Accelerate cash preservation. Boost productivity. Cut costs.

With the Accounts Payable Execution App by Celonis

This is what you get when you maximize your execution capacity.

$44M
In additional cash discounts realized annually by optimizing payment times.

$1M
Saved in just one month by reducing duplicate and erroneous payments.

85%
Touchless invoices, up from 13%

Every company operates at a certain execution capacity — the level of performance it can achieve with the available time and resources.

The Celonis Execution App for Accounts Payable lets companies maximize that capacity by eliminating the execution gaps in their systems to achieve breakthrough performance.

Impact these KPIs in weeks not months

Working Capital
Days Payable Outstanding

48.4 days
Average Execution Capacity

74.5 days
Maximized Execution Capacity

Supplier Relationship Management
Paid-on-Time Rate

50%
Average Execution Capacity

77%
Maximized Execution Capacity

Touchless Invoice Rate
Cost per invoice

27%
Average Execution Capacity

85%
Maximized Execution Capacity

Total Spend
Duplicate Payment Rate

1.47%
Average Execution Capacity

0.8%
Maximized Execution Capacity
## What the Accounts Payable Execution app does

<table>
<thead>
<tr>
<th>Prioritize work based on objectives</th>
<th>Detect execution gaps automatically and fix them</th>
<th>Automate what can be automated</th>
<th>Get the information you need, when you need it</th>
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<tbody>
<tr>
<td>Dynamic prioritization adjusts invoices based on your target outcome — so you know your team is always working on what's going to have the biggest impact.</td>
<td>Critical gaps and inefficiencies are surfaced in real-time, alongside the recommended next-best-actions to tackle them — so you can fix issues before they impact KPIs.</td>
<td>Automated approvals, document requests, and payment block removals boost productivity and make sure your people can concentrate on high-value work.</td>
<td>Role-based views mean executives can steer more confidently, managers can act more proactively, and AP clerks work more effectively to execute their goals.</td>
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## How it does it

<table>
<thead>
<tr>
<th>Measure</th>
<th>Know</th>
<th>Act</th>
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<tr>
<td>The app leverages process mining technology to extract data in real-time from source systems and measure capacity. It identifies and visualizes execution gaps — like payment term discrepancies and missing goods receipts — that limit your execution capacity.</td>
<td>The app knows the right course of action to close gaps. Based on machine learning and execution best-practices, it suggests the best steps — such as automatically delaying payment until invoices are due — to eliminate the most impactful execution gaps and help maximize execution capacity.</td>
<td>The app takes action in a number of ways. It automates real-time actions across systems — such as updating the right tax code on the fly — as well as deploys the right people to remove gaps — highlighting a pattern of incorrectly priced invoices, for example.</td>
</tr>
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</table>

“Before Celonis, we realized only 61% of our cash discount. Today we are achieving 90%. By combining data, insights, and automation, the AP Execution App makes day-to-day work so much more productive.”

Jan Fuhr, Process Mining Lead at Fresenius Kabi

## Join the ranks of the best performers

The future belongs to those who are ready to maximize their capacity to execute.

Find out what the Celonis Execution App for AP can do for you, and join the Fortune 500 companies who are already achieving breakthrough results in Accounts Payable.

Get in touch now.