

Drive outcomes across Procurement

How Process Mining can help you optimize processes for results.

At its best, Procurement can deliver real strategic value to the business — while continuously reducing costs.

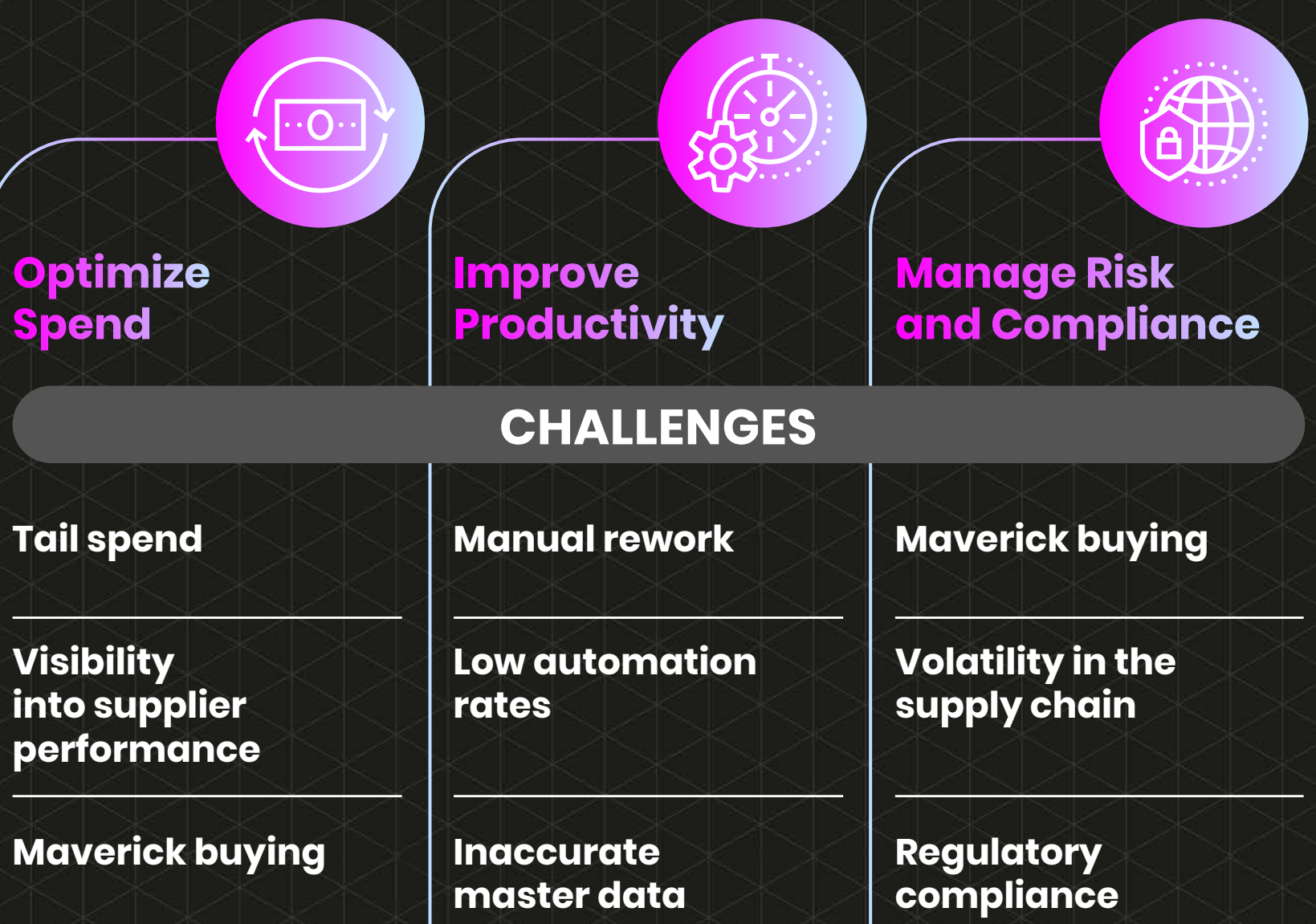
But limited visibility into spend, buying behavior and supplier performance are getting in your way.

Process Mining is helping Procurement departments everywhere tackle some of their biggest pain points by identifying and removing operational friction.

In just three simple steps, you can be on your way to smoother operations — and exponentially better outcomes.

We call it **Frictionless Procurement**.

Here's how it works.



Get total, ongoing clarity over your process to visualize where and when deviations are happening.

Identify where and when you — or your suppliers — might be at risk of not meeting your contractual obligations.

Ensure spend goes exactly where it should.

Discover the instances of rework that have the biggest impact on your operational cost per purchase order — like manual price changes due to out-of-date master data.

Find out where maverick buying is occurring — as it's actually happening.

Identify who your biggest offenders are. Spoiler alert: it's usually the same people.



Highlight improvements, reveal shortcuts and take action to remove friction and drive performance.

Using machine learning to read free-text purchase orders, you can ensure errant POs are redirected to the correct vendor — automatically.

All before the PO actually goes out the door.

Automatically and continuously update master data based on your sourcing contracts.

Eliminate the need to manually change prices because of bad data forever.

Prevent POs from going out to unrecognized vendors and automatically message your maverick buyers before they actually purchase.



Uncover long-term trends so you can track the impact of your changes and spot recurring bottlenecks.

Monitor spend going forward and use that knowledge to drive your next negotiation.

Track your first-time-right rate and keep looking out for the next biggest friction point — like quantity changes.

Keep your finger on the pulse and stop maverick buying in its tracks.

These are only a few examples of what Process Mining can do for Procurement.

Transition from being reactive to proactive.

Whether you want to maximize productivity, minimize costs, crack down on maverick buying, and put your best foot forward at the negotiation table — Celonis can help.



\$300k

operational savings identified in just a week — by adjusting payment terms.



86%

no-touch rate means millions of dollars in annual savings.



96%

'perfect' PO rate, up from 73%.

Discover Frictionless Procurement and optimize your processes to deliver the outcomes you want.