# **10X Investment Report**

30 APRIL 2025

Living annuity investment portfolios





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### **About 10X**

Our goal is to give investors more money at and in retirement. We achieve this by providing one optimal investment solution.

Three investment principles underlie 10X's life-stage portfolios:

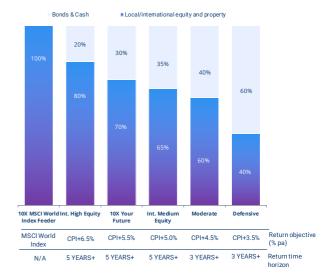
- 1. Long-term strategic asset allocation
- 2. Diversification
- 3. Low fees

## 10X Life-Stage Retirement Solution

At retirement, you may need your living annuity to last for 20 years or longer. Therefore, contrary to popular belief, most retirees are still long term investors and need to have a long term approach when managing their investments. Investment risk is linked to the term of your investments. The longer your term, the more time you have to ride out a drop in your investments. This holds true even when drawing an income from your investments.

A high equity investment portfolio is optimal for investments of 5 years or longer, as it maximises long-term returns. However over shorter time periods the returns of a high equity investment choice can be very volatile.

#### 10X Living Annuity Investment Portfolios



## **10X Living Annuity Investment Portfolios**

#### Standard Investment Portfolios

10X Portfolio	1 Month	3 Month	1 Year	3 Year	5 Year	7 Year	10 Year
10X Your Future	2.2%	3.6%	14.8%	11.5%	13.8%	9.9%	8.5%
10X Moderate	1.8%	3.2%	14.8%	11.2%	12.4%	8.8%	7.7%
10X Defensive	1.2%	2.5%	13.7%	10.5%	10.1%	8.3%	7.7%
10V Incomo	1.29/	2.0%	12.6%				

SOURCE: 10X Investments. Performance is before 10X's fee but after all other trading costs. All returns greater than 12 months are annualised. Actual 10X Living Annuity portfolio returns are shown from portfolio inception date (when each portfolio first commenced). Historical returns prior to inception are based on historical benchmark performance, which is shown for illustrative purposes only.

#### International Investment Portfolios

10X Portfolio	1 Month	3 Month	1 Year	3 Year	5 Year	7 Year	10 Year
10X MSCI World Index Feeder	1.8%	-5.1%	9.3%	16.2%	14.0%	16.5%	14.1%
10X International High Equity	1.8%	-0.6%	12.3%	13.6%	13.3%	12.9%	11.5%
10X International Medium Equity	1.4%	-0.9%	11.7%	13.3%	12.2%	12.6%	11.2%

SOURCE: 10X Investments. Performance is before 10X's fee but after all other trading costs. All returns greater than 12 months are annualised. Actual 10X Living Annuity portfolio returns are shown from portfolio inception date (when each portfolio first commenced). Historical returns prior to inception are based on historical benchmark performance, which is shown for illustrative purposes only.

## The 10X difference

Our tried and tested investment philosophy delivers superior returns.

We are future-forward: We take a long-term strategic asset allocation approach, planning for well into the future.

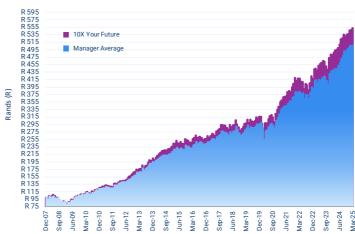
We are all about diversification: We believe being well diversified is the best way to manage risks and uncertainty, and to deliver better long-term returns.

We keep fees as low as possible: We know how fees can erode wealth, holding investors back from reaching their goals. Our fees are low and transparent, and we don't charge performance fees.

This investment strategy works really well for us and, importantly, for our investors. It is the reason we consistently deliver excellent long-term returns and have done so for almost two decades.

The 10X Your Future Portfolio has consistently outperformed the average return of our peers since inception (1 January 2008). Past performance is used here for illustrative purposes.

## 10X Your Future VS. Average return of large investment managers since inception (before fees)<sup>1</sup>



SOURCE: 10X Investments, Alexander Forbes Large Manager Watch Global Best Investment View Median. Returns are based of

### **Asset Class Returns**

The below indices are used as proxies for asset class returns and are provided for illustrative purposes.

Asset Class	Proxy Index	Description
SA Equity	FTSE/JSE Capped All Share Index	FTSE/JSE All Share Index, 12% cap per share
SA Bonds	S&P SA Sovereign Bond 1+ Year Index	SA Government Bonds: nominal
SA Bollus	S&P SA Sovereign Inflation-Linked Bond 1+ Year Index	SA Government Bonds: inflation-linked
SA Property	10X SA Property Index	Top 14 property shares, 15% cap per share
SA Cash	STeFI 3-month	Interest rate on 3-month SA cash deposits
International Developed Market Equity	MSCI World Index	Top 1,600+ developed market stocks
International Emerging Market Equity	MSCI Emerging Markets Index	Top 1,100+ emerging market stocks
International Property	FTSE EPRA/NAREIT Developed Index	Top 300+ developed real estate stocks
International Bonds	Bloomberg Aggregate Bond Index	U.S Investment-grade government and corporate bonds
International Cash	S&P U.S. Treasury Bill 0-3 Month Index	U.S. Treasury bills maturing in 0 to 3 months

SOURCE: 10X Investments

#### **Asset Class Returns**

Index	1 Month	3 Month	1 Year	3 Year	5 Year	7 Year	10 Year
FTSE/JSE Capped All Share Index	4.2%	7.6%	24.4%	11.9%	17.7%	10.6%	9.0%
S&P SA Sovereign Bond	0.8%	1.0%	19.6%	10.7%	11.1%	8.5%	8.5%
S&P SA Sovereign Inf. Bond	-0.2%	0.8%	8.4%	5.6%	8.2%	5.5%	4.9%
10X SA Property	7.6%	6.4%	31.6%	13.0%	17.8%	1.1%	4.8%
STeFI 3-month	0.6%	1.8%	8.0%	7.4%	5.9%	6.2%	6.4%
MSCI World Index <sup>1</sup>	1.7%	-5.3%	9.2%	16.3%	14.0%	16.5%	14.2%
MSCI EM Index <sup>1</sup>	2.5%	2.1%	7.8%	9.7%	6.6%	7.8%	7.7%
Developed Property Index <sup>1</sup>	2.2%	0.5%	10.2%	3.3%	5.3%	8.1%	6.9%
International Bonds	4.2%	4.7%	7.6%	6.9%	-0.9%	6.1%	5.4%
International Cash	1.6%	0.7%	3.7%	10.3%	3.0%	8.5%	6.5%

## **Portfolio Holdings**

The below top 10 holdings represent those of the SA Equity and International Developed Market Equity asset classes

Top	10	SA	shares	as	% of	SA	Equity	V
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NASPERS LTD - N SHARES		8.0%
GOLD FIELDS LTD		4.9%
FIRSTRAND LTD		4.8%
STANDARD BANK GROUP LTD		4.1%
CAPITEC BANK HOLDINGS LTD		3.9%
ANGLOGOLD ASHANTI PLC		3.5%
MTN GROUP LTD		2.9%
BRITISH AMERICAN TOBACCO PLC		2.6%
PROSUS NV		2.5%
ANGLO AMERICAN PLC		2.5%

SOURCE: S&P Dow Jones Indices and MSCI Indices

### Top 10 international shares as % of International Equity

NVIDIA CORP	4.6%
MICROSOFT CORP	4.4%
APPLE INC	4.4%
AMAZON COM INC	2.7%
META PLATFORMS INC CLASS A	1.9%
BROADCOM INC	1.4%
TESLA INC	1.4%
ALPHABET INC CLASS A	1.3%
ALPHABET INC CLASS C	1.1%
IPMORGAN CHASE & CO	1.0%

### Low fees

## 10X charges low total fees to ensure investors save more of their money, and keep

 $Consider two \ retirees; both \ purchase \ a \ living \ annuity \ at \ retirement \ and \ draw \ an initial \ income \ of \ 5\% \ of \ their \ savings. \ The \ first$  $retiree\ pays\ total\ fees\ of\ 2.85\%\ pa\ (incl.\ VAT)\ for\ advice, administration\ and\ investments, which\ is\ not\ uncommon\ in\ the$ industry. The second retiree pays a fee of 0.86% pa (incl. VAT), which is the maximum fee charged by 10X on a sliding scale and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays and the second retiree pays are second retiree pays are second retiree pays are second retiree pays and the second retiree pays are second retiree pays are second retiree pays are seco(where the larger your investment, the lower your fee).

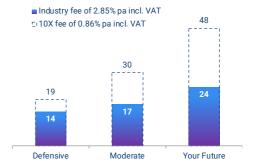
 $If both \, retirees \, draw \, the \, same \, income \, and \, increase \, their \, income \, in \, line \, with \, inflation \, until \, their \, income \, reaches \, the \, 17.5\%$ cap, the income would no longer keep pace with inflation thereafter. The chart shows that higher fees impact how long your

### 10X Living Annuity Policy Fees<sup>4</sup>

Investment value	10X Fee pa incl VAT as a % of investments
First R5 million	0.86%
Next R5 million	0.57%
Above R10 million	0.40%

<sup>4</sup> An additional fee will be charged for International investment choices

#### Years income keeps pace with inflation (5% PA Initial draw



SOURCE: 10X Investments, Dimson, Staunton & Marsh. This illustration is based on asset class index returns after inflation back tested to 1900.

#### Disclaimer & Footnotes

1. Returns are not necessarily indicative of future returns, which are not guaranteed.
2. Higher fees will always reduce investment outcome regardless of market performance, however, the returns used here are for illustrative purposes. It is not necessarily indicative of future returns, which

While every effort has been made to ensure the accuracy and reliability of the information in this document, 10X lnv indicative of future performance. Future returns are not guaranteed.

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Regulator Investment manager

FNB Corporate Financial Sector Conduct Authority 10X Investments R 48 billion

Since Incention (10X funds) 01 January 2008