Celonis Execution Management How to drive cash impact, fast.



Your Challenge - Macroeconomic pressure

High interest rates

Rising cost of capital requires **improved free**cash flow

Inflation

High prices make rapid **cost** reduction imperative to protect margins

Threat of recession

Increases demands to

accelerate pace of technology

transformations

Your Solution - Processand powered by Celonis EMS Capabilities

Improve cash flow

Accelerate AR collections

Streamline and intelligently prioritize collections based on data-driven insights

Optimize payment terms

Purchase with the most favorable payment terms to ensure optimal payment time

Prevent early payments

Identify payment term mismatches in AP that unnecessarily drive down DPO

Reduce costs

Prevent duplicate payments

Examine historical & open invoices for similar to identify and flag potential duplicates

Combat excess spend

Eliminate contract leakage and analyze spend to create new contracts

Minimize bad debt expense

Reduce bad debt by using real-time, data- driven credit limits to assess credit risk

Accelerate productivity

Cut down AP throughput time

Streamline common AP actions - like GR follow up - that delay invoice processing

Reduce PR-PO discrepancies

Simplify procurement & detect discrepancies by matching against the master data

Shorten dispute cycle times

Accelerate dispute discovery through data- driven identification of likely disputes

Our approach - Leveraging your hidden value opportunities

1. Data

Leverage pre-built connectors

2. Intelligence

Use Business Miner to find value

3. Action

Utilize Execution Apps to capture value

EMS Platform Capabilities

Address any use case with a custom data connector, analysis, Action Flow, etc

Processand Professional Services

Technical Implementation, Process Analysis and Optimization, Consulting, Automation etc.

Your next step - Contact us for your tailored Celonis Starter Offering!



It's never too early to start.
Start now.