDII, Dow Jones") and these trademarks have been licensed for our set ys PDII Jones Jones

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## General Information

Bankers Since Inception (10X funds) 01 January 2008

FNB Corporate Financial Sector Conduct Authority 10X Investments R 48 billion