

# 3 Steps to Frictionless Finance

Now more than ever, finance has the opportunity to drive agility and growth across the enterprise and lead business transformation.

Today, true transformation begins within the finance organization itself.



### Managing Risk & Compliance

#### CHALLENGES:

- Maverick buying
- Segregation of duties violations
- Limited visibility and increasing complexity



### Optimizing Working Capital

- Too early payments
- Slow capture of receivables
- Trade-off cash discount and payment times



### Increasing Productivity

- Manual changes
- Invoice & order rework
- Low automation rates



## Discover

Get total, ongoing clarity over your process to visualize what truly occurs along its path - and where it goes off-road.

Quickly uncover where the predefined compliance requirements are not met.

*For example, benchmark the occurrence of maverick buying across different teams, entities or regions.*

Discover reasons for early invoice payments or slow capture of receivables that hit working capital.

*This could be vendors sending invoices early with a wrong baseline date, which are then unknowingly paid too early.*

Discover where and why manual rework occurs in your processes.

*For example, changed customer orders not being reflected in real time within the invoicing system, requiring manual corrections.*



## Enhance

Highlight improvements, reveal shortcuts and take immediate action to remove friction and drive performance.

Discover a problem with segregations of duties in a specific country? Don't stop there—help your colleagues enforce these policies.

*Always running in the background looking for compliance violations, the Action Engine notifies the right employees to correct violations before they cause issues in the next audit.*

Set up Action Engine skills to correct early payments due to wrong invoices once this issue has been identified as the reason for poor working capital performance.

*These skills continuously run in the background to detect early invoices and automatically reach out to people working on this invoice to adjust the payment date.*

Once adjusted customer orders are identified as a main reason for manual effort, set up Action Engine skills that eliminate the need for it in the future.

*By continuously monitoring changed customer orders, the Action Engine kicks off a workflow that automatically updates the order details in the invoicing system once a discrepancy is detected.*



## Monitor

Uncover long-term trends so you can spot recurring bottlenecks and understand what's causing friction over time.

Don't wait for the next internal audit - get proactive! Measure KPIs and discover compliance violations in real time.

Take action before minor violations turn into bigger problems.

Watch the number of invoices paid early start to fall and the corresponding improvement in working capital.

Find the next friction point and keep the improvement cycle going.

Track the success of your initiative to see how manual steps in the process are reduced and how costs per invoice decline.

Start the process again to increase productivity even further!



**Eliminate**  
**80%**  
of compliance violations



**Turn**  
**25%**  
of your required working capital into cash on hand



**Reduce**  
**30%**  
of operational costs per order

Celonis enables finance leaders to **discover improvement potential, enhance processes** and **monitor improvements** like never before. Learn how to streamline and remove friction from finance processes that span disparate systems and siloed departments, transform experiences and become a superfluid finance organization.