

Get spend under control fast while delivering for the business.

Meet Celonis for Procurement.



This is what excellent procurement performance looks like:

The quality of your procurement processes can improve your company's cost exposure and service level.

But it's an uphill battle when you're faced with severe supply shortages, skyrocketing inflation and a looming recession.

Start by connecting the dots of your people, processes, and technology, revealing and fixing the hidden inefficiencies in your operations that silently kill performance.

And meet **Celonis**.



We're now able to watch procurement flows across the globe with a tool called Celonis that sits over the top of our SAP system and find out where inefficiencies exist in the system...and that is dragging cost out materially. It is quite an amazing thing to be able to do.

Murray Auchincloss, CFO, BP



\$800M
Cost savings

Celonis accelerates key procurement initiatives

Optimize spend Maximize purchasing power by removing hurdles that loosen your grasp on spend, such as maverick buying and outdated payment terms.	Reduce costs Free your people from time-hungry tasks by automatically identifying and fixing incorrect, outdated or missing purchase order fields.
Improve reliability Ensure you're getting your goods when you expect them by using realistic lead times to drive purchasing, based on actual supplier performance.	Drive sustainability Incorporate your suppliers' ESG performance – from ethical sourcing to carbon emissions – into your sourcing decision in real time.

How Celonis reveals and fixes hidden inefficiencies

01

Real-Time Data

We integrate data across all of your **transactional and analytical systems** – bringing data together at scale and in real time.

We make this fast and easy with more than **100 pre-built connectors** for the most frequently used systems. We also ingest data from anything from Excel sheets to real-time event data streams to render a **holistic view of your business processes**.

02

Process Intelligence

We apply **process mining** and **machine learning** to visualize what's really happening in your business and surface the digital truth.

It's an **x-ray for your processes** that reveals all the inefficiencies and their root causes. We apply **advanced algorithms**, coupled with **deep industry** and **process domain expertise**, to give you recommendations on what to fix and how.

03

Targeted Action

Based on prioritized recommendations, we trigger actions to orchestrate your systems and fix inefficiencies.

That ranges from automating **updates across your underlying systems** or alerting a process stakeholder of a roadblock that's happening in real time. Celonis **deploys the right people** at the right time to fix inefficiencies prioritized by impact.

Here's how we help your team

Global Process Owner, Procurement

- Keep your finger on the pulse of critical metrics and identify key process inefficiencies impacting performance.
- Use prebuilt, intelligent workflows and alerts to drive interventions at exactly the right point in time.
- Drive continuous improvement across the breadth of Procure-to-Pay with an end-to-end X-ray.

Supply Chain Manager

- Act on a prioritized list of purchase requisitions to ensure critical POs go out the door first.
- Take advantage of intelligent recommendations to leverage existing contracts, correct payment terms, and up-to-date lead times.
- Save time with streamlined processing that eliminates or automates manual updates like frequent price changes.

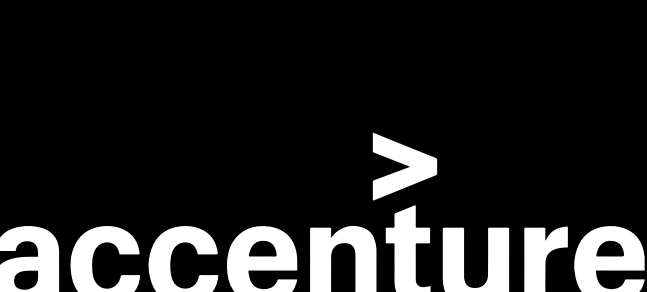
Material Planner

- Operate with a single source of truth for supplier performance to strengthen negotiation power.
- Use supplier sustainability ratings to manage and assess your supplier base.
- Monitor adherence to your category and buy-channel strategy with workflows that minimize maverick buying.



I wanted to use Celonis as a visualization platform and a platform for action. So we've spent most of our efforts shifting a lot of our execution into Celonis, so we can trigger certain activities automatically.

Chief Procurement Officer, Accenture



\$35M

Accenture has annualized **\$35M of working capital** benefits and **cut PR-PO processing time in half**.

The future belongs to those who are ready to perform at their full potential.

Find out what Celonis can do for you, and join the Fortune 500 companies who are already achieving breakthrough results by mastering process excellence.

Get in touch now.

celonis.com