Overview

The nCino and Docusign integration enables financial institutions (FIs) to automate core lending processes with secure digital workflows and digitize agreements within the nCino platform. Docusign's E-Signature integrates with nCino Document Manager, the Loan Origination System, and Mortgage Suite to seamlessly generate, send, sign, and save loan agreements. Docusign Contract Lifecycle Management (CLM) automates manual tasks and creates workflows for more complex agreements. This integration supports custom deployments that connect Docusign CLM with nCino Document Manager. Docusign's Intelligent Agreement Management (IAM) platform, which includes eSignature and CLM, transforms how organizations create, commit to, and manage their agreements. This improves efficiency, reduces risk, and unlocks value from agreements.

Key Features

Automated Workflows

Save time and reduce manual data entry by preparing and tagging documents for signature in Document Manager. Design your own workflow for internally routing and sending forms.

Real-Time Status Tracking

Send forms quickly and track the status of your documents. When completed, documents route back to the correct placeholder within Document Manager.

Enhanced Document Compliance

Archive documents into Document Manager with a full transaction history and audit trail. You also have the option to retain a Docusign Certificate of Completion, providing full provenance of the transaction during its signing process.

Maintain Security

Docusign is ISO27001, SOC 1 Type 2, SOC 2 Type 2, PCI, and FedRAMP Certified.

Benefits & Value

Accelerated Time to Revenue: Docusign has found that 76 percent of all successful e-signature transactions were completed in less than 24 hours and 41 percent within 15 minutes.

Docusign solutions improve the speed of document turnaround time by 82 percent and processing costs by an average of 64 percent.[1]

Improved Customer Experience: Deliver a mobile-friendly, best-in-class experience for signing disclosures and other closing documents from virtually any device to your customers. Send and receive documents for signature without leaving the nCino platform.

Minimized Security Risk: The integration and industry-leading APIs support the secure flow of documents' data between systems and tools. Robust signer identification and authentication capabilities are available through Docusign Identity for a full range of agreements.

Improved Compliance: All electronically signed agreements have digital audit trails and can be automatically routed back to Document Manager or other cold storage systems. Docusign CLM offers a clause library to ensure the contents of key lending contracts include the right standardized language and covenants.

[1] Intended as a guideline based upon historical results from a random sample set of customers. ROI is dependent upon many different factors that are customer-specific. Therefore, actual results will vary.
Source: Docusign Customer Relationship Survey conducted in August 2023 by Docusign. Survey respondents were over 12,000 business executives/project sponsors and system administrators worldwide.