

# The Road to a **Smooth** **ERP Migration** in **6 Steps**

## 1 **Build a winning business case**

- Quantify the improvement opportunities on both the IT and business side
- Answer the question ‘Why Now?’ Put it in terms the business will understand

## 2 **Simplify before you migrate**

- Don’t expect your processes to be migration ready out of the gate
- Start optimizing, standardizing, and simplifying 12 -18 months before you plan to begin your migration

## 3 **Beware of budget and schedule busters**

- Costly process mapping workshops only deliver an incomplete, subjective, one-time picture of your process
- Invest in a data-driven solution to automate process mapping and save your team months and millions

## 4 **Solution design is both art and science**

- Blueprinting is no longer just about user feedback, but also about data-driven analysis
- Combine the powers of quantitative and qualitative analysis to hone the perfect design for your users and business

## 5 **Power users and power snoozers**

- Expect adoption laggards — business users who cling to old workflows and invent workarounds
- Be sure to measure not only system adoption but also process adoption
- Invest in AI-driven tools to guide user decisions and course-correct your processes

## 6 **Don’t set it and forget it**

- Continuous optimization is key to achieving ROI
- Measure the business impact of your changes and set and ensure continuous value realization