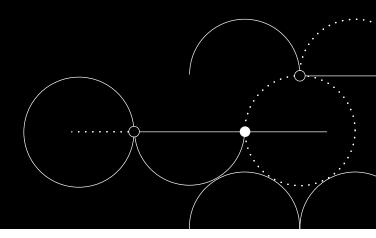


# Achieve your strategic Finance objectives – fast

With Celonis.



### Accelerate cost management

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saved by optimizing P2P steps

€55M

improvement in monthly cash flow

**Improve free** 

cash flow

15%

reduction in order cancellations

Increasingly operational, CFOs are focused on guiding the organization towards strategic financial objectives: strong cost management, free cash flow and market share growth. In times of macro pressures, delivering on these objectives is both more urgent and more difficult. Celonis has a track record of delivering results fast. We help organizations by revealing **hidden value opportunities** and guiding intelligent, efficient execution.

# How Celonis helps you capture cash value across key Finance processes

**N**2

## 01

Integrates your data for a real-time MRI of your processes.

Automatically reveals improvement opportunities and recommends actions.

All while sitting on top of your existing systems, no rip and replace required.

## 03

Intelligently orchestrates your teams and technologies to capture value.

### Deliver on key financial metrics within weeks

#### Accelerate cost management

### Minimize the impact of inflation

Assess cost and margin impacts to consolidate spend and eliminate leakage

#### **Drive rapid cost efficiencies**

Eliminate sources of rework and unnecessary activity across core business processes

## Improve cash flow

## Optimize payables and receivables

Ensure better payment term adherence and faster collections to improve liquidity

### Accelerate inventory movement

Address root causes of excess and obsolescence to push slow-moving material

#### Grow market share

#### **Prioritize crucial customers**

Arm teams across the business with the intelligence to best serve your top customers

#### Secure revenue

Prevent avoidable stockouts, returns, and cancellations



Sysmex saw a \$10M cashflow improvement, a 60% reduction in past due A/R, and improved late payment rates from 61% to 44%.

"As a CFO, cash is king... The better the quality of your processes, the better your cash collection and cash management, and the more satisfied your customers are." Join the Fortune 500 companies who are already achieving breakthrough results across the Finance department.

Find those value opportunities, drive improvements across processes, and turn them into levers for creating lasting value in the form of greater revenue, cost reductions, stronger working capital, and ultimately free cash flow.

