

Improve your top line, bottom line, green line.

With Celonis.

This is what optimal process execution looks like:

86%

automation of
entirely manual
field service
processes



96%

perfect PO rate



\$12M

in customer
service savings

Uber

99% of success is good execution.
And **100%** of good execution lies
in your processes.

But most companies aren't
executing their processes to
perform at the highest levels.
You only need to look at the
performance of your core
business processes to see it.

Why? Because the average
company runs their processes
over hundreds of systems that
don't play nice together.

Complexity builds up over time,
and incubates hidden ineffi-
ciencies across processes,
people, and technology.

Enter **process mining**.

What process mining can do for you

Increase productivity

Get complete visibility
into your processes as
they actually run. Reveal
hidden inefficiencies,
understand why they're
happening, and quantify
their impact on cycle
time, rework rate, costs,
and more.

Improve conformance

Identify when and where
you're getting process
variations — such as
invoices going back and
forth in AP, or delays
in ticket resolution in
customer service — and
why they're happening.

Automate widely

Discover the best oppor-
tunities for automation,
then quantify and
monitor their success
after implementation to
boost productivity and
ensure your people can
focus on high-value work.

Drive strategic initiatives

Leverage process visibility
for smooth audits, system
migrations, M&A, and more,
driving initiatives that are
on time, on budget, and
deliver quantifiable value
to the business.

How Celonis uses process mining to drive outcomes

01 Real-Time Data

We integrate data across your transactional and analytical systems at scale in real time. To make this fast and easy, we have more than 100 pre-built connectors with the most frequently used systems. We offer a low-code, easy-to-use component to build your own data connectors for your home grown systems. We also ingest data from employee system interactions, from sales and finance documents, and from real-time event data streams, to render a holistic view of your business processes.

02 Process Intelligence

We apply process mining and machine learning to visualize what's really happening in your processes and surface the digital truth. It's an x-ray for your processes that reveals all the inefficiencies and their root causes. We apply advanced algorithms and machine learning, coupled with our deep industry and process domain expertise, to give you recommendations on what to fix and how.

03 Targeted Action

Based on prioritized recommendations, we trigger actions (within the same platform) to fix inefficiencies and orchestrate your systems. That may mean automating real-time actions across systems, as well as alerting and deploying the right people to remove inefficiencies.

Process Excellence is key to outcomes across the business

Finance

The median company's **touchless invoice rate is 27%**.

Fully-optimized companies can achieve more than **85%**.

Supply Chain

The average company is letting down customers with an **on-time delivery rate of only 42.8%**.

Top performers are hitting **91%**.

Customer Service

The average company achieves a **net promoter score of only 32**.

Leading performers are hitting scores as high as **75**.

"We are able to achieve annual savings of double digit millions as a result of the worldwide application of process mining."

Head of Process Mining at Siemens

SIEMENS
Ingenuity for life

Within Order-to-Cash, Siemens has increased its automation rate by **24%**.

Join the ranks of the best performers

The future belongs to those who are ready to perform at their full potential.

Find out what Celonis can do for you, and join the Fortune 500 companies who are already achieving breakthrough results by mastering process excellence.

[Get in touch now.](#)

celonis.com