



**Accelerate cash preservation.  
Boost productivity.  
Cut costs.**

With the **Accounts Payable Execution App** by Celonis



This is what you get when you maximize your execution capacity.

**\$44M**

In additional cash discounts realized annually by optimizing payment times.

**\$1M**

Saved in just one month by reducing duplicate and erroneous payments.

**85%**

Touchless invoices, up from 13%



**Delphi Technologies**



Every company operates at a certain **execution capacity** – the level of performance it can achieve with the available time and resources.

The **Celonis Execution App for Accounts Payable** lets companies maximize that capacity by eliminating the **execution gaps** in their systems to achieve **breakthrough performance**.

**Impact these KPIs in weeks not months**

**Working Capital**

Days Payable Outstanding



**48.4 days**

**Average Execution Capacity**

**74.5 days**

**Maximized Execution Capacity**

**Supplier Relationship Management**

Paid-on-Time Rate



**50%**

**Average Execution Capacity**

**77%**

**Maximized Execution Capacity**

**Touchless Invoice Rate**

Cost per invoice



**27%**

**Average Execution Capacity**

**85%**

**Maximized Execution Capacity**

**Total Spend**

Duplicate Payment Rate



**1.47%**

**Average Execution Capacity**

**0.8%**

**Maximized Execution Capacity**

## What the Accounts Payable Execution app does



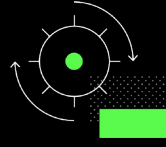
### Prioritize work based on objectives

Dynamic prioritization adjusts invoices based on your target outcome — so you know your team is always working on what's going to have the biggest impact.



### Detect execution gaps automatically and fix them

Critical gaps and inefficiencies are surfaced in real-time, alongside the recommended next-best-actions to tackle them — so you can fix issues before they impact KPIs.



### Automate what can be automated

Automated approvals, document requests, and payment block removals boost productivity and make sure your people can concentrate on high-value work.



### Get the information you need, when you need it

Role-based views mean executives can steer more confidently, managers can act more proactively, and AP clerks work more effectively to execute their goals.

## How it does it

### Measure

The app leverages process mining technology to extract data in real-time from source systems and measure capacity. It identifies and visualizes execution gaps — like payment term discrepancies and missing goods receipts — that limit your execution capacity.

### Know

The app knows the right course of action to close gaps. Based on machine learning and execution best-practices, it suggests the best steps — such as automatically delaying payment until invoices are due — to eliminate the most impactful execution gaps and help maximize execution capacity.

### Act

The app takes action in a number of ways. It automates real-time actions across systems — such as updating the right tax code on the fly — as well as deploys the right people to remove gaps — highlighting a pattern of incorrectly priced invoices, for example.



“Before Celonis, we realized only 61% of our cash discount. Today we are achieving 90%.

By combining data, insights, and automation, the AP Execution App makes day-to-day work so much more productive.”

**Jan Fuhr,**  
Process Mining Lead at Fresenius Kabi

## Join the ranks of the best performers

The future belongs to those who are ready to maximize their capacity to execute.

Find out what the **Celonis Execution App for AP** can do for you, and join the Fortune 500 companies who are already achieving breakthrough results in Accounts Payable.

**Get in touch now.**