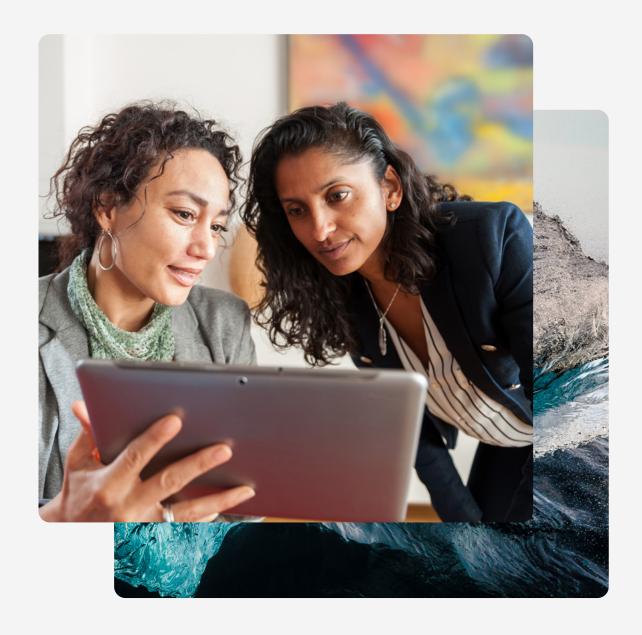
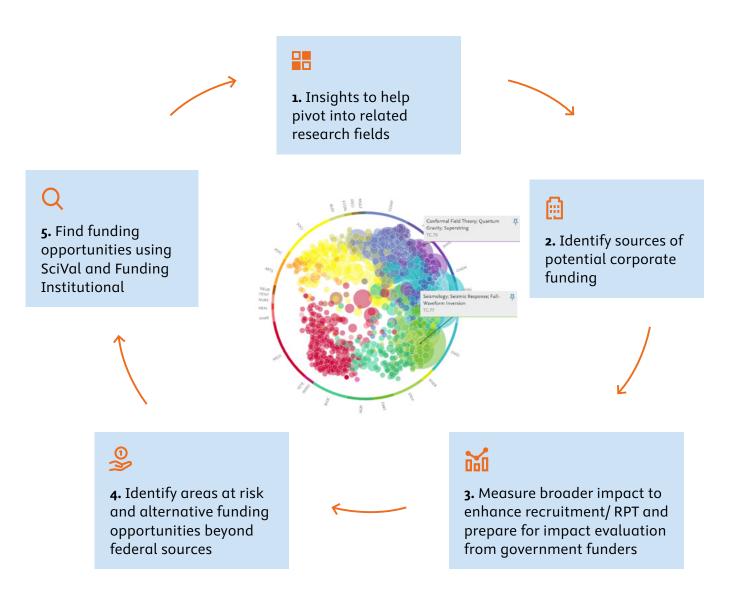


Navigate change with dynamic insights for decisive research strategy



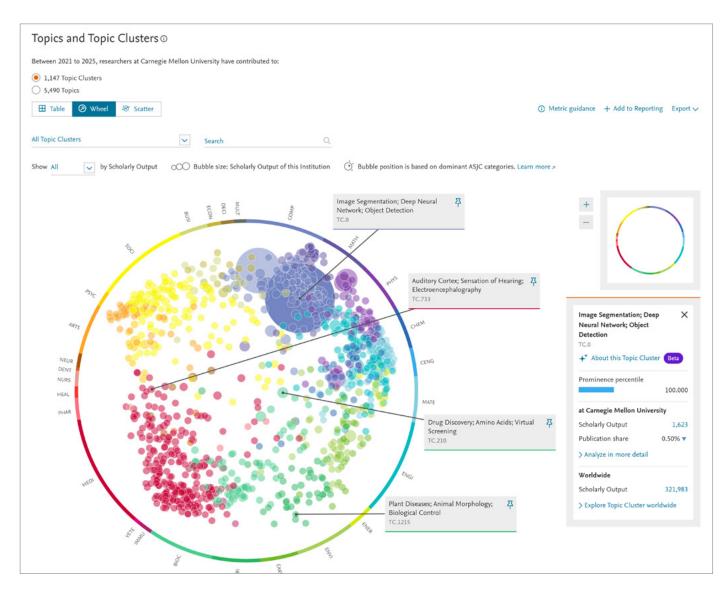
Opportunities to effectively navigate change and funding uncertainty with SciVal and Funding Institutional



- Profile any research field globally to identify strengths and related fields.
- Uncover global experts with robust research performance and impact measures.
- Assess which of your existing partnerships could be strengthened or expanded.
- Evaluate potential industry partners as sources of funding or for joint funding bids.
- Identify funding opportunities in related fields.
- Identify non-government funding bodies active in your fields of expertise and their active opportunities.

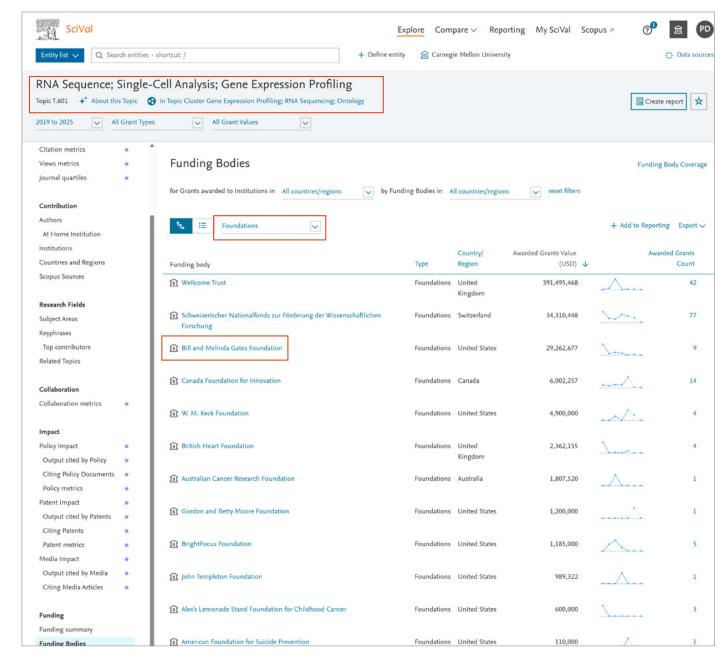
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Identify related research fields and the experts on and beyond campus



- Profile a field that may be at risk and the researchers on campus active in the fields.
- Explore related Topics to uncover potential opportunities to pivot focus.
- Identify experts globally and across disciplines and sectors to develop outstanding partnerships for targeted funding bids.

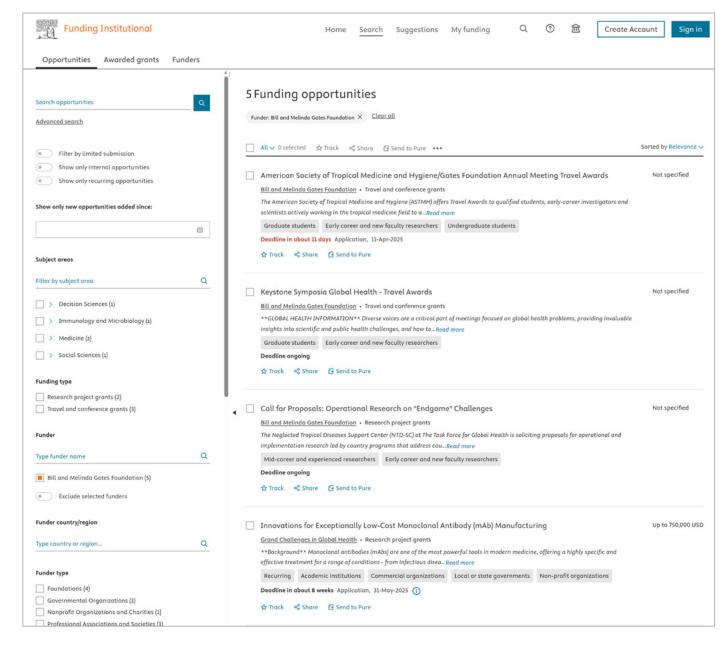
Uncover non-federal funding bodies active in strategic fields



- Identify funding bodies active in identified fields of interest.
- Explore non-government funding bodies such as foundations.
- Identify corporates active in or funding fields as potential sources of industry funding.



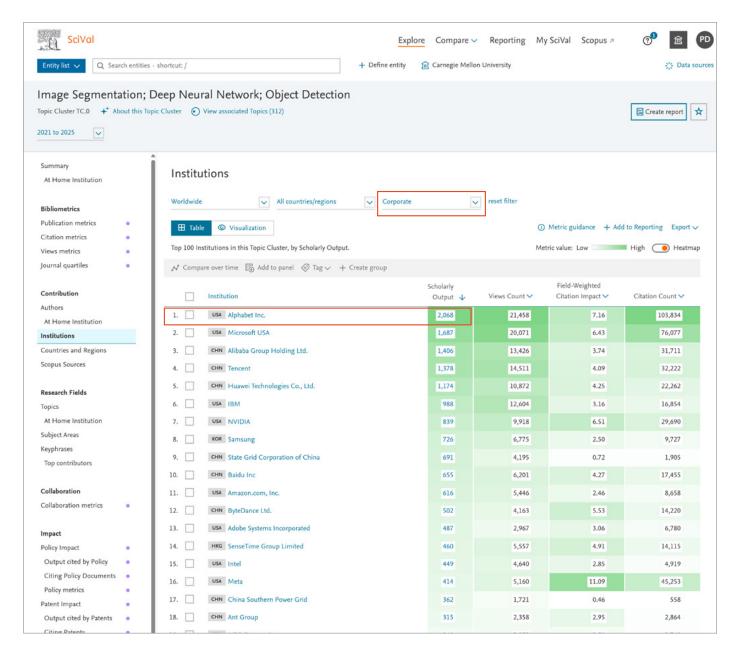
Identify open funding opportunities at non-federal funding bodies



- Use key phrases from SciVal to define related fields of interest.
- Search Funding Institutional for active opportunities in each defined field.
- Uncover active opportunities from non-government funding bodies, identified in SciVal, actively funding fields.



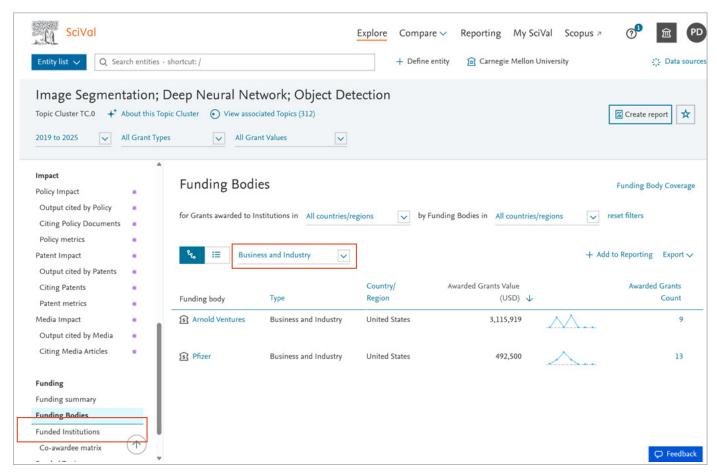
Profile existing and potential corporate partnerships across research fields of interest



- Profile existing corporate partnerships.
- Identify which could be strengthened or further developed as sources of funding.
- Understand corporates active in fields of strength who could represent new partnership opportunities.



Identify corporates who are already funding research in strategic research fields

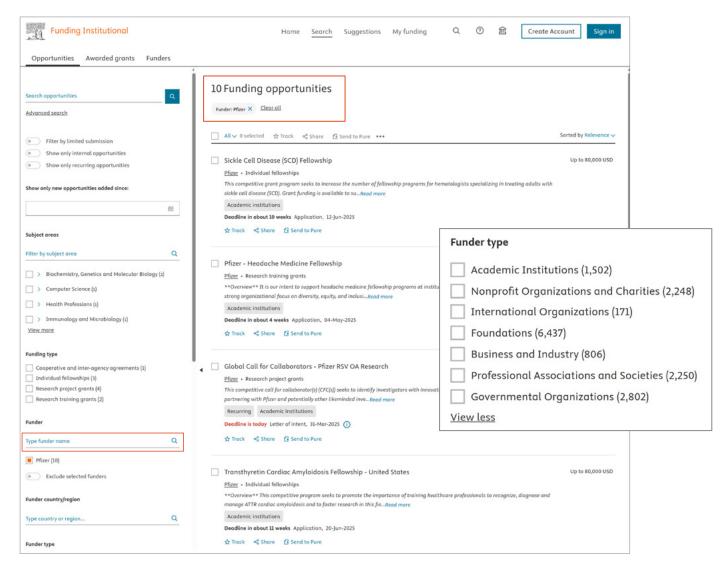


• Profile corporate funding in fields of research strength or related fields of interest.



2. Identify sources of potential corporate funding

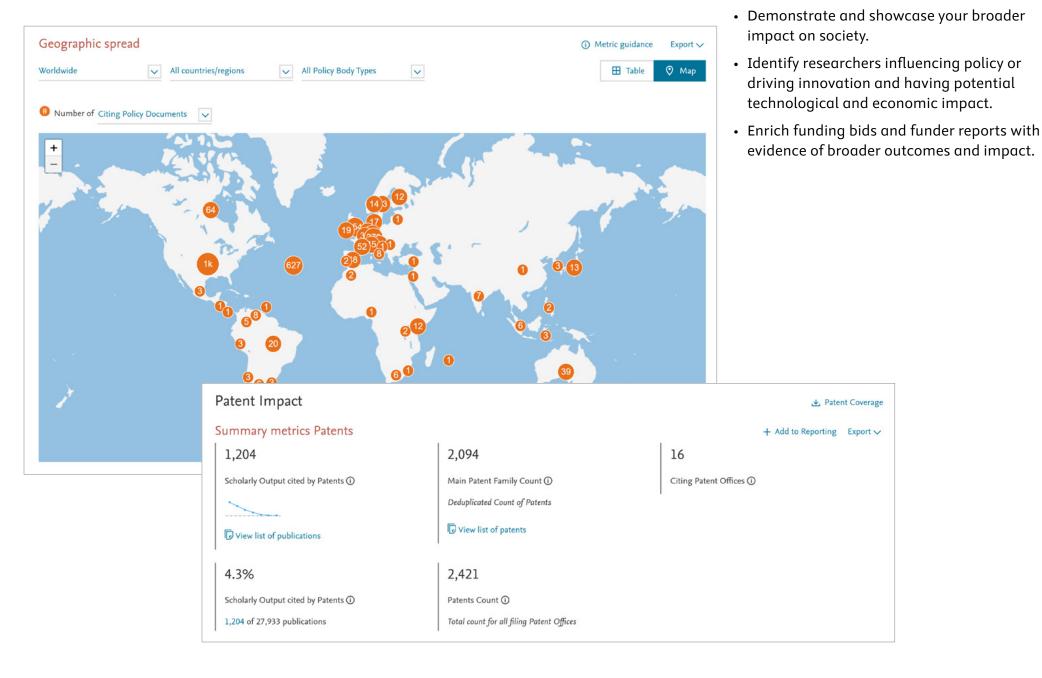
Identify open opportunities from business and industry



- Explore open opportunities from corporates known to have funded research in research fields of interest.
- Search for research fields of interest using keywords and filter to identify open business and industry funding opportunities.

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Identify policy document and patent citations to inform decision-making and prepare for impact evaluation from funders



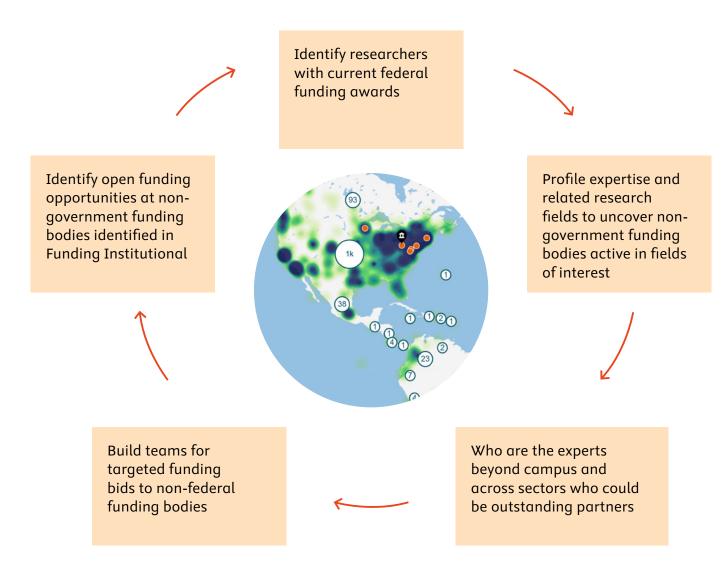
Incorporate additional metrics to enrich the evidence base used in decision-making



- · Enhance recruitment processes and decision-making to target individuals having or with potential to deliver societal impact.
- Enrich CVs and RPT dossiers with evidence of broader outcomes and impact.

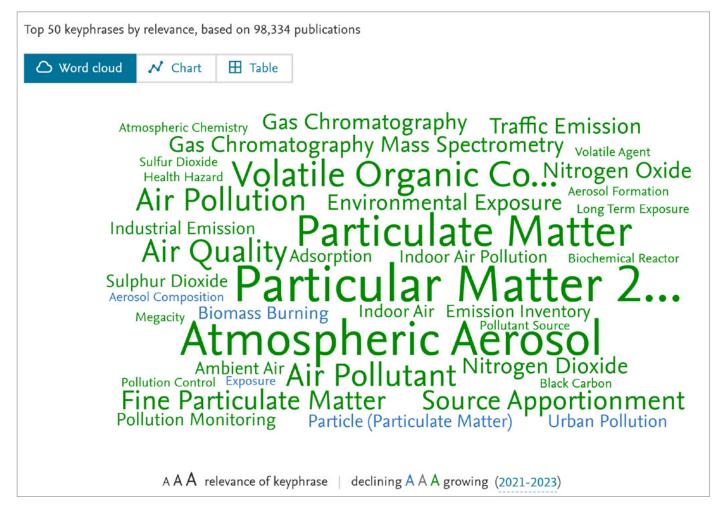
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Profile researchers active in fields at risk and identify alternative funding opportunities



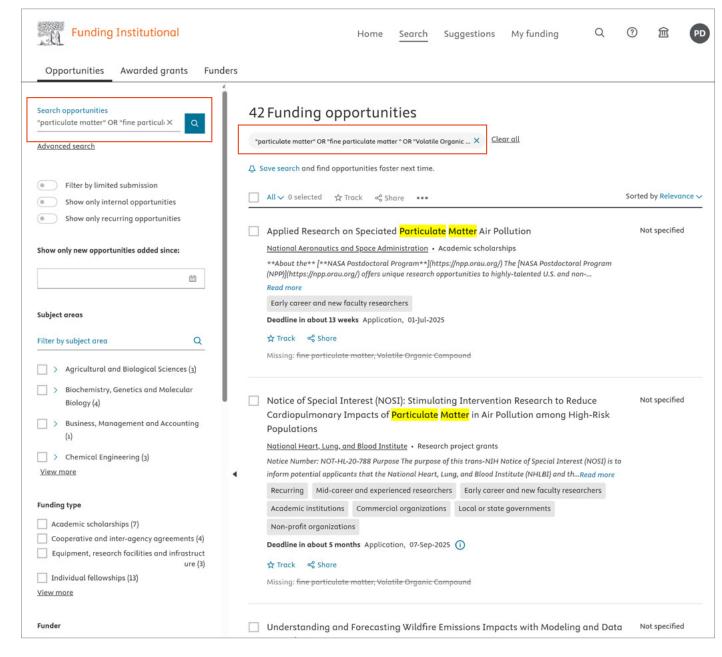
- Identify researchers currently supported by federal funding awards.
- Uncover research fields funded by federal funding bodies at your institution and profile the funding landscape.
- Discover non-government funding bodies, such as foundations, active in the research field of interest.
- Discover experts internationally and across all sectors to build teams for targeted funding bid development.
- Identify open funding opportunities for submission of targeted bids.

Profile and define fields of interest in SciVal



- Define chosen Topic/research field using keyphrases from SciVal
- Query: "particulate matter" OR "fine particulate matter" OR "Volatile Organic Compound".

Search Funding Institutional for open opportunities



 Use queries describing each field of interest to search for open opportunities in each field.



For more information, visit <u>elsevier.com/scival</u> <u>elsevier.com/products/funding-institutional</u>