# nCino + Participate Integration

### **Overview**

Execute your participation and syndication strategy leveraging nCino's integration to Participate. Participate provides a patent protected fully automated participation system for selling new loans and managing loans sold. Together, we digitize and automate how you process loan participations, share loan information and documents, bringing efficiency to your business while empowering you to manage concentration risks.

#### This integration enables financial institutions (FIs) to:

- · Keep your lenders lending
- · Reduce concentration risk
- · Increase fee income
- Automate loan ops scale with confidence
- · Do more loans without adding loan ops staff
- Optional access to 800+ buyers

#### The Integration

Participate is seamlessly integrated with the nCino end-to-end cloud- based solution and works with any core or loan accounting system. Simply click the Participate button in nCino, and a draft of the loan is automatically created in Participate via our API. No work is required by the FI, ensuring rapid implementation and quick speed to value, delivering a fast ROI

#### The Return on Investment (ROI)

Whether it's helping an FI originate a new loan, or generating fee income on loans sold, Participate's value can be realized with a single transaction.

## **Powerful Features**

- O1 Automated Workflow & Notifications
- Data and Documents
- 03 Integrated Legal Agreements & Subscription Management
- O4 Sell and Buy-Side Portfolio Dashboards & Analytics
- Automated Funding Requests, P&I
  Disbursements, Interest Rate Management
- E-mail Notifications with Real-time
  Shared Balances and Transaction Detail
  For Participants





