

That Figures: What's Going Wrong in Your Accounts Receivable Processes

And how much you could stand to gain by fixing it

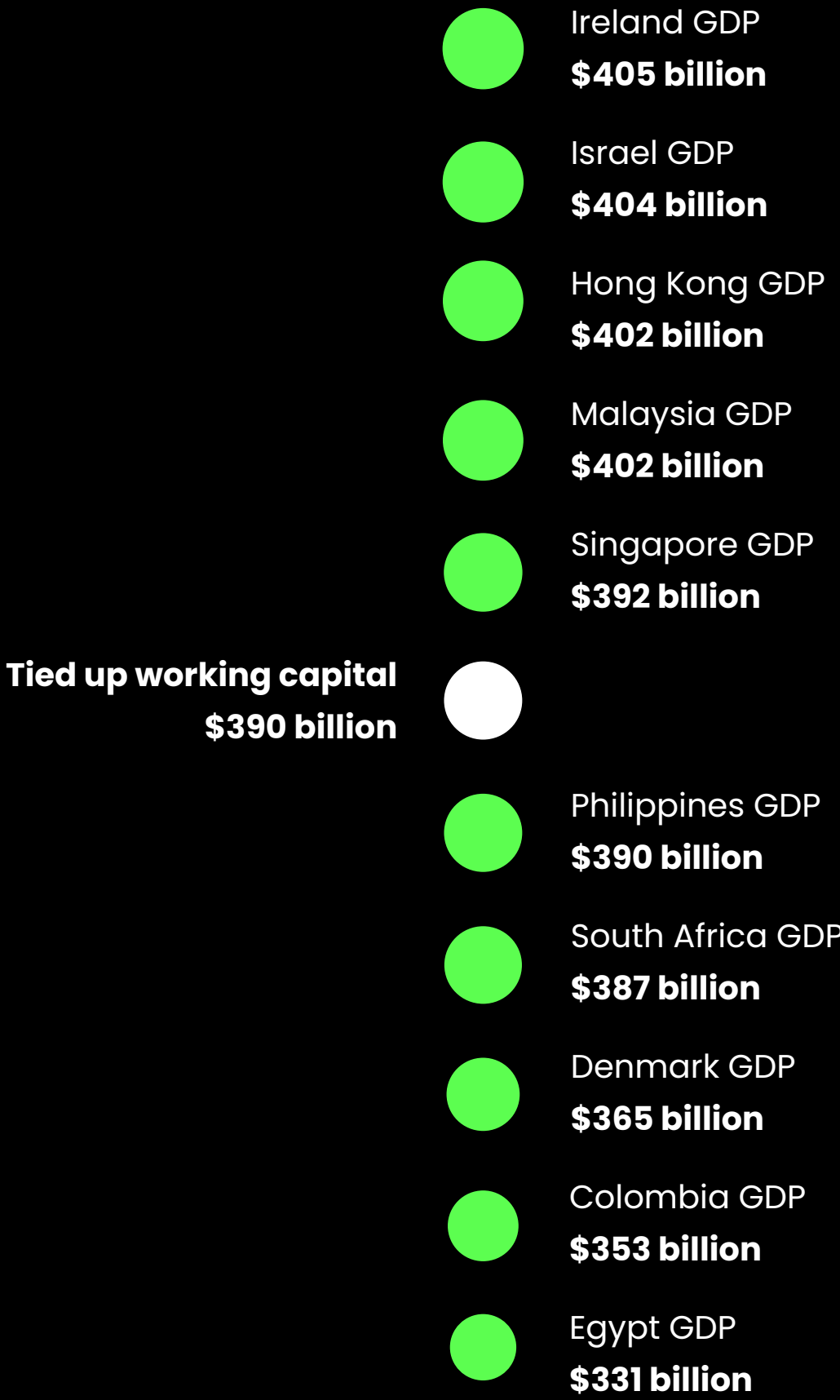
\$390 billion

The amount of working capital the top 1,000 US companies are currently sitting on that could be freed up by optimizing A/R processes.¹

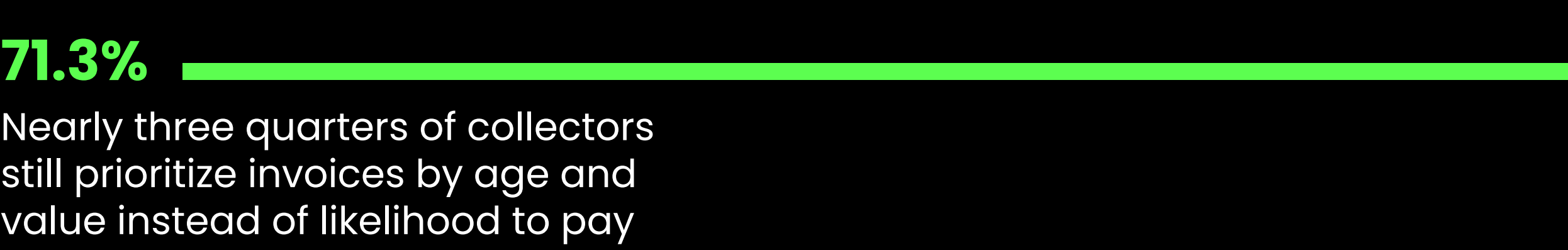
That's roughly the equivalent of the total annual GDP of a medium-sized nation.²

¹ Hackett 2020

² IMF GDP figures 2019

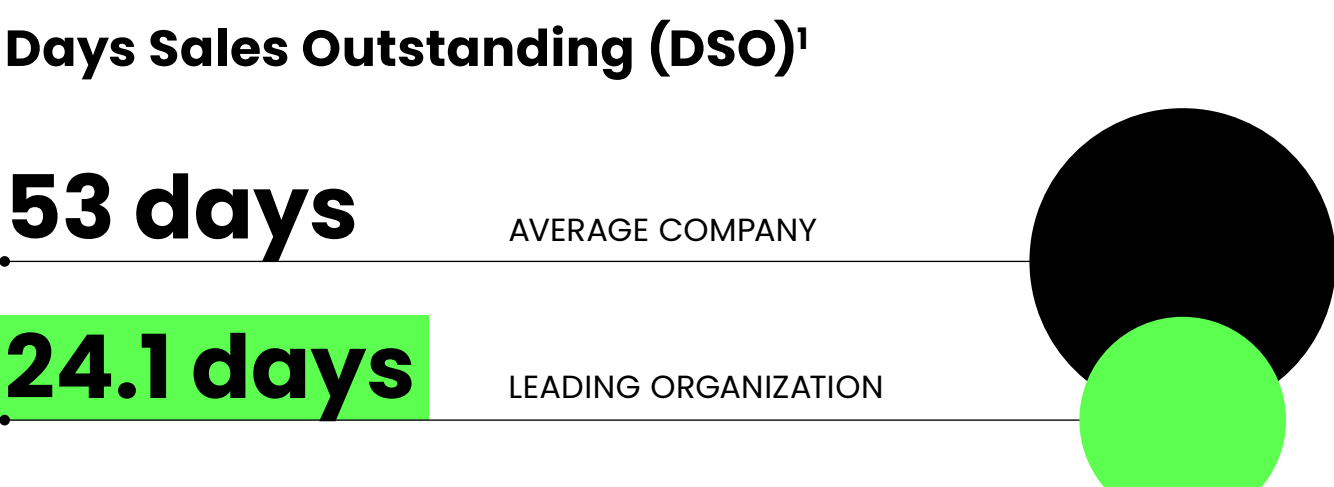
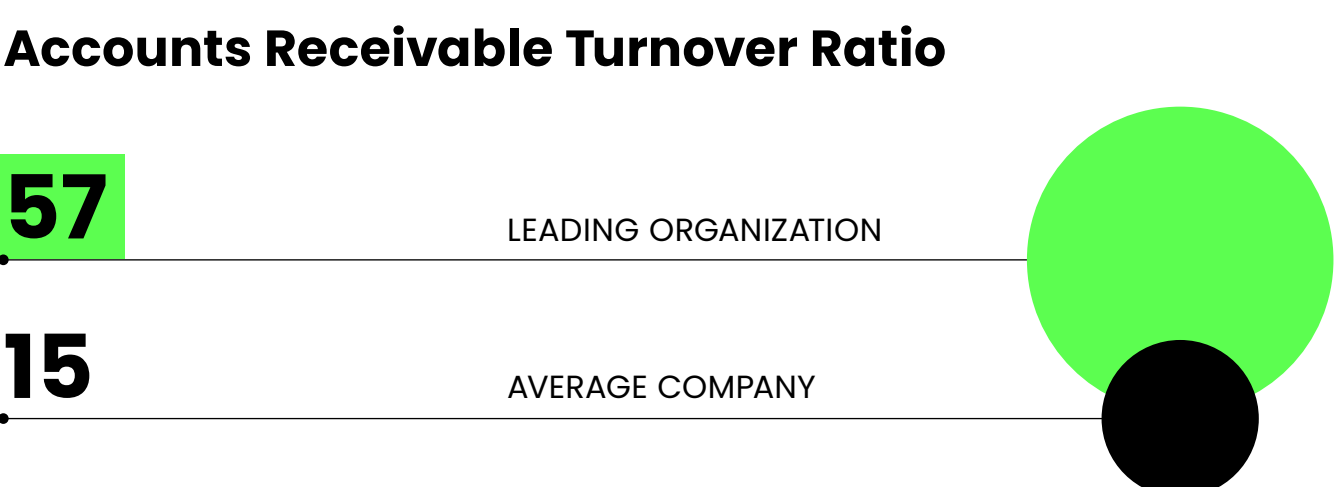
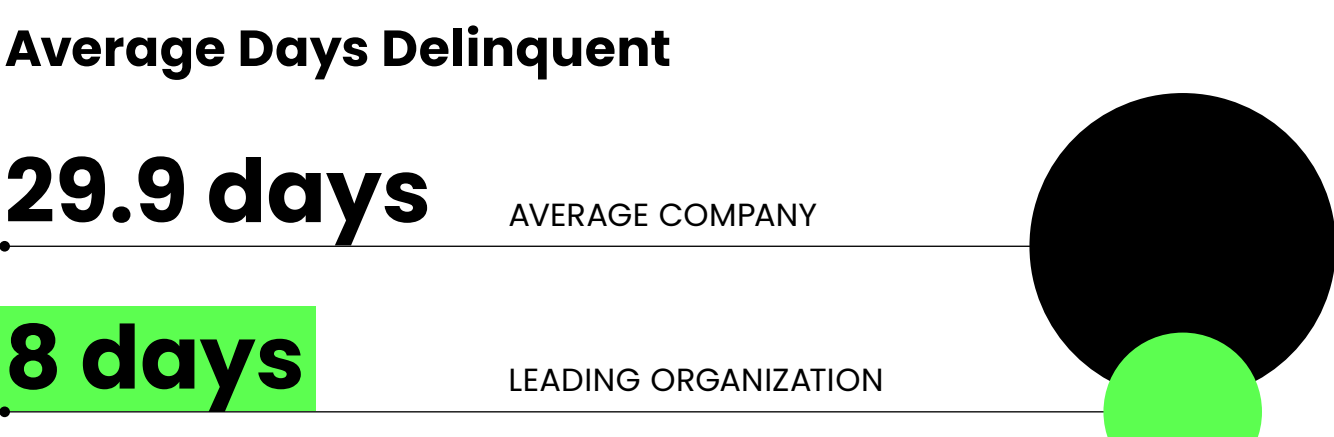


What's going wrong?



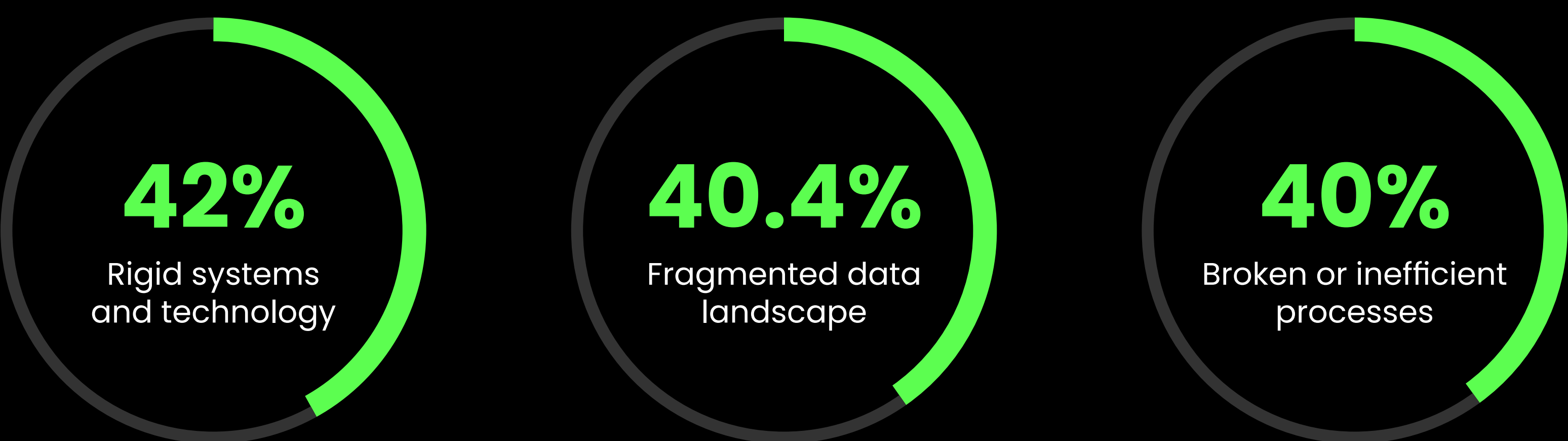
Some companies are better at optimizing processes than others.

Here's how the average and top quartile companies compare in A/R's four most actively tracked KPIs:



¹ JP Morgan Working Capital Index 2020

What A/R teams say is holding them back



The answer?
Process mining, which can identify problems within processes and fix them.

66%

Two thirds of companies with revenues of more than **\$1 billion** polled by Celonis are currently using process mining and intend to either maintain or increase spend on the technology

Isn't it time you joined them?